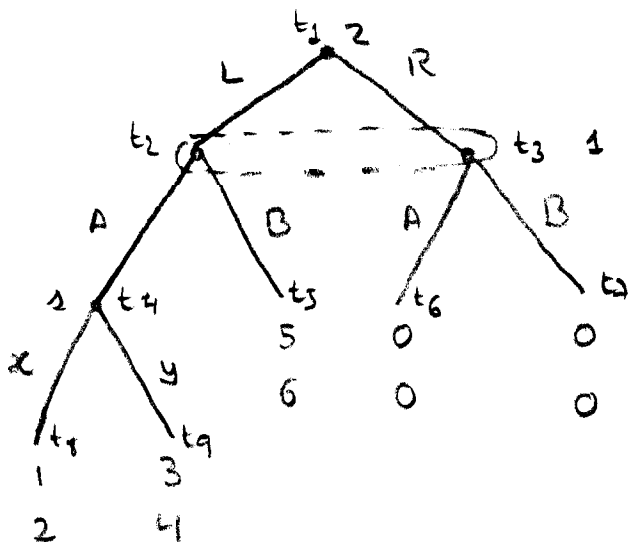


PROBLEM 1

PARTS A TO E : SEE CLASS-NOTES

PART F.



$H_1 = \{ (t_2, t_3), (t_4) \} \Rightarrow 2^2$  possible strategies  
 (2 actions)      (2 actions)  
 $H_2 = \{ (t_4) \}$

• Normal form game:

	L	R
Ax	1, 2	0, 0
Ay	3, 4	0, 0
Bx	5, 6	0, 0
By	5, 6	0, 0

- Subgames:



ii) whole game

PART 6

		$\sigma_A$	$1-\sigma_A$	
		A	B	C
$\sigma_U$	U	0,5	3,1	3,0
$1-\sigma_U$	M	3,1	1,3	0,1
	D	<del>2,0</del>	<del>0,0</del>	<del>0,2</del>

i) ISD

$$S_1^0 = \{U, M, D\} \quad S_2^0 = \{A, B, C\}$$

$$\frac{1}{4}U + \frac{3}{4}M \quad \text{vs} \quad D$$

$$S_1^1 = \{U, M\} \quad S_2^1 = \{A, B, C\}$$

$B \succ C$

$$S_1^0 = \{U, M\} \quad S_2^0 = \{A, B\}$$

ii) NEPE

$$\left. \begin{array}{l} BR_2(U) = A \\ BR_2(A) = M \end{array} \right\} = \text{No NEPE}$$

$$\left. \begin{array}{l} BR_2(M) = B \\ BR_2(B) = U \end{array} \right\}$$

iii) Indifference conditions

$$\left. \begin{array}{l} U_1(U, \sigma_2) = 3(1-\sigma_A) \\ U_1(M, \sigma_2) = 3\sigma_A + 1-\sigma_A \end{array} \right\} \sigma_A = \frac{2}{5}$$

$$\left. \begin{array}{l} U_2(\sigma_1, A) = 5\sigma_U + 1-\sigma_U \\ U_2(\sigma_1, B) = \sigma_U + 3(1-\sigma_U) \end{array} \right\} \sigma_U = \frac{1}{3}$$

iv) check NE  $\rightarrow$  ok because we are considering the whole relevant part of the support

$$NE_{NE} = \left\{ \left( \frac{2}{5}A + \frac{3}{5}B, \frac{1}{3}U + \frac{2}{3}M \right) \right\}$$

## Part 4

• We can solve this game using backward induction:

i) Second stage:

		$\sigma_2$	$1-\sigma_2$
		H	T
$\sigma_1$	H	$1+a, -1$	$-1, 1$
$1-\sigma_1$	T	$-1, 1$	$1, -1$

