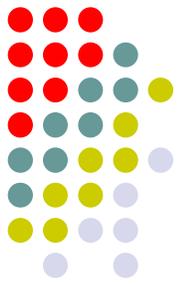


# Accrual Accounting Process: Part II



**15.511 Corporate Accounting**  
Summer 2003

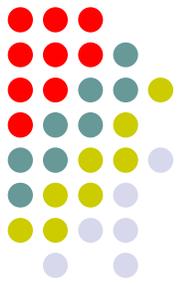
**Professor S.P. Kothari**

**Sloan School of Management**  
**Massachusetts Institute of Technology**

**June 14, 2003**

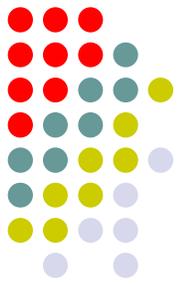


# Agenda for Today



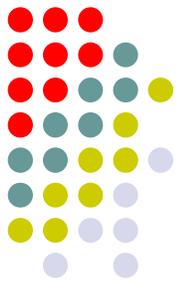
- Continue with the accrual process
  - Intuition
  - Mechanics
- Too many slides and a lot of details!
- Some of these are for self-study and for recitations

# Cash Flow Versus Accrual Accounting



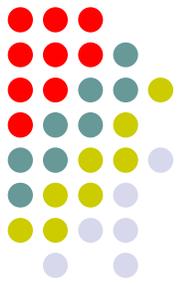
- Cash flow accounting
  - Measures performance by comparing the cash inflows of a certain time period to the cash outflows of that period (e.g., cash flow from operations).
- Accrual accounting
  - Measures performance by comparing revenues (which are recognized when the earning process is complete) with expenses (which are recognized when assets are consumed or liabilities are created).
  - Geared toward periodic performance measurement that is not skewed by investment, financing, and long-horizon operational activities

# Cash Flow Versus Accrual Accounting



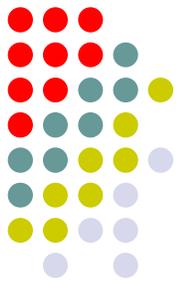
- Accrual accounting
  - Based not only on cash transactions but also on credit transactions, barter exchanges, changes in prices, changes in form of assets or liabilities, and other transactions.
  - Records events that have cash consequences for an enterprise
  - But does not require a concurrent cash movement in order to record a transaction.

# Cash Flow Versus Accrual Accounting



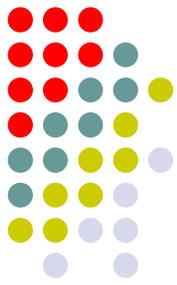
- Over the entire life of a corporation, total “income” under cash flow and accrual accounting is the same.
- However, cash receipts in a particular period may largely reflect the effects of activities of the enterprise in earlier periods.
- Similarly, many of the cash outlays may relate to activities and efforts to be undertaken in future periods.
- The matching principle in accrual accounting addresses this limitation of cash flow accounting.

# Cash Flow Versus Accrual Accounting



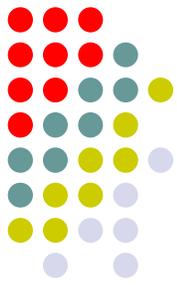
- Isn't cash flow more important than earnings?
- What cash flows are important?
  - Future cash flows!
- When compared to current cash flows, current earnings are more highly associated with future cash flows

# Cash Flow Versus Accrual Accounting



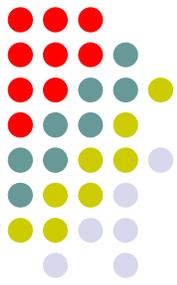
- Stock price = Present value of **expected** future cash flows.
  - What is “Present Value?”
- Changes in stock prices = f(changes in expectations about future cash flows).
- When compared to cash flows, earnings have a stronger association with stock prices.
- Earnings are superior indicators of expected future cash flows.

