## Single-Deviation Principle and Bargaining

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## Multi-stage games with observable actions

- finite set of players N
- ▶ stages t = 0, 1, 2, ...
- H: set of terminal histories (sequences of action profiles of possibly different lengths)
- at stage t, after having observed a non-terminal history of play h<sub>t</sub> = (a<sup>0</sup>,..., a<sup>t-1</sup>) ∉ H, each player i simultaneously chooses an action a<sup>i</sup><sub>t</sub> ∈ A<sub>i</sub>(h<sub>t</sub>)
- $u_i(h)$ : payoff of  $i \in N$  for terminal history  $h \in H$
- $\sigma_i$ : behavior strategy for  $i \in N$  specifies  $\sigma_i(h) \in \Delta(A_i(h))$  for  $h \notin H$

Often natural to identify "stages" with time periods.

Examples

- repeated games
- alternating bargaining game

## **Unimprovable Strategies**

To verify that a strategy profile  $\sigma$  constitutes a subgame perfect equilibrium (SPE) in a multi-stage game with observed actions, it suffices to check whether there are any histories  $h_t$  where some player *i* can gain by deviating from playing  $\sigma_i(h_t)$  at *t* and conforming to  $\sigma_i$  elsewhere.

 $u_i(\sigma|h_t)$ : expected payoff of player *i* in the subgame starting at  $h_t$  and played according to  $\sigma$  thereafter

#### **Definition 1**

A strategy  $\sigma_i$  is *unimprovable* given  $\sigma_{-i}$  if  $u_i(\sigma_i, \sigma_{-i}|h_t) \ge u_i(\sigma'_i, \sigma_{-i}|h_t)$  for every  $h_t$  and  $\sigma'_i$  with  $\sigma'_i(h) = \sigma_i(h)$  for all  $h \ne h_t$ .

# Continuity at Infinity

If  $\sigma$  is an SPE then  $\sigma_i$  is unimprovable given  $\sigma_{-i}$ . For the converse...

**Definition 2** 

A game is continuous at infinity if

$$\lim_{t\to\infty}\sup_{\{(h,\tilde{h})|h_t=\tilde{h}_t\}}|u_i(h)-u_i(\tilde{h})|=0, \forall i\in N.$$

Events in the distant future are relatively unimportant.

## Single (or One-Shot) Deviation Principle

#### Theorem 1

Consider a multi-stage game with observed actions that is continuous at infinity. If  $\sigma_i$  is unimprovable given  $\sigma_{-i}$  for all  $i \in N$ , then  $\sigma$  constitutes an SPE.

Proof allows for infinite action spaces at some stages. There exist versions for games with unobserved actions.

Suppose that  $\sigma_i$  is unimprovable given  $\sigma_{-i}$ , but  $\sigma_i$  is not a best response to  $\sigma_{-i}$  following some history  $h_t$ . Let  $\sigma_i^1$  be a strictly better response and define

$$\varepsilon = u_i(\sigma_i^1, \sigma_{-i}|h_t) - u_i(\sigma_i, \sigma_{-i}|h_t) > 0.$$

Since the game is *continuous at infinity*, there exists t' > t and  $\sigma_i^2$  s.t.  $\sigma_i^2$  is identical to  $\sigma_i^1$  at all information sets up to (and including) stage t',  $\sigma_i^2$  coincides with  $\sigma_i$  across all longer histories and

$$|u_i(\sigma_i^2,\sigma_{-i}|h_t)-u_i(\sigma_i^1,\sigma_{-i}|h_t)|<\varepsilon/2.$$

Then

$$u_i(\sigma_i^2, \sigma_{-i}|h_t) > u_i(\sigma_i, \sigma_{-i}|h_t).$$

 $\sigma_i^3$ : strategy obtained from  $\sigma_i^2$  by replacing the stage t' actions following any history  $h_{t'}$  with the corresponding actions under  $\sigma_i$ 

