## Accounting for Business Combinations

### 15.501/516 Accounting

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## Investments and Acquisitions Agenda

$>$ Understand that the accounting method used for acquisitions depends on the extent to which the investor exerts influence over the investee.
$>$ Understand the effects of dividends received and investee income on the financial statements of the investor under the equity method.
$>$ Understand the effects of consolidated accounting on the balance sheet and income statement of the investor.

## Investments in the Stock of Other Companies

$>$ The accounting method for stock investments depends on the degree of influence the investing company has on the decisions of the investee.
$>$ Three methods of accounting for this investment:

| Ownership: | $<20 \%$ | $20-50 \%$ | $>50 \%$ |
| :--- | :---: | :---: | :---: |
| Influence: | "passive"" | "significant <br> influence" | "controlling" |
| Reporting <br> Method: | Mark-to- <br> market | Equity | Consolidation |

## Equity Investment Accounting Rationale

$>$ For any company:
Ending RE =
Beginning RE + Net Income - Dividends
$>$ Following the same logic $=>$
Ending value of investment on investing company's books =
Beginning value of investment + investor's share of investee's net income - investor's share of investee's dividends

## Significant Influence $\boldsymbol{\rightarrow}$ Equity Method

$>$ Assume the following events

1. Purchase: Investor acquires 48,000 shares amounting to $40 \%$ of EE Corporation for $\$ 10$ per share
2. Dividends: EE Corporation pays a dividend of $\$ 60,000$ or 50 cents per share
3. Affiliate earnings: EE Corporation Earns $\$ 100,000$ in Net Income
$>$ Record these events on BSE of investor company.
Long-term
Cash Investment

| 1. Purchase | $(480,000)$ | 480,000 |  |  |
| :--- | :---: | :---: | :--- | :--- |
| 2. Dividends | 24,000 | $(24,000)$ |  | $40 \% \times \$ 60,000$ |
| 3. Aff. earnings |  | 40,000 | 40,000 | Investment |
|  |  |  |  | income |

## Equity Investment Journal Entries - For The Investing Company

> At the time of investment

- Dr Long Term Investments

480,000

- Cr Cash

480,000
$>$ At the time of dividends payment

- Dr Cash

24,000

- Cr Long Term Investments

24,000
> At the time investee declares net income

- Dr Long Term Investments

40,000

- Cr Investment income

40,000

## Control $\rightarrow$ Consolidation Method

$>$ When the investor controls the investee,

- The investor corporation = parent.
- The investee corporation = subsidiary.
- The parent prepares consolidated financial statements that treat the parent and the subsidiary as a single economic entity even though they are separate legal entities.
$>$ Consolidated financial reporting brings together multiple sets of financial records at the time of reporting to outsiders
- Each subsidiary maintains its own set of books that is independent of who owns it, whether it is one person/company or one million.
- Parent has its set of books pre-consolidation.


## Consolidation Method: Initial purchase

$>$ P Co. acquires 100\% of S Co.'s stock for $\$ 110$ cash.
$>$ Assume the book value of S's assets, liabilities, and shareholder's equity equal their market value.


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|  | $\begin{array}{r} \text { P Co. } \\ \text { nre-aca } \end{array}$ | $\begin{array}{r} \text { P Co. } \\ \text { post-aca. } \end{array}$ | S Co. | Adjustment | $\begin{gathered} \text { Consolidated } \\ t \quad P+S \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, other assets | \$ 500 | 390 | \$ 150 |  |  |
| Investment in S |  | $\underline{110}$ |  |  |  |
|  | 500 | 500 | $\underline{150}$ |  |  |
| Liabilities | 200 | 200 | 40 |  |  |
| S. E. | 300 | 300 | $\underline{110}$ |  |  |
|  | $\underline{500}$ | $\underline{500}$ | $\underline{150}$ |  |  |

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## Intuition Behind Consolidation Method

$>$ The effect of consolidation is to treat P's purchase of $S$ as if $P$ purchased the assets and liabilities of $S$.

- The equity of S does not appear in P's consolidated financial reports.
- The equity of the consolidated entity reflects the ownership of the parent ( P Co.) by its shareholders.


## Schematic of a 100\% Acquisition


$\rightarrow$ Consolidated equity reflects ownership interest of P's shareholders

## Consolidation: Post-purchase Events

$>$ P Co. owns 100\% of S Co.'s stock.
$>$ Prepare a consolidated income statement using the following separate income statements for P and S .

|  |  | Consolidated |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | P Co. | S Co. | Adjustment | P+S |
| Sales | 600 | $\$ 180$ |  |  |
| Expenses | $-\underline{450}$ | $-\underline{160}$ |  |  |
| Investment income | 150 | 20 |  |  |
| Net income |  | - |  |  |

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| Sales | 600 | $\$ 180$ |  |  |
| Expenses | $-\underline{450}$ | $-\underline{160}$ |  |  |
| Investment income | $\underline{150}$ | 20 |  |  |
| Net income | $\underline{170}$ | $-\overline{20}$ |  |  |

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| :--- | ---: | ---: | ---: | ---: |
|  | P Co. | S Co. | Adjustment | P+S |
| Sales | 600 | $\$ 180$ | 780 |  |
| Expenses | $-\underline{450}$ | $-\underline{160}$ | $-\underline{610}$ |  |
|  | 150 | 20 | 170 |  |
| Investment income | $\underline{20}$ | -- |  |  |
| Net income | $\underline{170}$ | $\underline{20}$ |  |  |