# Accounting Earnings versus Stock Prices



- Top management's incentive compensation is usually linked to stock prices and accounting earnings.
- Why not link it to stock prices alone?
  - Stock prices are affected by economic factors that are outside of a manager's control (e.g., macroeconomic, political factors).
  - Consequently, stock prices may be a poor indicator of managerial performance.
  - Combining both mitigates this problem

# Accounting Earnings versus Stock Prices



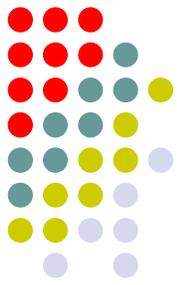
- A second reason for using accounting earnings
- Expected versus delivered performance
  - Firm X hires manager Y on December 31, 1997.
  - Stock price of X jumps by 10%! Why?
  - Market's **expectations** regarding the company's future performance improve.
  - Accounting earnings of 1998 increases by 10%!
    - Why?
    - Manager Y's actions produce an **actual** improvement in the financial performance of X in 1998. Stock prices anticipated this improvement in 1997 at the time of the earnings announcement.

# Accounting Earnings versus Stock Prices



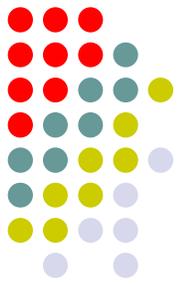
- By combining stock prices and earnings to reward managers, a firm can reward a manager for his/her strategic planning and operational execution.
- Of course, stock prices do reflect the **delivered** performance of the manager as well.
  - But if payment is on the basis of expected performance, then what do you do if the manager shirks subsequently? (Moral hazard problem)
  - Earnings provide a straightforward measure of **delivered** performance.

# Accrual Accounting and Periodic Adjustments



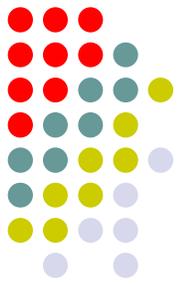
- Accountants record exchange transactions.
- But this does not capture all economic activities.
- Periodic adjusting
  - Required to record activities that have taken place, but which have not yet been recorded.
  - To reduce accounting costs
    - Some economic activities may be continuous in nature. The effect of such activities are accumulated over a period and then recorded periodically rather than continuously, e.g., consumption of stationary.

# Accrual Accounting and Periodic Adjustments



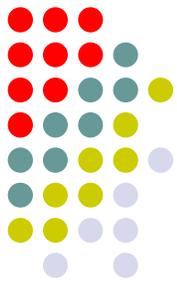
- In many cases, assets and liabilities are created or discharged without the occurrence of a visible, documented exchange transaction
  - Interest is earned continually on a bank savings account as **time passes**
  - Machinery depreciates **as it is used** in a company's operations.
- Periodically, adjusting journal entries are made to record these effects.

# Accrual Accounting and Periodic Adjustments



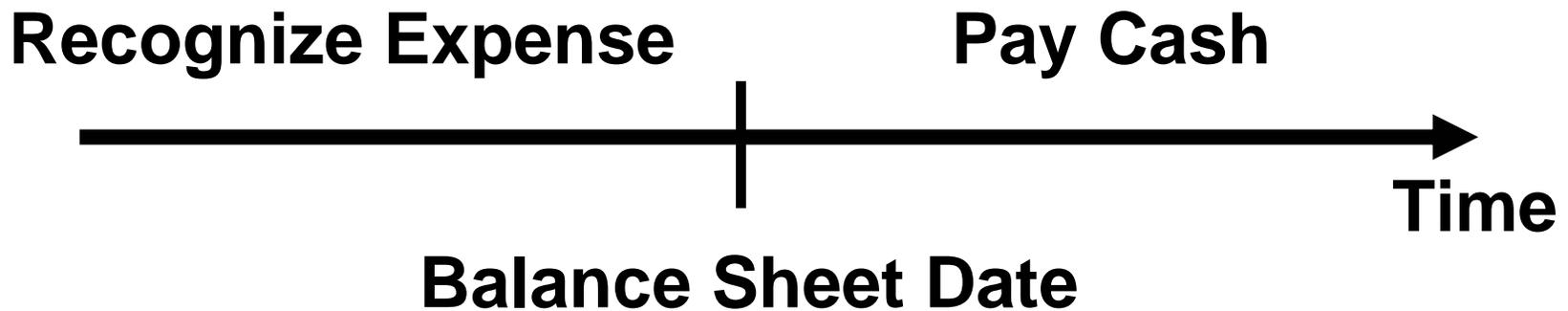
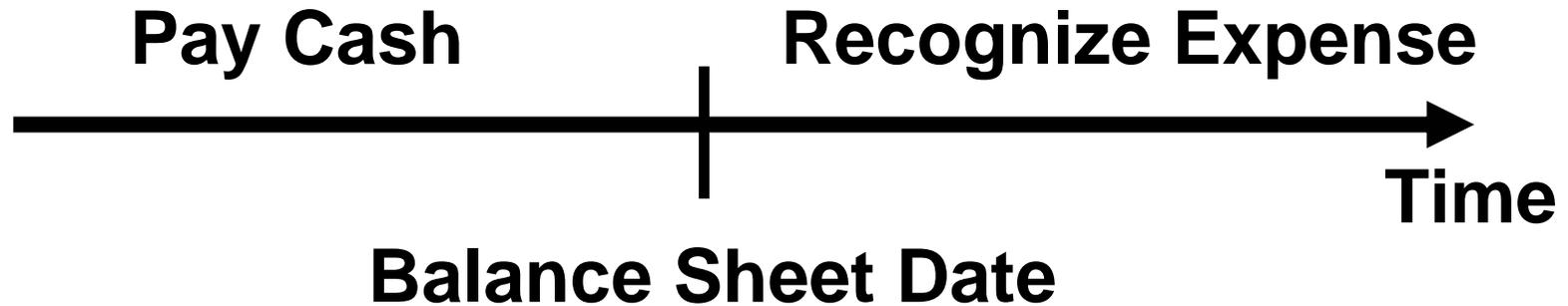
- Adjusting entries
  - Made whenever financial statements are prepared. Why?
  - Adjusting entries are designed to
    - Correctly compute periodic income
    - Correctly show balances of assets and liabilities at the end of the period
  - Will there be a need for adjusting entries if a corporation prepares only one income statement for the period covering its whole life?