Conditional on any  $h_{t'}$ ,  $\sigma_i$  and  $\sigma_i^3$  coincide, hence

$$u_i(\sigma_i^3,\sigma_{-i}|h_{t'})=u_i(\sigma_i,\sigma_{-i}|h_{t'}).$$

As  $\sigma_i$  is *unimprovable* given  $\sigma_{-i}$ , and conditional on  $h_{t'}$  the subsequent play in strategies  $\sigma_i$  and  $\sigma_i^2$  differs only at stage t',

$$u_i(\sigma_i, \sigma_{-i}|h_{t'}) \geq u_i(\sigma_i^2, \sigma_{-i}|h_{t'}).$$

Then

$$u_i(\sigma_i^3,\sigma_{-i}|h_{t'}) \geq u_i(\sigma_i^2,\sigma_{-i}|h_{t'})$$

for all histories  $h_{t'}$ . Since  $\sigma_i^2$  and  $\sigma_i^3$  coincide before reaching stage t',

$$u_i(\sigma_i^3, \sigma_{-i}|h_t) \ge u_i(\sigma_i^2, \sigma_{-i}|h_t).$$

 $\sigma_i^4$ : strategy obtained from  $\sigma_i^3$  by replacing the stage t' - 1 actions following any history  $h_{t'-1}$  with the corresponding actions under  $\sigma_i$  Similarly,

$$u_i(\sigma_i^4, \sigma_{-i}|h_t) \geq u_i(\sigma_i^3, \sigma_{-i}|h_t) \dots$$

The final strategy  $\sigma_i^{t'-t+3}$  is identical to  $\sigma_i$  conditional on  $h_t$  and

$$u_i(\sigma_i, \sigma_{-i}|h_t) = u_i(\sigma_i^{t'-t+3}, \sigma_{-i}|h_t) \ge \dots$$
  
$$\ge u_i(\sigma_i^3, \sigma_{-i}|h_t) \ge u_i(\sigma_i^2, \sigma_{-i}|h_t) > u_i(\sigma_i, \sigma_{-i}|h_t),$$

a contradiction.

## Applications

Apply the single deviation principle to repeated prisoners' dilemma to implement the following equilibrium paths for high discount factors:

- ► (*C*, *C*), (*C*, *C*), . . .
- ►  $(C, C), (C, C), (D, D), (C, C), (C, C), (D, D), \dots$

• 
$$(C, D), (D, C), (C, D), (D, C) \dots$$

	С	D
С	1,1	-1,2
D	2, -1	0,0

Cooperation is possible in repeated play.

# Bargaining with Alternating Offers

Rubinstein (1982)

- ▶ players *i* = 1, 2; *j* = 3 − *i*
- set of feasible utility pairs

$$U = \{(u_1, u_2) \in [0, \infty)^2 | u_2 \le g_2(u_1)\}$$

- ▶  $g_2$  s. decreasing, concave (and hence continuous),  $g_2(0) > 0$
- $\delta_i$ : discount factor of player *i*
- at every time t = 0, 1, ..., player i(t) proposes an alternative  $u = (u_1, u_2) \in U$  to player j(t) = 3 i(t)

$$i(t) = egin{cases} 1 ext{ for } t ext{ even} \ 2 ext{ for } t ext{ odd} \end{cases}$$

- if j(t) accepts the offer, game ends yielding payoffs  $(\delta_1^t u_1, \delta_2^t u_2)$
- otherwise, game proceeds to period t + 1

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## Stationary SPE

Define  $g_1 = g_2^{-1}$ . Graphs of  $g_2$  and  $g_1^{-1}$ : Pareto-frontier of *U* Let  $(m_1, m_2)$  be the unique solution to the following system of equations

$$m_1 = \delta_1 g_1 (m_2)$$
  
 $m_2 = \delta_2 g_2 (m_1).$ 

 $(m_1, m_2)$  is the intersection of the graphs of  $\delta_2 g_2$  and  $(\delta_1 g_1)^{-1}$ .

SPE in "stationary" strategies: in any period where player *i* has to make an offer to *j*, he offers *u* with  $u_j = m_j$  and  $u_i = g_i(m_j)$ , and *j* accepts only offers *u* with  $u_j \ge m_j$ .

Single-deviation principle: constructed strategies form an SPE.

Is the SPE unique?

## Iterated Conditional Dominance

#### **Definition 3**

In a multi-stage game with observable actions, an action  $a_i$  is conditionally dominated at stage t given history  $h_t$  if, in the subgame starting at  $h_t$ , every strategy for player *i* that assigns positive probability to  $a_i$  is strictly dominated.

