Objectives

▶ Understand

- Cost-flow assumptions are necessary to determine ending inventory and cost of goods sold (COGS)
- LIFO and FIFO are two cost-flow assumptions
- How the COGS and ending inventory numbers differ under LIFO and FIFO?
- How to convert LIFO COGS and ending inventory to FIFO COGS and ending inventory (understand the LIFO reserve)
- How inventory assumptions affect taxes



Inventory accounting has two fundamental components:

1) Product Costing Decision (This component is discussed in managerial accounting)

What costs flow into each product's inventory account?

2) Cost Flow & Valuation Decisions

Once costs are in the inventory account (i.e., on the Balance sheet), when are costs transferred to the Income Statement?







	<u>Year 1</u>	<u>Year 2</u>
Beg. Units	0	4
+ Units produced	7	5
= Units available	7	9
- Units sold	3	4
= End. Units	4	5
First-year production		
Second-year production		

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VS.

Circuit City, Inc. (Retail operations) CarMax Auto Superstore











Cost of goods sold and ending inventory: LIFO vs. FIFO

Product 1

Units at start of year Units produced Units available for sale Units sold Units at end of year

In year 2....

LIFO cogs LIFO ei LIFO cogs + ei

FIFO cogs FIFO ei FIFO cogs + ei





•Inputs for product 1 purchased for cash, year 2

• 4 units sold for \$20 each in cash. LIFO cost used for matching

• 4 units sold for \$20 each in cash, but FIFO used for matching



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LIFO vs. FIFO over time •Different "cost layers" of inventory

LIFO	FIFO
1@\$10	5@10
4@\$8	

Cumulative difference: EInvFIFO-EInvLIFO = "LIFO Reserve" pretax

• Under increasing input prices,

 $EInv_{LIFO}$ \leq $EInv_{FIFO}$ Year 2:\$42\$50

Are FIFO firms' inventories more valuable?





LIFO vs. FIFO over time

Under increasing input prices and continuous buildup of cost layers,

	Gross profitLIFO	<u><</u>	Gross profitFIFO
Year 2:	\$40		\$48

Are FIFO firms more profitable?



LIFO vs. FIFO over time

•Inventory turnover: units sold per average units in inventory

Based on physical units : 4/[(4+5)/2)] = 0.89Based on FIFO \$: Based on LIFO \$:

32/[(32+50)/2] = 0.7840/[(32+42)/2] = 1.08

• Under increasing input prices and continuous buildup of cost layers, $ITO_{LIFO} \geq ITO_{FIFO}$ 1.08 0.78Year 2:

Are LIFO firms more efficient?



Inventory Turnover by Industry



MITSloar

MANAGEMEN

Circuit City v. Best Buy

	2002	2002	2002
	Gross profit %	ROE	ITurn
Best Buy	21%	26%	6.9×
Circuit City	25%	8%	4.2×



 $EInv_{FIFO} = BInv_{FIFO} + Inputs - COGS_{FIFO}$

 $EInv_{LIFO} = BInv_{LIFO} + Inputs - COGS_{LIFO}$

The amount of input does not depend upon the choice of LIFO/FIFO.

 $EInv_{FIFO} - EInv_{LIFO} = BInv_{FIFO} - BInv_{LIFO}$ $+ COGS_{LIFO} - COGS_{FIFO}$

Change in LIFO Reserve = $COGS_{LIFO}$ - $COGS_{FIFO}$

The change in LIFO Reserve tells us the difference in cost between LIFO and FIFO.



Intel ITO 2002	USX ITO 2002	Adj. USX ITO 2002
COGS = 13,446	COGS = 6,158	"FIFO" COGS = 6,258
Beg Inv = 2,253	Beg Inv = 870	"FIFO" Beg Inv = 1,280
End Inv = 2,276	End Inv = 1,030	"FIFO" End Inv = 1,340
ITO = 5.9	ITO = 6.5	"FIFO" ITO = 4.8



► Suppose no inventory is acquired at start of year 2 (sales = 4)

- FIFO COGS = 4×8 = 32 (as before)
- LIFO COGS = $4 \times \$8$ = \$32 (same)
- Liquidating LIFO layers, if multiple layers exist
- Decrease LIFO COGS (possibly less than FIFO)
- Increase profitability
- Decrease LIFO reserve
- Decrease turnover ratio

Earnings manipulation?



Accounting for inventory: Tax considerations

LIFO conformity rule: if a firm uses LIFO for tax purposes, it must also use LIFO for financial reporting purposes

Choice should minimize the present value of tax payments

Given the tax effects, what types of firms would you expect to choose each inventory method?



Summary

•Matching principle requires a "cost flow" assumption, leading to different accounting methods (e.g. LIFO/FIFO)

• Computation/record-keeping trivial, but implications not: LIFO and FIFO produce temporary differences in accounting numbers.

• No accounting method is innately superior: choice depends upon business environment, incentives of users, possibility of manipulation, etc.

• Disclosures available to make numbers comparable across firms.