# Periodic Adjustments

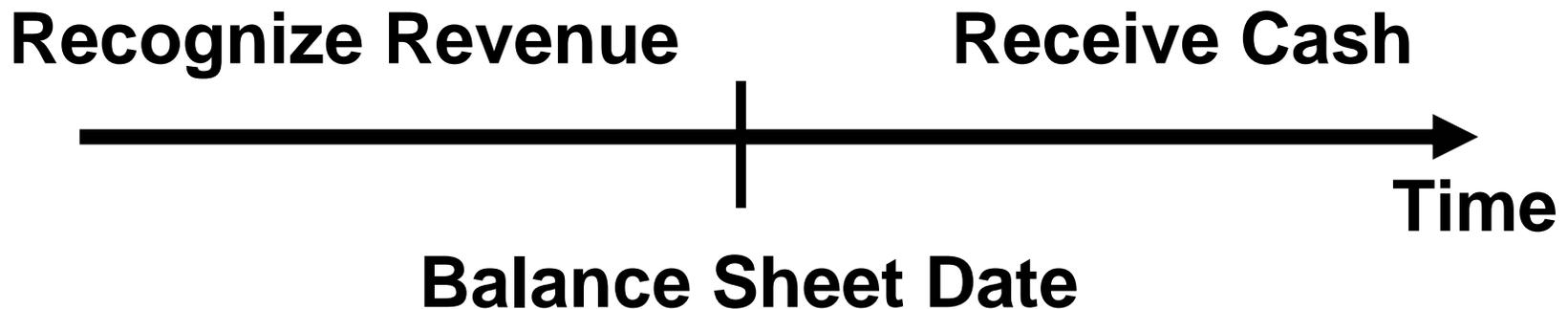
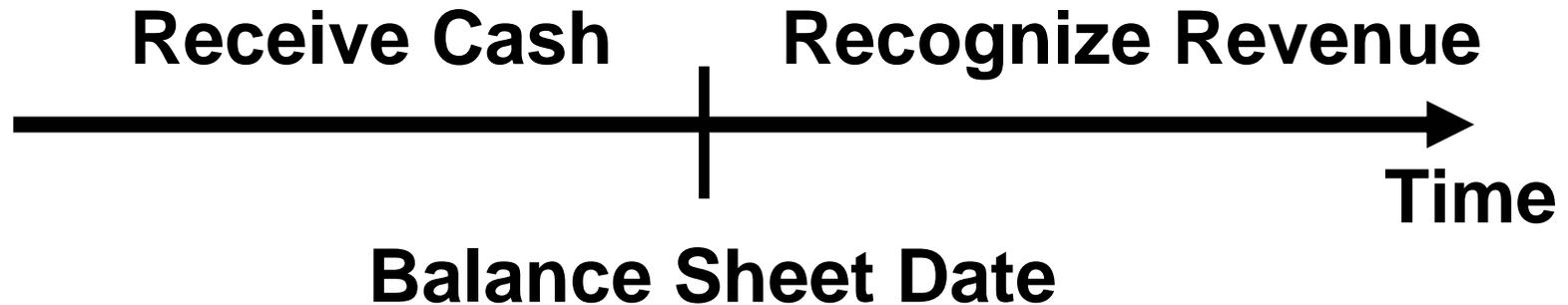
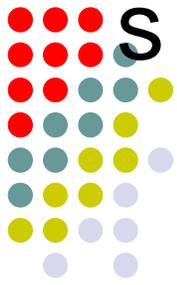