#### **Proposition 1**

In any multi-stage game with observable actions, every SPE survives the iterated elimination of conditionally dominated strategies.

*Iterated conditional dominance*: stationary equilibrium is essentially the unique SPE.

Theorem 2

The SPE of the alternating-offer bargaining game is unique, except for the decision to accept or reject Pareto-inefficient offers.

Following a disagreement at date t, player i cannot obtain a period t expected payoff greater than

$$M_i^0 = \delta_i \max_{u \in U} u_i = \delta_i g_i(0)$$

- Rejecting an offer u with u<sub>i</sub> > M<sub>i</sub><sup>0</sup> is conditionally dominated by accepting such an offer for i.
- Once we eliminate dominated actions, *i* accepts all offers *u* with *u<sub>i</sub>* > *M<sub>i</sub><sup>0</sup>* from *j*.
- ▶ Making any offer *u* with  $u_i > M_i^0$  is dominated for *j* by an offer  $\bar{u} = \lambda u + (1 \lambda) (M_i^0, g_j(M_i^0))$  for  $\lambda \in (0, 1)$  (both offers are accepted immediately).

Under the surviving strategies

► *j* can reject an offer from *i* and make a counteroffer next period that leaves him with slightly less than  $g_j(M_i^0)$ , which *i* accepts; it is conditionally dominated for *j* to accept any offer smaller than

$$m_j^1 = \delta_j g_j \left( M_i^0 \right)$$

i cannot expect to receive a continuation payoff greater than

$$M_{i}^{1} = \max\left(\delta_{i}g_{i}\left(m_{j}^{1}\right), \delta_{i}^{2}M_{i}^{0}\right) = \delta_{i}g_{i}\left(m_{j}^{1}\right)$$

after rejecting an offer from *j* 

$$\delta_{i}g_{i}\left(m_{j}^{1}\right) = \delta_{i}g_{i}\left(\delta_{j}g_{j}\left(M_{i}^{0}\right)\right) \geq \delta_{i}g_{i}\left(g_{j}\left(M_{i}^{0}\right)\right) = \delta_{i}M_{i}^{0} \geq \delta_{i}^{2}M_{i}^{0}$$

**Recursively define** 

$$\begin{array}{lll} m_j^{k+1} & = & \delta_j g_j \left( M_i^k \right) \\ M_i^{k+1} & = & \delta_i g_i \left( m_j^{k+1} \right) \end{array}$$

for i = 1, 2 and  $k \ge 1$ .  $(m_i^k)_{k\ge 0}$  is increasing and  $(M_i^k)_{k\ge 0}$  is decreasing.

Prove by induction on k that, under any strategy that survives iterated conditional dominance, player i = 1, 2

- never accepts offers with  $u_i < m_i^k$
- ► always accepts offers with u<sub>i</sub> > M<sup>k</sup><sub>i</sub>, but making such offers is dominated for *j*.

The sequences (m<sup>k</sup><sub>i</sub>) and (M<sup>k</sup><sub>i</sub>) are monotonic and bounded, so they need to converge. The limits satisfy

$$\begin{split} m_j^{\infty} &= \delta_j g_j \left( \delta_i g_i \left( m_j^{\infty} \right) \right) \\ M_i^{\infty} &= \delta_i g_i \left( m_j^{\infty} \right). \end{split}$$

- (m<sub>1</sub><sup>∞</sup>, m<sub>2</sub><sup>∞</sup>) is the (unique) intersection point of the graphs of the functions δ<sub>2</sub>g<sub>2</sub> and (δ<sub>1</sub>g<sub>1</sub>)<sup>-1</sup>
- $M_i^{\infty} = \delta_i g_i \left( m_j^{\infty} \right) = m_i^{\infty}$
- All strategies of *i* that survive iterated conditional dominance accept *u* with  $u_i > M_i^{\infty} = m_i^{\infty}$  and reject *u* with  $u_i < m_i^{\infty} = M_i^{\infty}$ .

