## **Consumer Theory**

1. Consider a consumer whose utility of goods  $(x_1, x_2)$  is given by:

$$u(x_1, x_2) = \alpha \ln (x_1 - \gamma_1) + (1 - \alpha) \ln (x_2 - \gamma_2),$$

where:  $0 \le \alpha \le 1$ ,  $x_1 > \gamma_1 \ge 0$ ,  $x_2 > \gamma_2 \ge 0$ .

(This is called a Stone-Geary utility function. The parameters  $\gamma_1$  and  $\gamma_2$  are sometimes thought of as "subsistence" levels of consumption, below which utility is not defined.)

- (a) Derive the first-order conditions for this consumer's optimal choices of  $x_1$  and  $x_2$  as a single equation involving the marginal rate of substitution between the two goods. What is the graphical interpretation of this condition?
- (b) Derive the uncompensated ("Marshallian") demand function for  $x_1$  for this consumer. Use Roy's identity to confirm this.
- (c) Show that this consumer's expenditure on  $x_1$  is a linear function of  $p_1$  and y. Specifically,

$$p_j x_j = p_j \gamma_j + \alpha \left( y - p_1 \gamma_1 - p_2 \gamma_2 \right); j = 1, 2.$$
(1)

For this reason, the Stone-Geary utility function is sometimes called the "Linear Expenditure System." Interpret equation (1).

- (d) Derive the *expenditure function* for Stone-Geary preferences; as a reminder, the expenditure function gives spending required to attain a reference utility level,  $\bar{u}$ , given goods prices.
- (e) Derive the compensated demand function for  $x_1$  for this consumer using Shephard's lemma. As a reminder, compensated demands describe the effect of prices on demand with utility held constant. Describe the compensated price response on a graph. Use this graph to show how income and substitution effects add up to produce the net (uncompensated) response to a price change with income rather than utility held constant.
- 2. More Duality
  - (a) The Slutsky equation links compensated and uncompensated price responses (derivatives). Use the expenditure function to derive the Slutsky equation in one line.
  - (b) Show directly that the Slutsky equation holds for Stone-Geary preferences.
- 3. Discounting
  - (a) Suppose an annual investment of C paid in each of 10 years yields a never-ending stream of benefits of B starting in the 11th year. Define the internal rate of return for this project and explain how to use this rate to evaluate whether this investment is worth making.
  - (b) Suppose a flow of D for t years has a present value of P when discounted at annual interest rate i. Find the equivalent continuously compounded rate.

## '<u>Metrics</u>

1. Empirical researchers often work with Cobb-Douglas production functions like this:

$$Q_i = \gamma L_i^{\alpha} K_i^{\beta}; \quad \alpha > 0, \quad \beta > 0, \quad \gamma > 0,$$

where  $L_i$  is labor employed by firm *i*,  $K_i$  is the firm's capital, and  $Q_i$  is firm output.

- (a) What must be true for this production function to exhibit constant returns to scale?
- (b) Assuming you have the necessary data, describe at least two ways to construct a statistical test for constant returns to scale in production.
- (c) Suppose you have data on a panel of firms, that is, T observations on N firms. Explain how to use this data to control for an unobserved but time-invariant variable that captures firm-specific managerial efficiency when estimating parameters  $\beta$  and  $\alpha$ .
- 2. Regression basics
  - (a) Characterize the relationship between the regression coefficient from a bivariate regression of wages on schooling,  $S_i$ , and the coefficient on  $S_i$  when the equation also includes test scores,  $A_i$ . This is the *omitted variables bias* (OVB) formula. Generalize the OVB formula to the case where both models include a vector of other covariates,  $X_i$ .
  - (b) Explain how to calculate the coefficient on  $S_i$  in a model that includes  $A_i$  using a two-step procedure in which the second step is a bivariate regression. This is called *regression anatomy*.
- 3. Instrumental variables and 2SLS
  - (a) Consider an over-identified two-stage least squares (2SLS) estimator using q > 1 instruments to identify the effect of scalar endogenous variable  $S_i$  on dependent variable  $Y_i$ . Show that this over-identified 2SLS estimator is an IV estimator. What is the instrument?
  - (b) Consider grouping data on  $Y_i$  and  $S_i$  by state, with group means denoted  $\overline{Y}_j$  and  $\overline{S}_j$ , where j indexes states. Show that weighted least squares estimation of a regression of  $\overline{Y}_j$  on  $\overline{S}_j$ , weighted by group size,  $n_j$ , can be computed by 2SLS in the original micro (ungrouped) data. What are the instruments?
- 4. Suppose that the probability a woman works is characterized by a latent-index model such that:

$$Y_i = 1 \left( X'_i \beta > \varepsilon_i \right),$$

where  $Y_i$  is woman *i*'s employment status,  $X_i$  is a vector of her personal characteristics, and  $\varepsilon_i$  is an unobserved error term assumed to be distributed  $N(0, \sigma^2)$  and independent of  $X_i$ .

- (a) Give the likelihood function for this model and use this function explain why parameters  $\beta$  and  $\sigma$  are not separately identified.
- (b) Consider a probit model of the effects of childbearing on women's employment status that can be written

$$Y_i = 1 \left( X'_i \beta + \tau D_i > \varepsilon_i \right),$$

where  $Y_i$  is *i*'s employment status,  $D_i$  is a dummy variable indicating women with children,  $X_i$  is a vector of control variables like mother's schooling, and  $\varepsilon_i$  is an unobserved error term assumed to be distributed  $N(0, \sigma^2)$  and independent of  $X_i$ .

- i. Give two possible formulas for marginal effects of  $D_i$  on employment rates and show that these depend only on the ratio  $\frac{\beta}{\sigma}$ .
- ii. Give formulas for at least two types of average marginal effects of  $D_i$  on employment rates.
- 5. Derive the formula for the standard error of an experimental average treatment effect, defined as the treatment-control difference in outcome means in a randomized trial with n observations. Show that if the outcome variable of interest is homoskedastic, the optimal (minimum sampling variance) experimental design sets the proportion treated equal to 1/2.
- 6. ANOVA
  - (a) Consider two random variables, Y and X. Show that the (population) variance of Y can be written as the variance of the conditional expectation function (CEF), E[Y|X], plus the average of the variance of Y conditional on X. This is called the analysis of variance (ANOVA) formula. Interpret the two pieces of the formula.
  - (b) Show that when the CEF is a linear function of X, the ratio of the variance of the CEF to the variance of Y is the  $R^2$  for the population regression of Y on X.

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