- Characteristics of an adjusting journal entry:
  - matching of expenses and revenues
  - involves at least one temporary (revenue, expense, or dividend) account and at least one permanent (asset or liability) account.
  - never involves the cash account

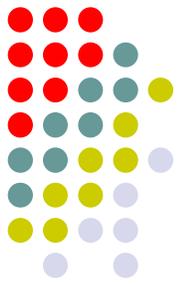
# Four ways that recognition and cash do not coincide



# Four ways that recognition and cash do not coincide



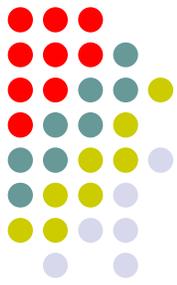
# Types of Periodic Adjustments



## ■ Expense or Revenue before Cash

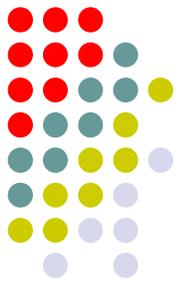
- Expense **incurred** today, but cash paid tomorrow.
  - Salary earned by employees but not paid at the end of accounting period.
  - Employees earn salary when they perform their duties, not when they receive payment.
  - Unpaid salary is a Salary Payable liability
- Revenue **earned** today, but cash received tomorrow
  - Interest earned today, but cash received tomorrow.
  - Interest is a reward for lending money, so it is earned with passage of time
  - Interest receivable asset

# Types of Periodic Adjustments



- **Cash before accruing Revenue or Expense (Cost Expirations or Revenue Expirations)**
- Cash paid yesterday, Expense incurred today.
  - 1998 rent paid in advance in 1997
  - Rent paid in advance asset
- Cash received yesterday, revenue earned today
  - Cash advance from customer for services not yet performed
  - Cash advance is Unearned Revenue liability
- **Matching** is the guiding principle in periodic adjustments.
- Objective: To match the revenue earned in a period (whether received in that period in cash or not) with all the expenses incurred to earn that revenue (whether paid in that period in cash or not).

# Accruals (Accrue Today, Cash Tomorrow)



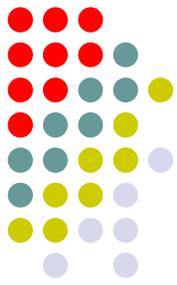
## ■ **Accrued Wages**

- Employees of Sloan Enterprises are paid at the end of each week.
- The total weekly payroll is \$10,000, which is earned at a rate of \$2,000 per day for each of the five working days.
- Assume December 31 falls on a Tuesday
- Books are closed (financial statements are prepared) on that December 31.

## ■ **On December 31**

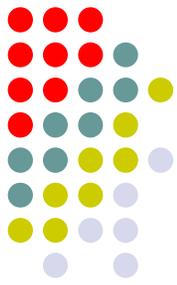
- Sloan Enterprises has incurred wage expense for two days
- But will not pay it in cash until January 3rd of the next fiscal year.

# Accruals (Accrue Today, Cash Tomorrow)



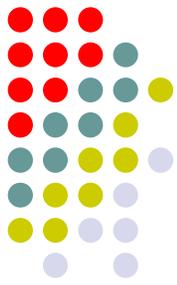
- Periodic adjustment on December 31
- Assets = Liabilities + Owners' Equity
- Wages Payable Retained Earnings
- +4,000 -4,000
- **Dr Wage Expense (-RE) 4,000**
- **Cr Wages Payable (+L) 4,000**
- Effect of omitting this journal entry?
  - Liabilities are understated by \$4,000
  - Retained earnings & Net income overstated by \$4,000