In an SPE

- ► at any history where *i* is the proposer, *i*'s payoff is at least g<sub>i</sub>(m<sub>j</sub><sup>∞</sup>): offer *u* arbitrarily close to (g<sub>i</sub>(m<sub>j</sub><sup>∞</sup>), m<sub>j</sub><sup>∞</sup>), which *j* accepts under the strategies surviving the elimination process
- *i* cannot get more than  $g_i(m_i^{\infty})$ 
  - ► any offer made by *i* specifying a payoff greater than g<sub>i</sub>(m<sub>j</sub><sup>∞</sup>) for himself would leave *j* with less than m<sub>j</sub><sup>∞</sup>; such offers are rejected by *j* under the surviving strategies
  - under the surviving strategies, *j* never offers *i* more than  $M_i^{\infty} = \delta_i g_i(m_j^{\infty}) \le g_i(m_j^{\infty})$
- ▶ hence *i*'s payoff at any history where *i* is the proposer is exactly  $g_i(m_j^{\infty})$ ; possible only if *i* offers  $(g_i(m_j^{\infty}), m_j^{\infty})$  and *j* accepts with probability 1

Uniquely pinned down actions at every history, except those where *j* has just received an offer  $(u_i, m_i^{\infty})$  for some  $u_i < g_i(m_i^{\infty})$ ...

#### Properties of the equilibrium

- The SPE is efficient—agreement is obtained in the first period, without delay.
- ▶ SPE payoffs:  $(g_1(m_2), m_2)$ , where  $(m_1, m_2)$  solve

 $m_1 = \delta_1 g_1 (m_2)$  $m_2 = \delta_2 g_2 (m_1).$ 

- Patient players get higher payoffs: the payoff of player *i* is increasing in δ<sub>i</sub> and decreasing in δ<sub>j</sub>.
- For a fixed δ<sub>1</sub> ∈ (0, 1), the payoff of player 2 converges to 0 as δ<sub>2</sub> → 0 and to max<sub>u∈U</sub> u<sub>2</sub> as δ<sub>2</sub> → 1.
- If U is symmetric and δ₁ = δ₂, player 1 enjoys a first mover advantage: m₁ = m₂ and g₁(m₂) = m₂/δ > m₂.

## Nash Bargaining

Assume  $g_2$  is decreasing, s. concave and continuously differentiable. Nash (1950) bargaining solution:

$$\{u^*\} = \underset{u \in U}{\arg \max u_1 u_2} = \underset{u \in U}{\arg \max u_1 g_2(u_1)}.$$

Theorem 3 (Binmore, Rubinstein and Wolinsky 1985)

Suppose that  $\delta_1 = \delta_2 =: \delta$  in the alternating bargaining model. Then the unique SPE payoffs converge to the Nash bargaining solution as  $\delta \to 1$ .

$$m_1g_2(m_1) = m_2g_1(m_2)$$

 $(m_1, g_2(m_1))$  and  $(g_1(m_2), m_2)$  belong to the intersection of  $g_2$ 's graph with the same hyperbola, which approaches the hyperbola tangent to the boundary of U (at  $u^*$ ) as  $\delta \to 1$ .

## Bargaining with random selection of proposer

- Two players need to divide \$1.
- Every period t = 0, 1, ... player 1 is chosen with probability p to make an offer to player 2.
- Player 2 accepts or rejects 1's proposal.
- ► Roles are interchanged with probability 1 p.
- In case of disagreement the game proceeds to the next period.
- The game ends as soon as an offer is accepted.
- Player i = 1, 2 has discount factor  $\delta_i$ .

## Equilibrium

- The unique equilibrium is stationary, i.e., each player *i* has the same expected payoff v<sub>i</sub> in every subgame.
- Payoffs solve

$$\begin{aligned} v_1 &= p(1-\delta_2 v_2) + (1-p)\delta_1 v_1 \\ v_2 &= p\delta_2 v_2 + (1-p)(1-\delta_1 v_1). \end{aligned}$$

The solution is

$$v_1 = \frac{p/(1-\delta_1)}{p/(1-\delta_1) + (1-p)/(1-\delta_2)}$$
  
$$v_2 = \frac{(1-p)/(1-\delta_2)}{p/(1-\delta_1) + (1-p)/(1-\delta_2)}.$$

#### **Comparative Statics**

$$\begin{array}{rcl}
\nu_1 &=& \displaystyle \frac{1}{1+\frac{(1-p)(1-\delta_1)}{p(1-\delta_2)}} \\
\nu_2 &=& \displaystyle \frac{1}{1+\frac{p(1-\delta_2)}{(1-p)(1-\delta_1)}}
\end{array}$$

