## **NZST Class 1 Overview**

**Overview**: We introduced frameworks for understanding the innovation ecosystem in New Zealand and established a baseline for how New Zealand fares compared to other countries. Additionally, we discussed the role governments can play to increase their country's innovativeness.

## The MIT Regional Entrepreneurship Acceleration Program framework focuses on the innovation-driven entrepreneurship (IDE) ecosystem, stakeholders, and strategy.

- A region's IDE ecosystem potential depends on both the innovation capacity (I-Cap) and the entrepreneurial capacity (E-Cap) of the region.
- IDE ecosystem strategy must be shaped and realized through engagement across stakeholder groups: entrepreneur, university, government, risk capital, corporate.

## Regions leverage innovation as the engine of their economies by investing and prioritizing in their competitive advantages.

- A cluster is a regional concentration of related industries connected through various types of linkages, spillovers and supporting institutions (e.g., motion pictures in Los Angeles).
- Industries that are part of a strong cluster environment register 1) higher level growth and sustainability of start-up activity and 2) higher level and impact of innovation.
- Cluster mapping creates a dataset on the presence of clusters across geographies and can be used to understand cluster strengths in different regions.

## Governments can incentivize innovation / R&D through either grants (spending side) or tax incentives (revenue side).

- A New Zealand Treasury study cited the high marginal tax rate on high earners as a potential cause of "brain drain" 25% of highly skilled New Zealanders live abroad.
- A new government proposal would allow loss-making start-ups to "cash out" losses from R&D expenditures.

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15.228 MBA Study Tour: Innovation Islands - How New Zealand Became A Global layer in the Race to Innovate Spring 2016

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