# Accruals (Accrue Today, Cash Tomorrow)



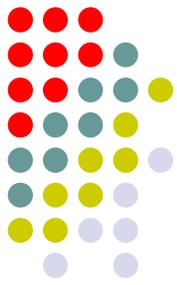
- What would you see on the balance sheet as of 12/31?
  - Wages Payable \$4,000 under Liabilities
- What would you see on the income statement for the **year ended** 12/31?
  - Wage Expense of \$520,000
  - 52 Weeks x \$10,000 per week
- Without the adjusting entry
  - Wage expense would have been \$4,000 less.
  - Expense would have been understated
  - Net income overstated

# Accruals (Accrue Today, Cash Tomorrow)



- \$10,000 paid on Jan. 3 of next year.
- Assets = Liabilities + Owners' Equity
- Cash                  Wages Payable                  Retained Earnings
- -10,000                                  -4,000                                  -6,000
- **Dr Wage Expense (-RE)                                  6,000**
- **Dr Wages Payable (-L)                                  4,000**
- **Cr Cash (-A)                                  10,000**
- What would be the balance in the T-account for Wage Expense on January 3rd?
  - \$6,000

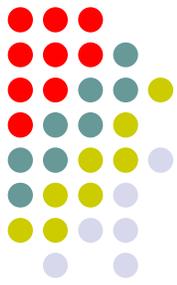
# Accruals (Accrue Today, Cash Tomorrow)



- Consider the \$10,000 paid to the employees.
- Where and How would it show up in the financial statements?

	Period 1	Period 2
Cash Flow Statement		
Operating cash flow		-10,000
Income Statement		
Wage expense (-RE)	-4,000	-6,000

# Accruals (Accrue Today, Cash Tomorrow)

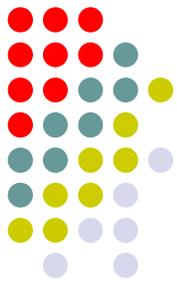


## ■ **Accrued Interest**

- On December 1, U.S. Bank loans \$24,000 to Stone Corporation at an annual interest rate of 10%.
- Books are closed on December 31
- Stone Corp. pays U.S. Bank in full (principal and interest) on January 31 of the next year.

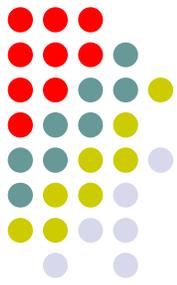
Assets		=	L	+	OE
Cash	Loan Receivable				
-24,000	+24,000				
Dr Loan Receivable	(+A)		24,000		
	Cr Cash (-A)				24,000

# Accruals (Accrue Today, Cash Tomorrow)



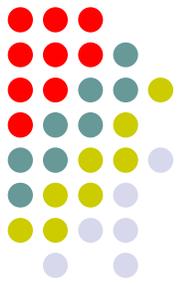
- Where would you see this in the cash flow statement of U.S Bank?
- Investing out flow of \$24,000
- On December 31, U.S. Bank has earned one month's interest on the loan given to Stone Corp.
  - Interest earned =  $24,000 \times 10\% \times 1/12$
  - = \$200.

# Accruals (Accrue Today, Cash Tomorrow)



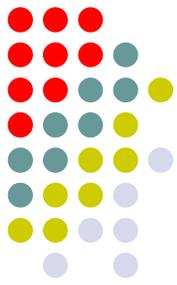
- Periodic adjustment on December 31
- Assets = L + Owners' Equity
- Interest Receivable Retained Earnings
- +200 +200
- **Dr Interest Receivable (+A) 200**
- **Cr Interest Revenue (+RE) 200**
- Effect of omitting this journal entry?
  - Assets are understated by \$200
  - Retained earnings & Net income each understated by \$200

# Accruals (Accrue Today, Cash Tomorrow)



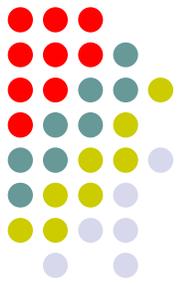
- How much cash will U.S. Bank receive on January 31 of the next year?
  - \$24,000 -- amount lent to Stone Corp. (principal)
  - Plus \$400 as interest for 2 months
- Although a single check may be issued, let us consider it as two transactions.
- Assets = L + OE
- Cash                      Loan Receivable
- +24,000                      -24,000

# Accruals (Accrue Today, Cash Tomorrow)



- Assets = L + Owners' Equity
- Cash    Int. Receivable                      Retained Earnings
- +400                      -200    +200
- Dr Cash (+A)    400
- Cr Interest Receivable (-A)    200
- Cr Interest Revenue (+RE)    200
- Two elements to the journal entry
  - Exchange of one asset for another asset
  - Record revenue earned and cash received

