## Alpert-Raiffa Experiment

1. Email address:
$\qquad$
2. First name:
$\square$
3. Last name:
$\square$
4. MIT ID

MIT ID $\square$
5. 1a. For the 1998 season, the median annual salary of a Boston Red Sox player was $\$ 1,000,000$. What was the median salary of a Red Sox player for the 2008 season?

Assess a 0.25 FRACTILE for the median salary of a Red Sox player for the 2008 season. Entry Format = 1000000 for $\$ 1,000,000$

Red Sox 0.25: \$ $\qquad$
6. 1b. For the 1998 season, the median annual salary of a Boston Red Sox player was $\$ 1,000,000$. What was the median salary of a Red Sox player for the 2008 season?

Assess a 0.75 FRACTILE for the median salary of a Red Sox player for the 2008 season. Entry Format $=1000000$ for $\$ 1,000,000$

Red Sox 0.75: \$ $\square$
7. 2a. The market price per thousand cubic feet (MCF) of natural gas in the US on June 13, 2008 was $\$ 12.97$. The price per MCF has fallen substantially. Assess probabilities for the US price per MCF as of October 19, 2010.

Assess a 0.25 FRACTILE of US price per MCF as of October 19, 2010. Entry Format= 12.97 for $\$ 12.97$ MCF 0.25: \$
8. 2b. The market price per thousand cubic feet (MCF) of natural gas in the US on June 13, 2008 was $\$ 12.97$. The price per MCF has fallen substantially. Assess probabilities for the US price per MCF on October 19, 2010.

Assess a 0.75 FRACTILE for the OCtober 19, 2010 price per MCF. Entry Format= 12.97 for $\$ 12.97$

MCF 0.75: \$ $\square$
9. 3a. The IMF has studied the behavior of US government debt as a function of various economic growth scenarios. One such scenario is "Slow growth" or roughly $2 \%$ growth per year. Assess the IMP projection of percent increase in US national debt over the next five years for the "slow growth" scenario.

Assess a 0.25 FRACTILE for percent growth in US debt. Entry Format= 10 for 10\%.
Increase in Federal Deficit 0.25: $\square$ \%
10. 3b. The IMF has studied the behavior of US Government debt as a function of various economic growth scenarios. One such scenario is "Slow growth", about 2\% per year. Assess the IMF's projection of percent increase in US national debt over the next five years for the "slow growth scenario".

Assess a 0.75 FRACTILE for the percent increase in US national debt. Entry Format= 10 for $10 \%$.

Increase in Federal Deficit 0.75: $\square$ \%
11. 4a. What is the probability that an earthquake of Richter scale magnitude 6.7 or larger will strike Los Angeles within the next 30 years?

Richter 6 Mercalli Intensity VIII
Everyone runs outdoors. Moderate to major damage. Minor damage to specially designed buildings.
Chimneys and walls collapse.
Richter 7 Mercalli Intensity IX
All buildings suffer major damage. Ground cracks, pipes break, foundations shift.
Richter 7 Mercalli Intensity X
Major damage. Structures destroyed. Ground is badly cracked. Landslides occur.
Assess a 0.25 fractile of the probability that an earthquake of Richter scale magnitude of 6.7 or larger will strike Los Angeles within the next 30 years. Entry Format $=25$ for $25 \%$

Richter 0.25 : $\square$ \%
12. 4 b. What is the probability that an earthquake of Richter scale magnitude 6.7 or larger will strike Los Angeles within the next 30 years?

Assess a 0.75 fractile of the probability that an earthquake of Richter scale magnitude of 6.7 or larger will strike Los Angeles within the next 30 years. Entry Format = 25 for $25 \%$

Richter 0.75: $\square$ \%
13. 5a. INTRADE Prediction Markets has a web site where you can bet modest amounts of money on a wide variety of future events--political, economic, sports,....It serves as a "market maker" for betting odds on future events.

Assess a 0.25 fractile of the INTRADE probability announced on Wednesday October 20, 2010 that the Democratic Party candidate will win the US Presidency in 2012.

Entry Format: Enter 0.50 for .50 probability
Democratic Parity candidate Probability 0.25 : $\qquad$
14. 5b.INTRADE Prediction Markets has a web site where you can bet modest amounts of money on a wide variety of future events--political, economic, sports,....It serves as a "market maker" for betting odds on future events.

Assess a 0.75 fractile of the INTRADE probability announced on Wednesday October 20, 2010 that the Democratic Party candidate for President will win in 2012.

Entry Format: 0.50 for 0.50 probability

Democratic Party Candidate Probability 0.75 : $\square$
15. 6a. How many countries are members of the United Nations?

Assess a 0.75 fractile of the number U.N. member countries. Entry Format: 75
UN Countries 0.75 : $\square$
16. 6b. How many countries are members of the United Nations?

Assess a 0.25 fractile of the number U.N. member countries. Entry Format: 75
UN Countries 0.25 : $\square$
17. 7a. How many foreign (non-US citizens) students attended MIT during the 2007 academic year?

Assess a 0.75 fractile of the number of non-US citizen students at MIT during the 2007 academic year. Entry Format: $1000=1,000$

Non US Citizen 0.75: $\square$
18. 7b. How many foreign (non-US citizens) students attended MIT during the 2007 academic year.

Assess a 0.25 fractile of the number of non-US citizen students at MIT during the 2007 academic year. Entry Format: $1000=1,000$

Non US Citizen 0.25: $\qquad$
19. 8 a . On October 10, 2008, the number of shared traded on the NYSE reached an all time high.

Assess a 0.75 fractile for the number of shares (in billions) traded on October 10, 2008.
Entry format: 1.2 for 1.2 billion
Number of Shares Traded: $\square$
20. 8b. On October 10, 2008, the number of shared traded on the NYSE reached an all time high.

Assess a 0.25 fractile for the number of shares traded (in billions) on October 10, 2008.
Entry format: 1.2 for 1.2 billion
Number of Shares $\qquad$
21. 9a. Assess a 0.25 fractile for the current world populatin in billions. Please express your answer in billions.

Entry format: 10.0 for 10.0 billion people
World Pop 0.25: $\qquad$ billion
22. 9b. Assess a 0.75 fractile for the current world population in billions. Please express your answer in billions.

Entry format: 10.0 for 10.0 billion people
World Pop 0.75 $\qquad$
23. 10a. Assess a 0.25 fractile for the number of Olumpic size swimming pools all the gold ever mined on Earth would fill.

Entry format: 5 for 5 pools (Answer with an integer number, no decimals).
Number of Swimming Pools 0.25
24. 10b. Assess the number of Olympic size swimming pools that all of the gold ever mined on earth would fill.

Entry format: 5 for 5 pools (Answer with an integer number, no decimals).
Number of Swimming Pools 0.75 :

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### 15.067 Competitive Decision-Making and Negotiation

Spring 2011

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