# Comparative Statics for Immigration (Johnson 1980)

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### 1 Elasticities

In the p-comp price-taking world, *market-level* supply and demand elasticities drive comparative statics.

Suppose there's there's one type of labor; demand for it is D(w), with derivative D'(w) and that homogeneous labor is supplied by natives according to  $S_1(w)$ .

• The elasticity of demand is

$$\eta = \frac{dL}{dw}\frac{w}{L} = \frac{D'(w)w}{L} < 0$$

• We similarly define the elasticity of (native) labor supply

$$\varepsilon = \frac{S_1'(L)w}{L} > 0$$

Recall that these describe movements *along* supply and demand curves.

# 2 Market structure

Johnson (1980) assumes that wages and employment of low-skill natives are determined by equilibrium in a perfectly competitive factor market.

•  $n_1$  identical (low-skilled) natives supply this much labor:

$$L_1 \equiv S_1(w) = n_1 h(w), \tag{1}$$

where h(w) is per-capita hours worked (normalized to vary from 0 to 1)

- Firms demand D(w) low-skill workers
- Without immigration, equilibrium wages  $(w^*)$  and employment  $(L_1^*)$  in the low-skill labor market satisfy:

$$L_1^* = n_1 h(w^*) = D(w^*)$$

# 3 Shocking Immigration

Look out! 40,000 Canadian economists with H1Bs are a comin' down I-93 . . .

- These  $n_2$  immigrant economists supply labor inelastically (just happy to be here, *mon ami*! will run regressions for food)
- New equilibrium

$$n_1 h(w^*) + n_2 = D(w^*) \tag{2}$$

- what's the key economic assumption here (besides p-comp)?

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- We now ask:
  - 1. What's the diff between the with-immigrants equilibrium and the no-immigrant equilibrium?
  - 2. What parameters does the effect of immigration on equilibrium outcomes depend on?
- *Comparative Statics* is how we find answers: Totally differentiate the equilibrium conditions, and solve for the change in equilibrium outcomes with respect to a change in the exogenous variable of interest. In this case, we want to know

$$\frac{dw^*}{dn_2} = ? \tag{3}$$

$$\frac{dL_1^*}{dn_2} = ? \tag{4}$$

• Write the solution as a function of things that look good in Greek

### Details

Totally differentiate (2) to find

$$D'(w)dw = n_1h'(w)dw + h(w)dn_1 + dn_2$$

Assume  $dn_1 = 0$ , so

$$D'(w)dw = n_1h'(w)dw + dn_2$$

Divide by D(w), multiply by  $\frac{w}{w}$ ,  $\frac{n_2}{n_2}$ , as needed to get:

$$\underbrace{\left[\frac{D'(w)w}{D(w)}, \left(\frac{dw}{w}\right)}_{\eta, d\ln w} = \underbrace{\left[\frac{n_1h'(w)w}{S_1(w)}, \left[\frac{S_1(w)}{D(w)}, \left(\frac{dw}{w}\right) + \underbrace{\left(\frac{dn_2}{n_2}\right)}_{d\ln n_2}\left(\frac{n_2}{D(w)}\right)\right]}_{\varepsilon, 1}$$

where

$$\equiv \frac{n_2}{D(w)}$$
, the immigrant share

This produces the first comparative statics result:

$$\frac{d\ln w}{d\ln n_2} = \frac{1}{\eta - \varepsilon(1 - \varepsilon)} < 0 \tag{5}$$

To get the employment effect, we differentiate (1):

$$dL_1 = S_1'(w)dw$$

or, in elasticity terms

$$\frac{dL_1}{L_1} = \underbrace{\left[\frac{S_1'(w)w}{S_1(w)}\right]}_{\varepsilon} \left(\frac{dw}{w}\right)$$

Using (5), we get the second comparative statics result

$$\frac{d\ln L_1}{d\ln n_2} = \frac{\varepsilon \phi}{\eta - \varepsilon (1 - \varepsilon)} < 0$$

Here, however, its useful to work in levels instead of logs:

$$\frac{dL_1}{dn_2} = \left[\frac{d\ln L_1}{d\ln n_2}\right] \underbrace{\left(\frac{L_1}{n_2}\right)}_{(1)/} = \frac{\varepsilon(1)}{\eta \varepsilon(1)}$$
(6)

This bodies-to-bodies equation answers the question: When 100 immigrants arrive, how many natives lose their jobs?

• Jobs are lost indeed, but less than 1:1 (see Johnson 1980, Table 1)

#### **Discussion** questions

- 1. What do wage declines depend on?
- 2. What do job losses depend on?
- 3. When are job losses at the extremes?

# 4 Key Assumptions

- Immigrants and natives are perfect substitutes
- Immigrant labor supply is inelastic
- Immigrants have no capital
- Immigrants don't buy or make anything that matters for native labor demand

What can we say about a more realistic world, where immigration raises employment for some natives? DRAW THIS!

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Table 1. Employment Reduction of Domestic Low-Skilled WorkersCaused by Additional 100 Employed Immigrants for Selected Values of  $\varepsilon$ ,  $\eta$ , and  $\mu$ .<sup>a</sup>

	μ =0			μ =.5		
	ε <sub>1</sub> =.2	ε <sub>1</sub> =.5	$\boldsymbol{\epsilon}_1 = 1$	ε <sub>1</sub> =.2	ε <sub>1</sub> =.5	$\boldsymbol{\varepsilon}_1 = 1$
$\eta_{1}$ =.5	29	50	67	17	33	50
$\eta_1 = 1$	17	33	50	9	20	33
$\eta_1 = 1.5$	12	25	40	6	14	25

<sup>*a*</sup>  $\varepsilon$  = supply elasticity,  $\eta$  = demand elasticity, and  $\mu$  = proportion of low-skilled labor force composed of immigrants.

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