• No NEPE

• Indifference conditions:

$$(1+a)\sigma_2 - (1-\sigma_2) = -\sigma_2 + 1 - \sigma_2 \Rightarrow \sigma_2 = \frac{2}{4+a}$$

$$-\sigma_2 + (1-\sigma_2) = \sigma_1 - (1-\sigma_1) \Rightarrow \sigma_1 = \frac{1}{2}$$

$$NE|_6 = \left\{ \left( \frac{1}{2}H + \frac{1}{2}T, \frac{2}{4+a}H + \frac{2-a}{4+a}T \right) \right\} \Rightarrow \frac{a}{4+a}, 0$$

ii) First stage:

$$\text{Max}_{a \in \mathbb{R}} u_2 = \frac{a}{4+a} - \frac{a}{16}$$

$$\text{FOC: } \frac{4+a-a}{(4+a)^2} - \frac{1}{16} = 0 \Rightarrow 64 = (4+a)^2 \Rightarrow \begin{cases} a=4 \\ a=-12 \end{cases}$$

$$\text{SOC: } \frac{-8}{(4+a)^3} \Big|_{a=4} < 0 \rightarrow \text{max}$$

$$\frac{-8}{(4+a)^3} \Big|_{a=-12} > 0 \rightarrow \text{min}$$

$$\Rightarrow \text{SPE} = \left\{ \left( \frac{1}{2}H + \frac{1}{2}T, a=4; \frac{2}{4+a}H + \frac{2-a}{4+a}T \right) \right\} \Rightarrow \frac{1}{4}, 0$$

## PART I

$$\bullet \text{BR}_1(a_2) = \text{Arg max}_{a_1} (3-a_2)a_1 - a_1^2$$

$$\underline{\text{FOC}}: \quad 3 - a_2 - 2a_1 = 0 \Rightarrow \text{BR}_1(a_2) = \frac{3-a_2}{2}$$

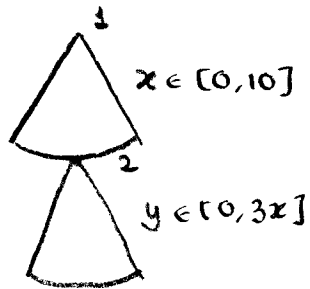
$$\bullet \text{BR}_2(a_1) = \text{Arg max}_{a_2} (4-a_1)a_2 - a_2^2$$

$$\underline{\text{FOC}}: \quad 4 - a_1 - 2a_2 = 0 \Rightarrow \text{BR}_2(a_1) = \frac{4-a_1}{2}$$

• NE:

$$\left. \begin{array}{l} a_1 = \frac{3-a_2}{2} \\ a_2 = \frac{4-a_1}{2} \end{array} \right\} \Rightarrow \left\{ \begin{array}{l} a_1 = 2/3 \\ a_2 = 5/3 \end{array} \right.$$

## PROBLEM 2



$$u_1(x, y) = 10 - x + y$$

$$u_2(x, y) = 3x - y$$

### PART A: SPE

- Backward induction:

i) Stage 2: Given  $x$ , Player 2 chooses  $y$

$$BR_2(x) = \text{ArgMax}_y 3x - y \Rightarrow BR_2(x) = 0 \quad \forall x$$

ii) Stage 1:

$$\begin{aligned} \text{Max}_x & 10 - x - y(x) \Rightarrow x = 0 \\ \text{st} & y(x) = 0 \end{aligned}$$

$$\Rightarrow \text{SPE} = \{ x = 0, y(x) = 0 \quad \forall x \} \Rightarrow (10, 0)$$

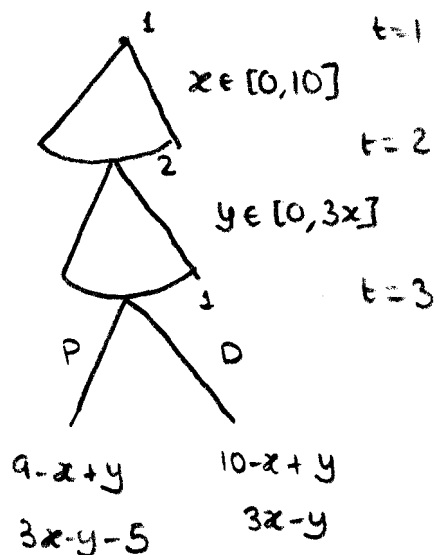
### PART B: NE WITH BIGGER PAYOFFS

- Note that in every possible NE Player 2 should play  $y(x) = 0$  along the equilibrium path. This is the worse possible punishment for player 1, so there is no credible threat that induces Player 1 to not play  $x = 0$  in the first stage.

- In summary, the unique NE is the SPE that we have found in the previous part.

