

14.126 Game Theory

Haluk Ergin & Muhamet Yildiz

Lecture 2:

Choice under Uncertainty
(continued)

Qualitative Probability

Extracting perceived relative likelihoods of events from choices:

$$\begin{pmatrix} \$100 & A \\ \$0 & A^c \end{pmatrix} \text{ or } \begin{pmatrix} \$100 & B \\ \$0 & B^c \end{pmatrix} ?$$

$\mu : \mathcal{A} \rightarrow [0, 1]$ is a **probability measure** if $\mu(S) = 1$ and $\mu(A \cup B) = \mu(A) + \mu(B)$ when $A \cap B = \emptyset$.

A binary relation \preceq^* on \mathcal{A} is a **qualitative probability** if:

- (a) \preceq^* is complete and transitive,
- (b) $A \preceq^* \emptyset$ for any A ,
- (c) $S \succ^* \emptyset$, and
- (d) If $A \cap C = B \cap C = \emptyset$, then: $A \preceq^* B \Leftrightarrow A \cup C \preceq^* B \cup C$.

Properties of Qualitative Probability

Proposition 1 *Let \succeq^* be a qualitative probability, then the following are satisfied:*

- (i) If $A \supset B$ then $S \succeq^* A \succeq^* B \succeq^* \emptyset$.*
- (ii) If $A \sim^* B$ and $A \cap C = \emptyset$ then $A \cup C \succeq^* B \cup C$.*
- (ii') If $A \succ^* B$ and $A \cap C = \emptyset$ then $A \cup C \succ^* B \cup C$.*
- (ii'') If $A \succeq^* B$ and $A \cap C = \emptyset$ then $A \cup C \succeq^* B \cup C$.*
- (iii) If $A \sim^* B$, $C \sim^* D$, and $A \cap C = \emptyset$ then $A \cup C \succeq^* B \cup D$.*
- (iii') If $A \succ^* B$, $C \succeq^* D$, and $A \cap C = \emptyset$ then $A \cup C \succ^* B \cup D$.*
- (iv) If $A \sim^* B$, $C \sim^* D$, and $A \cap C = B \cap D = \emptyset$ then $A \cup C \sim^* B \cup D$.*

Can any qualitative probability be represented by a probability measure on S ?

Savage's construction requires the additional condition:

(e) $A \succ^* B$ implies that there is a partition C_1, \dots, C_n of S such that $A \succ^* B \cup C_i$ for any i .

Proposition 2 *Let \preceq^* be a qualitative probability satisfying (e). Then, if $A \succ^* \emptyset$, there is $B \subset A$ s.t. $B \sim^* A \setminus B$.*

μ is **nonatomic** if for any A with $\mu(A) > 0$ and $\lambda \in [0, 1]$, there is $B \subset A$ such that $\mu(B) = \lambda\mu(A)$.

Theorem 1 *\preceq^* satisfies (a)–(e) iff there is a nonatomic probability measure $\mu: \mathcal{A} \rightarrow [0, 1]$ s.t.:*

$$A \preceq^* B \Leftrightarrow \mu(A) \geq \mu(B).$$

Moreover μ is unique.

Proof of Sufficiency

Suppose that \succeq^* satisfies (a)–(e).

Step 1: Construct Nested Equipartitions:

Set $A_1^0 = S \succ^* \emptyset$. Inductively for $n \geq 1$:

A_{2k-1}^n, A_{2k}^n is a partition of A_k^{n-1} s.t. $A_{2k-1}^n \sim^* A_{2k}^n \succ^* \emptyset$.

$A_1^n, \dots, A_{2^n}^n$ is a partition of S s.t. $A_i^n \sim^* A_j^n$ for any i, j .