- Immediate agreement
- First mover advantage
  - v<sub>1</sub> increases with p, v<sub>2</sub> decreases with p.
  - For  $\delta_1 = \delta_2$ , we obtain  $v_1 = p$ ,  $v_2 = 1 p$ .
- Patience pays off
  - $v_i$  increases with  $\delta_i$  and decreases with  $\delta_i$  (j = 3 i).
  - Fix  $\delta_j$  and take  $\delta_i \rightarrow 1$ , we get  $v_i \rightarrow 1$  and  $v_j \rightarrow 0$ .

## Bargaining in Dynamic Markets

Manea (2014)

- Populations or player types:  $N = \{1, 2, ..., n\}$
- Surplus players *i* and *j* can generate:  $s_{ij} = s_{ji} \ge 0$
- ► *Time*: *t* = 0, 1, . . .
- In period t, an *endogenously* determined measure µ<sub>it</sub> ≥ 0 of players i participates in the market; ∑<sub>i∈N</sub> µ<sub>it</sub> > 0.
- *Market* at time  $t: \mu_t = (\mu_{it})_{i \in N} \in [0, \infty)^n \setminus \{\mathbf{0}\}$

# Matching Technology

In every period t market  $\mu_t$ :

- A measure β<sub>ijt</sub>(μ<sub>t</sub>) ≥ 0 of players *i* have the opportunity to make an offer to one of the players *j*.
- $\beta_{ijt}$  is continuous on  $[0, \infty)^n \setminus \{\mathbf{0}\}$ .
- No player is involved in more than one match at a time,

$$\mu_{it} \geq \sum_{j \in N} \beta_{ijt}(\mu_t) + \beta_{jit}(\mu_t), \forall i \in N.$$

 $\forall t, \mu_t, \exists i \text{ s.t. the inequality is strict.}$ 

Each player i is selected to make an offer to a player of type j with probability

$$\pi_{\textit{ijt}}(\mu_t) = \lim_{{ ilde \mu_t} { ilde \mu_t \to \mu_t} \over { ilde \mu_{it}} > 0} { ilde eta_{\textit{ijt}}( ilde \mu_t) \over ilde \mu_{it}}.$$

Hence  $\pi_{ijt}$  is continuous on  $[0, \infty)^n \setminus \{\mathbf{0}\}$ .

It is not necessary to model the matching process explicitly...

## A Salient Matching Technology

- Every player gets matched with a fixed probability *p*.
- The conditional probability of *i* meeting a type *j* is proportional to the size of population *j* (cf. Gale 1987).
- Players of type *i* are recognized as proposers in half of the matched pairs (*i*, *j*) with *i* ≠ *j*.

$$\begin{aligned} \beta_{ijt}(\mu_t) &= \frac{p}{2} \frac{\mu_{it}\mu_{jt}}{\sum_{k \in N} \mu_{kt}} \\ \pi_{ijt}(\mu_t) &= \frac{p}{2} \frac{\mu_{jt}}{\sum_{k \in N} \mu_{kt}}, \forall i, j \in N \end{aligned}$$

• We can alternatively set  $\beta_{ijt}(\mu_t) = 0$  whenever  $s_{ij} = 0$ .

## The Benchmark Bargaining Game

- A measure  $\lambda_{i0} \ge 0$  of players of type *i* is present at t = 0 $(\lambda_0 \in [0, \infty)^n \setminus \{0\})$ . Let  $\mu_{i0} = \lambda_{i0}$ .
- Every period t = 0, 1, ..., players are randomly matched to bargain according to β<sub>t</sub>(μ<sub>t</sub>).
- A player *i* who gets the opportunity to make an offer to some player *j* can propose a division of s<sub>ij</sub>.
  - If j accepts the offer, then the two players exit the game with the shares agreed upon.
  - If *j* rejects the offer, then *i* and *j* remain in the game for period t + 1.
- A measure λ<sub>i(t+1)</sub> ≥ 0 of new players *i* enter at t + 1. The total stock of players *i* at the beginning of period t + 1 is μ<sub>i(t+1)</sub>.
- ► The players of type *i* have a common discount factor  $\delta_i \in (0, 1)$ .