# PART C:

## i) PUNCHING



$$SPE = \{ (x=0, s_1^3(x,y) = D \ \forall x,y); (y(x)=0 \ \forall x) \}$$

Nothing change because the NE of the last subgame is D

Claim:

$$\sigma_1 = \begin{cases} x=2 \\ s_1^3(x,y) = \begin{cases} D & \text{if } x=2, y=4 \\ P & \text{otherwise} \end{cases} \end{cases}, \quad \sigma_2 = \begin{cases} y(x) = \begin{cases} 4 & x=2 \\ 0 & \text{otherwise} \end{cases} \end{cases}$$

is a NE

Proof:

i) NO profitable deviation for player 2

$$\left. \begin{aligned} u_2(\sigma_2, y=4) &= 3 \cdot 2 - 4 = 2 \\ u_2(\sigma_2, y=0) &= 3 \cdot 2 - 5 = 1 \end{aligned} \right\} \Rightarrow y=4 \in BR_2(\sigma_1)$$

ii) NO profitable deviation for player 1:

$$\left. \begin{aligned} u_1(x=2, s_1^3(x,y), y=4) &= 10 - 2 + 4 = 12 \\ u_1(x=0, s_1^3(x,y), y=4) &\leq 10 \\ u_1(x=2, \tilde{s}_1^3, y=4) &\leq 12 \end{aligned} \right\} \sigma_1 \in BR_1(y=4)$$

$\Rightarrow$  There is a NE with outcome  $(12, 2) > (10, 0)$

## ii) ADDITIONAL BOX

	A	B
A	5, 5	-5, -5
B	-5, -5	5, 5

The NE of this subgame are:

$$\left\{ (A,A), (B,B), \left(\frac{1}{2}A + \frac{1}{2}B, \frac{1}{2}A + \frac{1}{2}B\right) \right\}$$

$$\begin{array}{ccc} \downarrow & \downarrow & \downarrow \\ (5,5) & (5,5) & (0,0) \end{array}$$

Claim:  $\sigma_3 = \begin{cases} x=2 \\ s_1^3(x,y) = \begin{cases} A & \text{if } x=2, y=4 \\ \frac{1}{2}A + \frac{1}{2}B & \text{otherwise} \end{cases} \end{cases}$   $\sigma_2 = \begin{cases} y(x) = \begin{cases} 4 & x=2 \\ 0 & \text{otherwise} \end{cases} \\ s_2^3(x,y) = \begin{cases} A & \text{if } x=2, y=4 \\ \frac{1}{2}A + \frac{1}{2}B & \text{otherwise} \end{cases} \end{cases}$

is a SPE.

Proof:  $t=3 \rightarrow$  for every possible history of the game the players play a NE

$t=2$

Eg.  $\left. \begin{array}{l} u_2(\sigma_2, \sigma_2) = 3x - y + 5 = 6 - 4 + 5 = 7 \\ \text{path } u_2(\sigma_2, y=0) = 6 \end{array} \right\} u_2(\sigma_2, \sigma_2) \geq u_2(\sigma_2, \tilde{\sigma}_2)$

OH equilibrium path player 2 is playing the NE of the subgame

$t=1$

$$\begin{array}{l} u_1(x=2, \sigma_2) = 10 - 2 + 4 + 5 = 17 \\ u_1(x=0, \sigma_2) = 10 \end{array} \left\} u_1(x=2, \sigma_2) > u_1(x \neq 2, \sigma_2)$$

## PART D:

$$\tilde{u}_1(x, y) = 10 - x + y + \alpha_2(3x - y)$$

$$\tilde{u}_2(x, y) = 3x - y + \alpha_2(10 - x + y)$$

- Backward induction:

i) stage 2:

$$BR_2(x) = \underset{y}{\text{Arg Max}} \tilde{u}_2(x, y) > 0 \quad (\Leftrightarrow) \quad \alpha_2 > 1 \rightarrow \text{Player 2 cares more about Player's 1 utility than about herself.}$$

$$\text{FOC} \quad -1 + \alpha_2 = 0$$

- For the last part I do not have any good intuition, but I guess that you can introduce some sort of incomplete information about the rationality of the players