Note that for distinct i_1, \dots, i_k , and distinct j_1, \dots, j_m :

$$\bigcup_{l=1}^k A_{i_l}^n \succeq^* \bigcup_{l=1}^m A_{j_l}^n \quad \Leftrightarrow \quad k \geq m.$$

Step 2: Approximate Probabilities:

$$k(A, n) := \max\{k = 0, 1, \dots, 2^n \mid A \succeq^* \bigcup_{i=1}^k A_i^n\}$$

$$r(A, n) := \min\{r = 0, 1, \dots, 2^n \mid \bigcup_{i=1}^r A_i^n \succeq^* A\}$$

Set $\mu(A) = \lim_{n \rightarrow \infty} k(A, n)/2^n = \lim_{n \rightarrow \infty} r(A, n)/2^n$.

Step 3: Verify that μ is additive.

Step 4: Verify that μ is non-atomic.

Step 5: Verify that μ represents \succeq^* .

Representation of Savage Acts

If A_1, \dots, A_n is a partition of S and $f_1, \dots, f_n \in F$, the act:

$$\left(\begin{array}{c} f_1 \quad A_1 \\ \vdots \quad \vdots \\ f_n \quad A_n \end{array} \right) \text{ is defined by } \left(\begin{array}{c} f_1 \quad A_1 \\ \vdots \quad \vdots \\ f_n \quad A_n \end{array} \right) (s) = \begin{cases} f_1(s) & \text{if } s \in A_1 \\ \vdots & \vdots \\ f_n(s) & \text{if } s \in A_n \end{cases} .$$

For any $f \in F$, there is a partition A_1, \dots, A_n of S and $x_1, \dots, x_n \in X$ such that:

$$f = \left(\begin{array}{c} x_1 \quad A_1 \\ \vdots \quad \vdots \\ x_n \quad A_n \end{array} \right) .$$

$$A^c = S \setminus A.$$

$f =_A g$ means $f(s) = g(s)$ for any $s \in A$.

Savage's Six Axioms

Axiom 4.2.1. (Preference) \succeq is a preference on F .

Axiom 4.2.2. (Non-degeneracy) There are $x^*, x_* \in X$ such that $x^* \succ x_*$.

Axiom 4.2.3. (Monotonicity) For any non-null event A , if f and g are two acts such that $f =_{A^c} g$ and $f =_A x$ and $g =_A y$, then $f \succeq g$ if and only if $x \succeq y$.

If A_1 is non-null then: $x \succeq y \Leftrightarrow \begin{pmatrix} x & A_1 \\ z_2 & A_2 \\ \vdots & \vdots \\ z_n & A_n \end{pmatrix} \succeq \begin{pmatrix} y & A_1 \\ z_2 & A_2 \\ \vdots & \vdots \\ z_n & A_n \end{pmatrix}.$

Axiom 4.2.4. (Continuity) For any $f, g \in F$ with $f \succ g$ and $x \in X$, there is a partition A_1, \dots, A_n of S such that:

- (i) For any i , if $f' =_{A_i^c} f$ and $f' =_{A_i} x$ then $f' \succ g$,
- (ii) For any i , if $g' =_{A_i^c} g$ and $g' =_{A_i} x$ then $f \succ g'$.

Axiom 4.2.5. (Comparative Probability) For any two events A and B and $x, y, x', y' \in X$ such that $x \succ y$ and $x' \succ y'$:

$$\begin{pmatrix} x & A \\ y & A^c \end{pmatrix} \succeq \begin{pmatrix} x & B \\ y & B^c \end{pmatrix} \Leftrightarrow \begin{pmatrix} x' & A \\ y' & A^c \end{pmatrix} \succeq \begin{pmatrix} x' & B \\ y' & B^c \end{pmatrix}.$$

Axiom 4.2.6. (Sure-Thing Principle) For any acts $f, g, f', g' \in F$ and event A such that $f =_A f'$ and $g =_A g'$, $f =_{A^c} g$, and $f' =_{A^c} g'$, we have $f \succeq g$ if and only if $f' \succeq g'$.