#### Information Structure and Solution Concept

Key assumptions

- All players observe the state of the market µ<sub>t</sub> at the beginning of period t.
- Matched pairs of players know each other's type.

Information about the realized matchings and ensuing negotiations

- ► Under perfect information, all players observe the entire history of matched pairs and outcomes → subgame perfect equilibrium.
- Alternatively, players may have only partial knowledge of past bargaining encounters → belief-independent equilibrium.

Restrict attention to robust equilibria: no player can affect the population sizes along the path by changing his strategy. Players take matching probabilities as given.

## The Model with Exogenous Matching Probabilities

Class of games

- Players from *n* populations are present in the market in every period t = 0, 1, ...
- Every player of type *i* is given the opportunity to make an offer to one of the players *j* in period *t* with exogenous probability *p<sub>ijt</sub>*.
- Bargaining proceeds as in the benchmark model.

Agnostic about the market composition at each date... vague regarding the inflows over time, the exact matching procedure, and the information structure.

Equilibrium behavior is independent of the details... $(p_{ijt})$  completely characterizes the strategic situation.

#### Interpretations

- Partial equilibrium approach: predict payoffs for a certain evolution of market conditions over time.
- Stubborn beliefs: all players start with identical beliefs about the path of matching probabilities and never revise expectations in response to their observations. In large markets, a participant may think that his personal experience does not reflect future trends.

# Payoff Equivalence

#### Theorem 4

 $\exists (v_{it}^*(p))_{i \in N, t \ge 0} \ s.t.$ 

- (i) The only period t actions that may survive iterated conditional dominance specify that player i reject any offer smaller than δ<sub>i</sub>v<sup>\*</sup><sub>i(t+1)</sub>(p) and accept any offer greater than δ<sub>i</sub>v<sup>\*</sup><sub>i(t+1)</sub>(p).
- (ii) An equilibrium exists. In every equilibrium, the expected payoff of any player i present at the beginning of period t is  $v_{it}^*(p)$ .
- (iii)  $(v_{it}^*(p))_{i \in N, t \ge 0}$  is the unique bounded solution  $(v_{it})_{i \in N, t \ge 0}$  to

$$\mathbf{v}_{it} = \sum_{j \in \mathbf{N}} p_{ijt} \max\left(\mathbf{s}_{ij} - \delta_j \mathbf{v}_{j(t+1)}, \delta_i \mathbf{v}_{i(t+1)}\right) + \left(1 - \sum_{j \in \mathbf{N}} p_{ijt}\right) \delta_i \mathbf{v}_{i(t+1)}.$$

(iv) The payoffs  $v_{it}^*(p)$  vary continuously in p for all  $i \in N, t \ge 0$ .

Theorem 4 generalizes uniqueness results from Binmore and Herrero (1988) and Manea (2011).

#### Bounds

Define  $(m_{it}^k)_{i \in N, t \ge 0}$  and  $(M_{it}^k)_{i \in N, t \ge 0}$  recursively for k = 0, 1, ...

$$\begin{split} m_{it}^{0} &= 0, M_{it}^{0} = \max_{j \in N} s_{ij} \\ m_{it}^{k+1} &= \sum_{j \in N} p_{ijt} \max\left(s_{ij} - \delta_j M_{j(t+1)}^{k}, \delta_i m_{i(t+1)}^{k}\right) + \left(1 - \sum_{j \in N} p_{ijt}\right) \delta_i m_{i(t+1)}^{k} \\ M_{it}^{k+1} &= \sum_{j \in N} p_{ijt} \max\left(s_{ij} - \delta_j m_{j(t+1)}^{k}, \delta_i M_{i(t+1)}^{k}\right) + \left(1 - \sum_{j \in N} p_{ijt}\right) \delta_i M_{i(t+1)}^{k}. \end{split}$$

Under the strategies that survive iterated conditional dominance, every player *i* rejects offers  $< \delta_i m_{i(t+1)}^k$  and accepts offers  $> \delta_i M_{i(t+1)}^k$  in period *t*.

