



**11.255**  
**Negotiation and**  
**Dispute Resolution in the**  
**Public Sector**

Spring 2021

Class #9

# Important Reminders

- Each party's objective is to do as well for him/herself as possible
- Harborco must be party to any agreement, indeed must be proposer of any package
- Only four additional parties (in addition to Harborco) are needed for agreement
  - DCR must be part of proposed agreement if any federal subsidy is included
- Three "formal" votes will be taken (called by FLA)
  - If no alternative proposal is on the table during these votes, the votes will be taken on Harborco's original proposal OR the previous proposal
- In order for a party to vote "yes" to any package, the proposal must meet or exceed the minimum number of points assigned to each party

# Groups

[Student names redacted]

# Voting Schedule

First formal vote 15 min after beginning of meeting

Second formal vote 40 min after the beginning of the discussion

Third formal vote 85 min after the beginning of the discussion

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