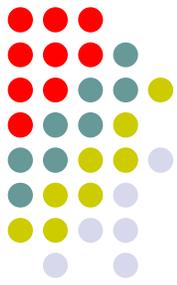
# Accruals (Accrue Today, Cash Tomorrow)



- Effect on cash flow and income statements

	Period 1	Period 2
■ <b>Cash Flow Statement</b>		
■ Investing cash flow	-24,000	+24,000
■ Operating cash flow		+400
■ <b>Income Statement</b>		
■ Interest Revenue	+200	+200

# Cost Expirations (Cash Yesterday, Accrual Today)



## ■ Supplies Inventory

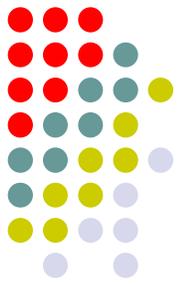
- During 2000, Greener Pastures, Ltd. purchases (for cash) supplies in the form of spare parts to support the manufacture of farm machinery at a total cost of \$700.
- The company began the year with \$500 in the supplies account.

■ Assets = Liabilities + OE

■ Cash      Supplies

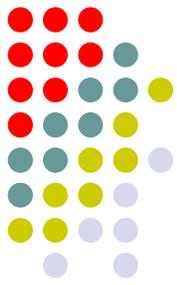
■ -700      +700

# Cost Expirations (Cash Yesterday, Accrual Today)



- On December 31, a count reveals that supplies in the amount of \$300 remain on hand.
- $\text{Supplies Used} = \text{Beg. Inv.} + \text{Purchases} - \text{Ending Inventory}$
- $= \$500 + \$700 - \$300$
- $= \$900$
- |                            |   |   |   |                   |
|----------------------------|---|---|---|-------------------|
| Assets                     | = | L | + | Owners' Equity    |
| Supplies                   |   |   |   | Retained Earnings |
| -900                       |   |   |   | -900              |
| Dr Supplies Expense (-RE)  |   |   |   | 900               |
| Cr Supplies Inventory (-A) |   |   |   | 900               |

# Cost Expirations (Cash Yesterday, Accrual Today)

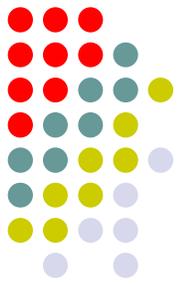


## Supplies Account

Beg bal	500	900	Supplies expense
Purchases	700		
Ending Inv	300		

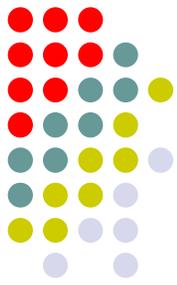
- Supplies expense of **\$900** is the adjusting entry and the corresponding debit is to Retained Earnings (i.e., expense on the income statement that affects retained earnings).
- The Ending Inventory of \$300 appears on the balance sheet (and it serves as the ending inventory for the current fiscal period and beginning inventory for the following fiscal period).

# Cost Expirations (Cash Yesterday, Accrual Today)



- What shows up in the cash flow statement?
  - The cash paid during the year for purchase of supplies
  - Operating outflow = \$700
- What shows up in the income statement?
  - The cost of supplies consumed during the year
  - Supplies expense = \$900
- What shows up in the balance sheet?
  - Ending balance in Supplies of \$300

# Cost Expirations (Cash Yesterday, Accrual Today)



## ■ Prepaid Expenses

- On January 1, 1999, Crimson Inc. purchased a \$1,000 insurance premium for a two-year period

- January 1, 1999

■ Assets = L + OE

■ Cash      Prepaid Insurance

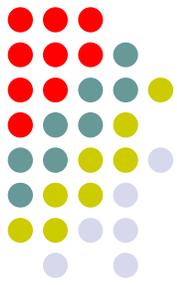
■ -1,000      +1,000

■ Dr Prepaid Insurance (+A)      1,000

■      Cr Cash (-A)      1,000



# Cost Expirations (Cash Yesterday, Accrual Today)



- Reporting in Financial Statements?

	1999	2000
■ Operating cash out flow (-)	1,000	
■ Insurance expense (-RE)	500	500

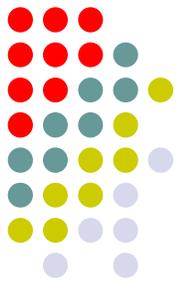
- What shows up in the balance sheet as of 12/31/99?