# PROBLEM 3

## PART A:

- The payoff functions of the players are:

$$u_i(t_i, t_j) = \begin{cases} (1 - \min\{t_i, t_j\}) & \text{if } t_i > t_j \\ -1 & \text{if } t_i \leq t_j \text{ and } \min\{t_i, t_j\} < 1 \\ -1 & \text{otherwise} \end{cases}$$

- Claim:  $t_i = 0, t_j = t > 0$  is a NE

Player i:  $u_i(0, t) = 0$

$$u_i(s, t) = -s < 0 \quad \forall s < t$$

$$u_i(t, t) = -1 < 0$$

$$u_i(s, t) = (1-t) - t = 1-2t \quad \forall s > t$$

therefore  $BR_i(t) = 0 \iff 1-2t \leq 0 \iff t \geq 1/2$

Player j:  $u_j(0, s) = 1 \quad \forall s > t \implies BR_j(0) = (0, 1] \implies t \in BR_j(0)$

$$\implies NE_{PE} = \{ (t_i = 0, t_j = t) \text{ st } t \geq 1/2 \}$$

- Claim: There is no NE such that  $\min\{t_i, t_j\} > 0$

Proof: Let's assume by contradiction that  $\exists NE$  st  $t_i = \min\{t_i, t_j\} > 0$

$$\begin{aligned} u_i(t_i, t_j) &= -t_i \\ u_i(0, t_j) &= 0 > -t_i \end{aligned} \quad \Bigg\} \implies t_i \notin BR_i(t_j)$$

## PART B

- Claim:  $\{(\sigma_1 \sim u(0, \bar{t}), \sigma_2 \sim u(0, \bar{t}))\}$  is a NE<sub>NS</sub> with  $\bar{t} = 1$

Proof: i)  $\bar{t} = 1$ .

From the indifference conditions, we have:

$$u_i(t, \sigma_j) = u_i(s, \sigma_j) \quad \forall t, s \in \text{supp}(\sigma_i) = [0, \bar{t}]$$

In particular:

$$u_i(0, \sigma_j) = u_i(\bar{t}, \sigma_j)$$

$$u_i(0, \sigma_j) = 0$$

$$u_i(\bar{t}, \sigma_j) = E_{\sigma_j}[(1 - \sigma_j) - \sigma_j] = 1 - 2E_{\sigma_j}[\sigma_j] = 1 - \bar{t} \quad \left. \vphantom{u_i(\bar{t}, \sigma_j)} \right\} = \bar{t} = 1$$

ii)  $\{(\sigma_1 \sim u(0, 1), \sigma_2 \sim u(0, 1))\}$  is a NE

$$u_i(t, \sigma_j) = E_{\sigma_j}[(1 - \min\{t, \sigma_j\}) \mathbb{1}_{\{\sigma_j < t\}} - \min\{t, \sigma_j\}] =$$

$$= E_{\sigma_j}[\mathbb{1}_{\{\sigma_j < t\}} - (1 + \mathbb{1}_{\{\sigma_j < t\}}) \min\{t, \sigma_j\}] =$$

$$= F_{\sigma_j}(t) - E_{\sigma_j}[2\sigma_j \mathbb{1}_{\{\sigma_j < t\}} + t \mathbb{1}_{\{\sigma_j \geq t\}}] =$$

$$= t - 2 \int_0^t s ds - t(1-t) = t - t^2 - t(1-t) = 0$$

$\Rightarrow$  The indifference condition is satisfied

# PART C

$$\theta_1 = \begin{cases} 0.5 & \frac{1}{3} & S \\ -2 & \frac{2}{3} & W \end{cases}$$

$$\theta_2 = \begin{cases} 0.2 & \frac{3}{5} & S \\ -3 & \frac{2}{5} & W \end{cases}$$

(2)

	0	$\frac{1}{2}$
0	0, 0	0, 1
$\frac{1}{2}$	1, 0	$\frac{\theta_1}{2}, \frac{\theta_2}{2}$

(1)

The strategies of each player have the form  $S_i = (a_i | \theta_i = S, a_i | \theta_i = W)$

Therefore we will have the following normal form game:

		0,0	0, $\frac{1}{2}$	$\frac{1}{2}, 0$	$\frac{1}{2}, \frac{1}{2}$
0,0		X	X	X	(1)
0, $\frac{1}{2}$	(1)	X	X	X	X
$\frac{1}{2}, 0$		X	X	(2)	X
$\frac{1}{2}, \frac{1}{2}$		X	X	(3)	X

Observations:

- i)  $BR_1(0,0) = \frac{1}{2}, \frac{1}{2}$  for every type
- ii) Against everything, except for (0,0), (0,  $\frac{1}{2}$ ) is worse than either ( $\frac{1}{2}, \frac{1}{2}$ ) or (0,0) for both players.
- iii) If  $\theta_2 = 0.2$ , for player 2  $t=0$  is strictly dominated by  $t=\frac{1}{2}$
- iv)  $BR_2(\frac{1}{2}, \frac{1}{2}) = (0,0)$

- Possible BNE:

$$(1) f_1 = (0, 0), f_2 = (1/2, 1/2)$$

$$\left. \begin{aligned} u_1(0, f_2 | \theta_1 = -0.5) &= 0 \\ u_1(1/2, f_2 | \theta_1 = -0.5) &= -1/4 \end{aligned} \right\} BR_1(f_2 | \theta_1 = -0.5) = 0$$

$$\left. \begin{aligned} u_1(0, f_2 | \theta_1 = -2) &= 0 \\ u_1(1/2, f_2 | \theta_1 = -2) &= -1 \end{aligned} \right\} BR_1(f_2 | \theta_1 = -2) = 0$$

=  $(f_1, f_2)$  is a BNE

$$(2) f_1 = (1/2, 0), f_2 = (1/2, 0)$$

$$\left. \begin{aligned} u_1(1/2, f_2 | \theta_1 = -0.5) &= \frac{3}{5} \cdot \frac{1}{4} + \frac{2}{5} \cdot 1 = 1 \\ u_1(0, f_2 | \theta_1 = -0.5) &= 0 \end{aligned} \right\} BR_1(f_2 | \theta_1 = -0.5) = 1/2$$

$$\left. \begin{aligned} u_1(0, f_2 | \theta_1 = -2) &= 0 \\ u_1(1/2, f_2 | \theta_1 = -2) &= -\frac{3}{5} + \frac{2}{5} = -\frac{1}{5} \end{aligned} \right\} BR_1(f_2 | \theta_1 = -2) = 0$$

$$\left. \begin{aligned} u_2(f_1, 1/2 | \theta_2 = 0.2) &= -\frac{1}{3} \cdot \frac{1}{10} + \frac{2}{3} = \frac{19}{30} \\ u_2(f_1, 0 | \theta_2 = 0.2) &= 0 \end{aligned} \right\} BR_2(f_1 | \theta_2 = 0.2) = 1/2$$

$$\left. \begin{aligned} u_2(f_1, 0 | \theta_2 = -3) &= 0 \\ u_2(f_1, 0 | \theta_2 = -3) &= -\frac{1}{3} \cdot \frac{3}{2} + \frac{2}{3} = \frac{1}{6} \end{aligned} \right\} BR_2(f_1 | \theta_2 = -3) = 1/2$$

=  $(f_1, f_2)$  is not a BNE

$$(3) \quad f_1 = (\frac{1}{2}, \frac{1}{2}), \quad f_2 = (\frac{1}{2}, 0)$$

$$u_1(\frac{1}{2}, f_2 \mid \theta_1 = -0.5) = \frac{3}{5} \cdot \frac{1}{4} + \frac{2}{5} = \frac{1}{4} \quad \left\{ \begin{array}{l} BR_1(f_2 \mid \theta_1 = -0.5) = \frac{1}{2} \\ u_1(0, f_2 \mid \theta_1 = -0.5) = 0 \end{array} \right.$$

$$u_1(\frac{1}{2}, f_2 \mid \theta_1 = -2) = \frac{3}{5}(-1) + \frac{2}{5} = -\frac{1}{5} \quad \left\{ \begin{array}{l} BR_1(f_2 \mid \theta_1 = -2) = 0 \\ u_1(0, f_2 \mid \theta_1 = -2) = 0 \end{array} \right.$$