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|  | P Co. | S Co. | Consolidated |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Adjustment | P+S |
| Sales | 600 | \$ 180 |  | 780 |
| Expenses | - 450 | -160 |  | - $\underline{610}$ |
|  | 150 | 20 |  | 170 |
| Investment income | 20 | -- | -20 | 0 |
| Net income | 170 | 20 |  | $\underline{170}$ |

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## <100\% Acquisition



## Consolidation Method when Price $\neq \mathrm{FV} \neq \mathrm{BV}$

> We previously assumed that:

- Price paid for S's equity = Book Value of S's equity, and
- Fair Value of S's net assets = Book Value of S's net assets
$>$ In practice this is unlikely.
$>$ For consolidation purposes:

1. First adjust S balance sheet items (both assets and liabilities) to their fair market values (including identifiable intangible assets such as trademarks).
2. Then any excess of purchase price over the total fair value of these net assets equals goodwill.
$>$ GW $=$ Purchase Price - Fair Value(Id. Net Assets)

## Consolidation: Initial purchase $100 \%$ Purchase and Price $\neq$ FV $\neq$ BV

$>$ P Co. acquires 100\% of S Co.'s stock for $\$ 180$ cash.
$>$ Book and Fair values of S's net assets are as given below.


## Consolidation: Initial purchase $100 \%$ Purchase and Price $\neq$ FV $\neq$ BV

$>$ P Co. acquires 100\% of S Co.'s stock for $\$ 180$ cash.
$>$ Book and Fair values of S's net assets are as given below.

|  | P Co. <br> pre-acq. | P Co. <br> post-acq. | BV <br> S Co. | FV <br> S Co. | Consol <br> Adj. |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| P+S |  |  |  |  |  |  |

## Consolidation: Initial purchase $100 \%$ Purchase and Price $\neq \mathrm{FV} \neq \mathrm{BV}$

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## Consolidation: Initial purchase $100 \%$ Purchase and Price $\neq \mathrm{FV} \neq \mathrm{BV}$

$>$ P Co. acquires 100\% of S Co.'s stock for $\$ 180$ cash.
$>$ Book and Fair values of S's net assets are as given below.

|  | $\begin{array}{r} \text { P Co. } \\ \text { pre-acq. } \end{array}$ | $\begin{array}{\|r} \text { P Co. } \\ \text { post-acd. } \end{array}$ | $\begin{array}{r} \text { BV } \\ \text { S Co. } \end{array}$ | $\begin{gathered} \text { FV } \\ \text { S Co. } \end{gathered}$ | Adj. | $\begin{gathered} \text { Consol } \\ \mathbf{P}+\mathbf{S} \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash, other assets | s \$ 500 | 320 | \$ 150 | 190 |  | 510 |
| Investment in S |  | 180 |  |  | $-180$ | 0 |
| Goodwill |  |  |  |  |  | 20 |
|  | $\underline{500}$ | $\underline{500}$ | 150 | $\underline{210}$ |  | $\underline{530}$ |
| Liabilities | 200 | 200 |  |  |  | 230 |
| S. E. | $\underline{300}$ | $\underline{300}$ | 110 | -180 | -180 | $\underline{300}$ |
|  | $\underline{500}$ | $\underline{500}$ | $\underline{150}$ | $\underline{210}$ |  | $\underline{530}$ |
| $\mathrm{FV}($ net assets of S$)=190-30=160$ <br> $G W=$ Price paid $-F V($ net assets of S $)=180-160=20$ |  |  |  |  | $\pm$ |  |
|  |  |  |  |  |  |

## What Happens To Goodwill in Subsequent

 Years?$>$ After goodwill is determined, it has to be "assigned" to specific business units within the merged entity (FAS 142)
> Before July 2001 (FAS 142), goodwill had to amortized over a maximum period of forty years
$>$ Now, goodwill does not have to be amortized
$>$ It is tested for impairment annually

## Goodwill Impairment

$>$ What is goodwill impairment?

- Reduction in value of goodwill
$>$ When does impairment occur?
- Technically speaking when "implied goodwill" from fair value of business unit is below book value of goodwill assigned to that unit.
- Requires accountants to value unlisted business units of the merged entity!
$>$ What happens when goodwill is impaired?
- Company writes down the value of goodwill and recognizes a corresponding loss in the Income Statement


## Goodwill impairment charges

> In practice, what do you think will trigger goodwill impairment?

- Decline in stock prices
$>$ In 2002, American companies wrote off close to $\$ 750$ billion (HUGE write-downs by AOL Time Warner, AT\&T, Nortel, Corning, Blockbuster)
> An additional $\$ 200$ billion of goodwill impairment charges expected in 2003.


## Issues In Goodwill Accounting

$>$ Under FAS 142, what exactly does goodwill capture?

- The value of synergies
$>$ What does goodwill impairment imply?
- Synergies lost
$>$ What else could they be the result of?
- A desire to "clear the decks", or, in other words, our old friend "the big bath"


## Overall Idea Behind Consolidation Adjustments

$>$ Consolidation combines the financial statements of parent and subsidiaries, resulting in one set of F/S.
$>$ But there are numerous items that appear twice.
$>$ Adjustments correct for the double-counting that would result from simply adding the financial statements together.
> Some other adjustments we haven't addressed:

- Inter-company receivables and payables
- Inter-company sales, costs, and profits
- Following through the adjustments of S's net assets to FV


## Summary

$>$ Accounting for long-term investments depends on degree of influence as determined by percentage holdings.
$>$ In equity method and consolidation, the investment account:

- increases when investee earns profits and
- decreases and when investee pays dividends.
$>$ Consolidation process:
- Shows the combined F/S of parent and sub, and
- Removes any double-counting
$>$ Acquirer records goodwill when it pays more than fair value of the investee's net assets.
$>$ Goodwill accounting raises some fairly complicated issues