Axiom 4.2.6: Sure-Thing Principle

Visual Restatement 1:

$$\begin{pmatrix} f & A \\ h & A^c \end{pmatrix} \succsim \begin{pmatrix} g & A \\ h & A^c \end{pmatrix} \Leftrightarrow \begin{pmatrix} f & A \\ \hat{h} & A^c \end{pmatrix} \succsim \begin{pmatrix} g & A \\ \hat{h} & A^c \end{pmatrix}.$$

Visual Restatement 2:

$$\begin{pmatrix} x_1 & A_1 \\ \vdots & \vdots \\ x_n & A_n \\ z_1 & C_1 \\ \vdots & \vdots \\ z_k & C_k \end{pmatrix} \succsim \begin{pmatrix} y_1 & B_1 \\ \vdots & \vdots \\ y_m & B_m \\ z_1 & C_1 \\ \vdots & \vdots \\ z_k & C_k \end{pmatrix} \Leftrightarrow \begin{pmatrix} x_1 & A_1 \\ \vdots & \vdots \\ x_n & A_n \\ \hat{z}_1 & C_1 \\ \vdots & \vdots \\ \hat{z}_k & C_k \end{pmatrix} \succsim \begin{pmatrix} y_1 & B_1 \\ \vdots & \vdots \\ y_m & B_m \\ \hat{z}_1 & C_1 \\ \vdots & \vdots \\ \hat{z}_k & C_k \end{pmatrix}.$$

Subjective EU

Given μ and $f \in F$, define the lottery $p_f^\mu \in P$ by:

$$p_f^\mu(x) = \mu(f^{-1}(x)), \quad x \in X.$$

(p_f^μ : the distribution over prizes induced by f and μ .)

If $u: X \rightarrow \mathbb{R}$, then:

$$\mathbb{E}_\mu[u \circ f] = \sum_{x \in X} u(x)p_f^\mu(x) \quad f \in F.$$

Theorem 3: (Savage, 1954) \succeq satisfies 4.2.1–4.2.6 iff there exist a non-atomic probability measure μ on S and a non-constant utility function $u: X \rightarrow \mathbb{R}$ s.t.:

$$f \succeq g \Leftrightarrow \mathbb{E}_\mu[u \circ f] \geq \mathbb{E}_\mu[u \circ g] \quad f, g \in F.$$

Moreover μ is unique and u is unique up to a positive affine transformation.

Sketch of the Sufficiency Proof

Suppose that \preceq satisfies 4.2.1–4.2.6.

Define \preceq^* by:

$$A \preceq^* B \iff \begin{pmatrix} x & A \\ y & A^c \end{pmatrix} \preceq \begin{pmatrix} x & B \\ y & B^c \end{pmatrix} \text{ for any } x, y \text{ such that } x \succ y.$$

Lemma 1 \preceq^* satisfies (a)–(e). Therefore, there exists a unique non-atomic probability measure μ s.t.:

$$A \preceq^* B \iff \mu(A) \geq \mu(B).$$

Lemma 2 $p_f^\mu = p_g^\mu \Rightarrow f \sim g$.

Lemma 3 For any $p \in P$, there is $f \in F$ such that $p = p_f^\mu$.

Define a binary relation \succeq^S over P by:

$$p_f^\mu \succeq^S p_g^\mu \Leftrightarrow f \succeq g.$$

Lemma 4 *The \succeq^S is a well defined preference relation on P that satisfies Independence and vNM-Continuity.*

By vNM Theorem, there is a $u: X \rightarrow \mathbb{R}$ s.t.:

$$p \succeq^S q \Leftrightarrow \sum_{x \in X} p(x)u(x) \geq \sum_{x \in X} q(x)u(x) \quad p, q \in P.$$

Hence:

$$f \succeq g \Leftrightarrow p_f^\mu \succeq^S p_g^\mu \Leftrightarrow \mathbb{E}_\mu[u \circ f] \geq \mathbb{E}_\mu[u \circ g].$$

Limitations of Savage (State space must be objective, state-dependent utility excluded, actions can not affect probabilities)