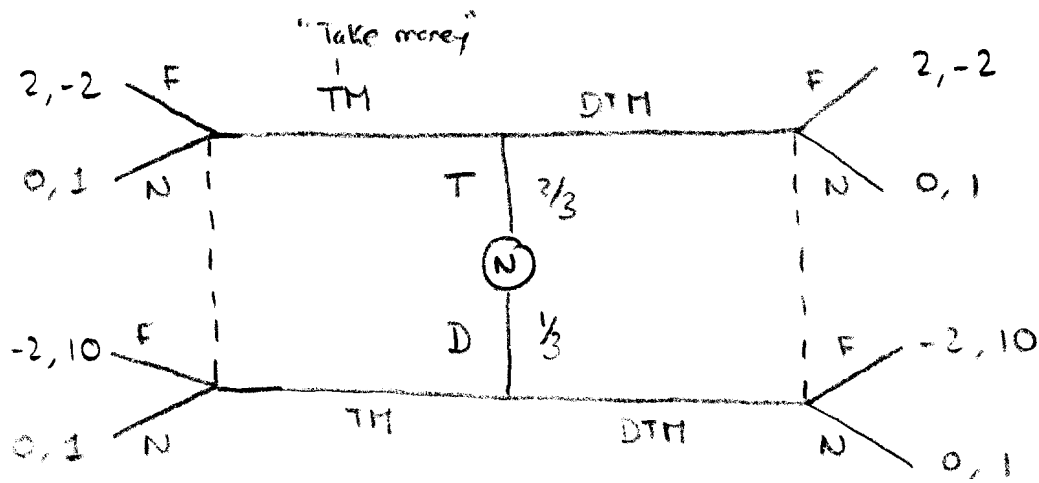
$\Rightarrow (f_1, f_2)$  is not a BNE

- In summary, the unique BNE is:

$$\{ f_1 = (0, 0), \quad f_2 = (\frac{1}{2}, \frac{1}{2}) \}$$

# PROBLEM 4

## PART A: GAME TREE



## PART B: NO SEPARATING EQUILIBRIUM TM, DTM

- Beliefs:

$$\mu_2(T | TM) = 1$$

$$\mu_2(T | DTM) = 0$$

-  $BR_2$  given beliefs:

$$\left. \begin{array}{l} u_2(F | TM) = -2 \\ u_2(N | TM) = 1 \end{array} \right\} BR_2(TM) = N$$

$$\left. \begin{array}{l} u_2(F | DTM) = 10 \\ u_2(N | DTM) = 1 \end{array} \right\} BR_2(DTM) = F$$

$BR_1$  given  $BR_2$

- Type T:

$$\left. \begin{array}{l} u_1(TM | BR_2) = 0 \\ u_1(DTM | BR_2) = 2 \end{array} \right\} BR_1 = DTM \rightarrow \text{Given Douglas' beliefs, Tyson prefers always to cheat.}$$

## PART C: POOLING EQUILIBRIUM TM, TM

- Beliefs:

$$\mu_2(T|TM) = \frac{2}{3}$$

$$\mu_2(T|DTM) = \lambda$$

BR<sub>2</sub> given beliefs:

$$u_2(F|TM) = \frac{2}{3}(-2) + \frac{1}{3}10 = 2 \quad \left. \begin{array}{l} u_2(N|TM) = 0 \\ u_2(F|DTM) = \lambda(-2) + (1-\lambda)10 = 10-12\lambda \\ u_2(N|DTM) = 0 \end{array} \right\} BR_2(TM) = F$$

$$u_2(N|TM) = 0$$

$$BR_2(DTM) = \begin{cases} F & \text{if } \lambda < 5/6 \\ \alpha F + (1-\alpha)N & \text{if } \lambda = 5/6 \\ N & \text{if } \lambda > 5/6 \end{cases}$$

- DR<sub>1</sub> given BR<sub>2</sub>

- Type T:

$$u_1(TM|BR_2) = 2$$

$$u_1(DTM|BR_2) = \begin{cases} 2 & \lambda < 5/6 \\ 2\alpha & \lambda = 5/6 \\ 0 & \lambda > 5/6 \end{cases} \Rightarrow BR_1(BR_2) = TM$$

- Type D:

$$u_1(TM|BR_2) = -2$$

$$u_1(DTM|BR_2) = \begin{cases} -2 & \lambda < 5/6 \\ -2\alpha & \lambda = 5/6 \\ 0 & \lambda > 5/6 \end{cases} \Rightarrow BR_1(BR_2) = TM \text{ if } \lambda \leq 5/6 \text{ \& } \alpha = 1$$