As  $k \to \infty$ , the bounds converge to the same limit,  $v^*(p)$ . We can approximately compute the unique payoffs.

### **Equilibrium Existence**

#### Theorem 5

An equilibrium exists for the bargaining game.

The result complements the analysis of Gale (1987), who explores properties of equilibria abstracting away from existence issues.

#### Spaces for the Proof of Theorem 5

Define the sets of paths of...

agreement rates:

market distributions:

matching probabilities: feasible payoffs:

$$\mathcal{A} = \{ (a_{ijt})_{i,j\in N,t\geq 0} | a_{ijt} \in [0, 1], \forall i, j \in N, t \geq 0 \}$$
$$\mathcal{M} = \{ (\mu_{it})_{i\in N,t\geq 0} | \mu_{it} \in [0, \sum_{\tau=0}^{t} \lambda_{i\tau}], \forall i \in N, t \geq 0 \}$$
$$\mathcal{P} = \{ (\rho_{ijt})_{i,j\in N,t\geq 0} | p_{ijt} \in [0, 1], \forall i, j \in N, t \geq 0 \}$$
$$\mathcal{V} = \{ (v_{it})_{i\in N,t\geq 0} | v_{it} \in [0, \max_{j\in N} s_{ij}], \forall i \in N, t \geq 0 \}$$

#### Idea of the Proof for Theorem 5

Construct  $f : \mathcal{A} \rightrightarrows \mathcal{A}$ , with  $f = \alpha \circ v^* \circ \pi \circ \kappa$ ,

$$\mathcal{A} \xrightarrow{\kappa} \mathcal{M} \xrightarrow{\pi} \mathcal{P} \xrightarrow{v^*} \mathcal{V} \xrightarrow{\alpha} \mathcal{A}$$

- $\kappa(a)$ : evolution of the market for a path of agreement rates a
- $\pi$ : derived from the matching technology
- v\*(p): unique equilibrium payoffs in the model with an exogenous path of matching probabilities p
- α(v): set of agreement rates that are incentive compatible for an
   expected path of payoffs v (bargaining at t proceeds as if
   disagreement payoffs at t + 1 were v<sub>t+1</sub>)

 $\mathcal{A}$  is a locally convex topological vector space. By the Kakutani-Fan-Glicksberg theorem, *f* has a fixed point...describes an equilibrium path.

# The Kakutani-Fan-Glicksberg Theorem

#### Theorem 6 (Kakutani-Fan-Glicksberg)

Let S be a non-empty, compact and convex subset of a locally convex Hausdorff topological vector space. Then any correspondence from S to S that has a closed graph and non-empty convex values has a fixed point.

Suppose *V* is a vector space over  $\mathbb{R}$  and  $S \subseteq V$ 

- S is absolutely convex if it is closed under linear combinations whose coefficients have absolute values summing to at most 1; equivalent to
  - convex and
  - ▶ balanced:  $x \in S$ ,  $|\lambda| \le 1 \Rightarrow \lambda x \in S$
- S is absorbent if  $V = \bigcup_{t>0} tS$

A *locally convex* topological vector space is a topological vector space in which the origin has a local base of absolutely convex absorbent sets.

Hausdorff space: distinct points have disjoint neighborhoods

 $\mathbb{R}^{\mathbb{N}}$  with the product topology is a locally convex Hausdorff space.

## Another Fixed-Point Theorem

#### Theorem 7 (Brouwer-Schauder-Tychonoff)

Let *S* be a non-empty, compact and convex subset of a locally convex Hausdorff topological vector space. Then any continuos function from *S* to *S* has a fixed point.

#### Corollary 1 (Schauder)

Let X be a bounded subset of  $\mathbb{R}^k$  and let C(X) be the space of bounded continuous functions on X with the sup norm. Suppose that  $S \subset C(X)$  is non-empty, closed, bounded, and convex. Then any continuous mapping  $f: S \to S$  such that f(S) is equicontinuous has a fixed point.

A subset *S* of *C*(*X*) is *equicontinuous* if for every  $\varepsilon > 0$  there exists  $\delta > 0$  such that

$$|x-y| < \delta \implies |f(x) - f(y)| < \varepsilon, \forall f \in S.$$

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