- PBE:

$$\mu_2(T|TM) = \frac{2}{3}$$

$$\mu_2(T|DTM) \leq 5/6$$

$$s_1(T) = TM$$

$$s_1(D) = TM$$

$$s_2(TM, \mu_2) = F$$

$$s_2(DTM, \mu_2) = F$$

# PART D: SEMISEPARATING EQUILIBRIA

## 1) POOLING EQUILIBRIUM DTM, DTM

- Beliefs:

$$\mu_2(T|TM) = \lambda$$

$$\mu_2(T|DTM) = \frac{2}{3}$$

-  $BR_2$  given beliefs:

$$u_2(F|TM) = -2\lambda + 10(1-\lambda) = 10 - 2\lambda \quad \left\{ \begin{array}{l} F \quad \text{if } \lambda < 5/6 \\ \alpha F + (1-\alpha)N \quad \text{if } \lambda = 5/6 \\ N \quad \text{if } \lambda > 5/6 \end{array} \right. \quad BR_2(TM) =$$

$$u_2(N|TM) = 0$$

$$u_2(F|DTM) = -2 \frac{2}{3} + 10 \frac{1}{3} = 2 \quad \left\{ \begin{array}{l} BR_2(DTM) = F \\ u_2(N|DTM) = 0 \end{array} \right.$$

-  $BR_1$  given  $BR_2$ :

- Type T:

$$u_1(TM|BR_2) = \begin{cases} 2 & \lambda < 5/6 \\ 2\alpha & \lambda = 5/6 \\ 0 & \lambda > 5/6 \end{cases} \quad \left. \right\} \quad BR_1(BR_2) = DTM \quad \text{for } \lambda = 5/6 \text{ and } \alpha \in [0, 1]$$

$$u_1(DTM|BR_2) = 2$$

- Type D:

$$u_1(TM|BR_2) = \begin{cases} -2 & \lambda < 5/6 \\ -2\alpha & \lambda = 5/6 \\ 0 & \lambda > 5/6 \end{cases} \quad \left. \right\} \quad BR_1(BR_2) = TM \quad \text{for } \lambda = 5/6 \text{ and } \alpha \in (0, 1)$$

$$u_1(DTM|BR_2) = -2$$

= No semiseparating equilibrium



## ii) SEMISEPARATING EQUILIBRIUM $\alpha TM + (1-\alpha) DTM, DTM$

- Beliefs:

$$u_2(T|TM) = 1$$

$$u_2(T|DTM) = \frac{(1-\alpha)^{2/3}}{(1-\alpha)^{2/3} + 1/3} = \frac{2(1-\alpha)}{2(1-\alpha)+1} = \frac{2(1-\alpha)}{3-\alpha} = \lambda$$

-  $BR_2$  given beliefs:

$$\left. \begin{array}{l} u_2(F|TM) = -2 \\ u_2(N|TM) = 0 \end{array} \right\} BR_2(TM) = N$$

$$\left. \begin{array}{l} u_2(F|DTM) = -2\lambda + 10\lambda(1-\lambda) = 10-12\lambda \\ u_2(N|DTM) = 0 \end{array} \right\} BR_2(DTM) = \begin{cases} F & \text{if } \lambda < 5/6 \\ pF + (1-p)N & \text{if } \lambda = 5/6 \\ N & \text{if } \lambda > 5/6 \end{cases}$$

-  $BR_1$  given  $BR_2$ :

• Type T:

$$\left. \begin{array}{l} u_1(TM|BR_2) = 2 \\ u_1(DTM|BR_2) = \begin{cases} -2 \\ -2p \\ 0 \end{cases} \end{array} \right\} u_1(TM|BR_2) > u_1(DTM|BR_2)$$

$\Rightarrow$  No semiseparating equilibrium

- Following a symmetric argument, there is not also Semiparametric Equilibrium where the first type plays a pure strategy and the second one mixes

### iii) SEMISEPARATING EQUILIBRIUM $\alpha TM + (1-\alpha)DTM, \beta TM + (1-\beta)DTM$

- Beliefs:

$$\mu_2(T|TM) = \frac{\frac{2}{3}\alpha}{\frac{2}{3}\alpha + \frac{1}{3}\beta} = \frac{2\alpha}{2\alpha + \beta} = \lambda_1$$

$$\mu_2(T|DTM) = \frac{\frac{2}{3}(1-\alpha)}{\frac{2}{3}(1-\alpha) + \frac{1}{3}(1-\beta)} = \frac{2(1-\alpha)}{3-2\alpha-\beta} = \lambda_2$$

-  $BR_2$  given beliefs:

$$\left. \begin{aligned} u_2(F|TM) &= -2\lambda_1 + 10(1-\lambda_1) \\ u_2(N|TM) &= 0 \end{aligned} \right\} BR_2(TM) = \begin{cases} F & \lambda_1 < 5/6 \\ pF + (1-p)N & \lambda_1 = 5/6 \\ N & \lambda_1 > 5/6 \end{cases}$$

$$\left. \begin{aligned} u_2(F|DTM) &= -2\lambda_2 + 10(1-\lambda_2) \\ u_2(N|DTM) &= 0 \end{aligned} \right\} BR_2(DTM) = \begin{cases} F & \lambda_2 < 5/6 \\ qF + (1-q)N & \lambda_2 = 5/6 \\ N & \lambda_2 > 5/6 \end{cases}$$

-  $BR_1$  given  $BR_2$ :

o Type T:

$$u_1(TM|BR_2) = \begin{cases} 2 \\ 2p \\ 0 \end{cases}$$

$$u_1(DTM|BR_2) = \begin{cases} 2 \\ 2q \\ 0 \end{cases}$$

$\lambda_1 < 5/6$

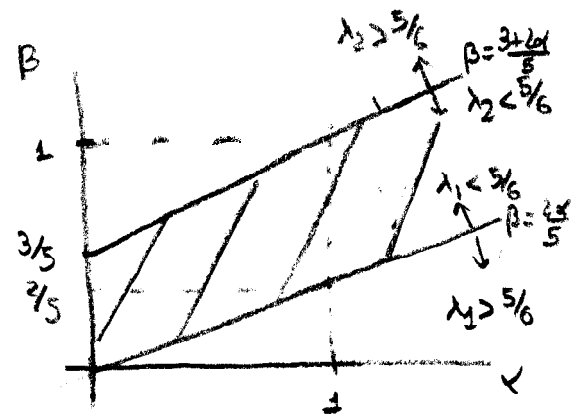
$\lambda_1 = 5/6$

$\lambda_1 > 5/6$

$\lambda_2 < 5/6$

$\lambda_2 = 5/6$

$\lambda_2 > 5/6$



$$u_1(TM|BR_2) = u_1(DTM|BR_2) \quad (\text{Indifference condition})$$

$$\lambda_1 < 5/6 \Leftrightarrow 12\alpha < 10\alpha + 5\beta \Leftrightarrow \beta > \frac{2}{5}\alpha$$

$$\lambda_2 < 5/6 \Leftrightarrow 12 - 12\alpha < 15 - 10\alpha - 5\beta \Leftrightarrow \beta < \frac{3+2\alpha}{5}$$

• Type D:

$$u_1(TM | BR_2) = \begin{cases} -2 & \lambda_1 < 5/6 \\ -2p & \lambda_1 = 5/6 \\ 0 & \lambda_1 > 5/6 \end{cases}$$

$$u_1(DTM | BR_2) = \begin{cases} -2 & \lambda_2 < 5/6 \\ -2p & \lambda_2 = 5/6 \\ 0 & \lambda_2 > 5/6 \end{cases}$$

→ same condition as for type T.

• PBE:

$$s_2(TM) = F \quad s_2(DTM) = F$$

$$s_3(T) = \alpha TM + (1-\alpha)DTM \quad s_3(D) = \beta TM + (1-\beta)DTM$$

$$\mu_2(T|TM) = \frac{2\alpha}{2\alpha + \beta}$$

$$\mu_2(D|DTM) = \frac{2(1-\alpha)}{3-2\alpha-\beta}$$

$$\beta \in \left( \frac{2}{5}\alpha, \frac{3+2\alpha}{5} \right) \quad \alpha \in (0, 1)$$