- Assets: Prepaid Insurance \$500

- Why is this an asset?

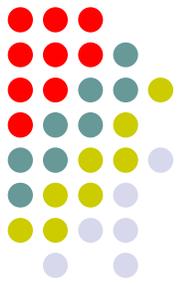
- Represents one-year's worth of insurance protection for 2000 available to the company

# Cost Expirations (Cash Yesterday, Accrual Today)



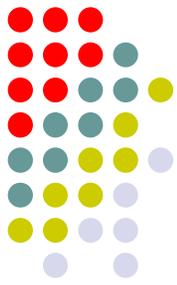
- Are we not getting insurance protection every day? Why wait till December 31 to record the expense?
  - Cost-benefit trade off
  - Financial statements are prepared quarterly for investors and monthly for firm's management.
  - The adjusting entries may be recorded more frequently.

# Cost Expirations (Cash Yesterday, Accrual Today)



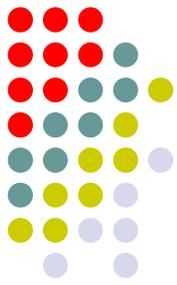
- Pre-received revenues
  - Unearned revenue
  - Fees received in advance
  - Customer advances
  - Subscription received in advance, etc.
- Magazines Unlimited receives \$5,000 during 2000 for magazine subscriptions to be fulfilled during 2000 and 2001. Assume that as of the end of 2000 Time had fulfilled 60% of the subscriptions.

# Cost Expirations (Cash Yesterday, Accrual Today)



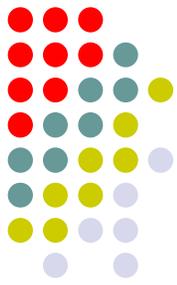
- \$5,000 received during 2000
- Assets = Liabilities + OE
- Cash Unearned Revenue
- +5,000 +5,000
- Dr Cash (+A) 5,000
- Cr Unearned Revenue (+L) 5,000
- What happens to this liability at the end of 2000?
  - Decreases by 60% because Magazines Unlimited delivers magazines in 2000.

# Cost Expirations (Cash Yesterday, Accrual Today)



- Assets = Liabilities + Owners' Equity
- Unearned Revenue    Retained Earnings
- -3,000                    +3,000
- Dr Unearned Revenue (-L)                    3,000
- Cr Subscription Revenue (+RE)                    3,000
- Effect of omitting this entry?
  - Liabilities are overstated by \$3,000
  - Retained earnings (income) understated by \$3,000

# Cost Expirations (Cash Yesterday, Accrual Today)



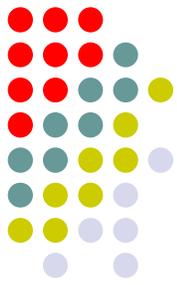
- Effect on financial statements?

	2000	2001
■ Operating cash inflow (+)	+5,000	
■ Subscription revenue (+RE)	+3,000	+2,000

- What do you see in the balance sheet as of 12/31/2000?

- Liabilities: Unearned Revenue = \$2,000
- Represents the obligation for unfulfilled journal subscriptions.

# Cost Expirations (Cash Yesterday, Accrual Today)



## ■ Depreciation

- Dewey, Inc. invests \$10,000 in a quality control equipment on January 1, 1990. Dewey's management estimates initially that the equipment would last for ten years and would be scrapped thereafter.

■ Assets = L + OE

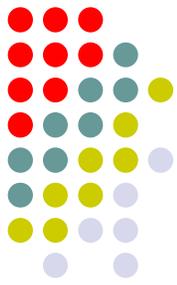
■ Cash                      Equipment

■ -10,000                      +10,000

■ Dr Equipment (+A)    10,000

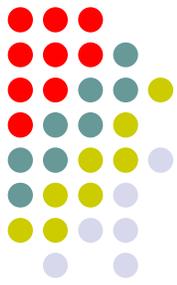
■                      Cr Cash (-A)    10,000

# Cost Expirations (Cash Yesterday, Accrual Today)



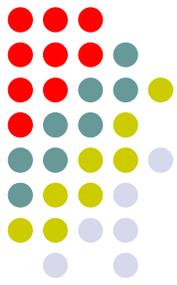
- Where and when would you see the \$10,000 in the cash flow statement?
  - Investing cash outflow of \$10,000 in the year of payment
- Dewey paid for the equipment in 1990, but the equipment provides benefits for 10 years.
- What does matching principle suggest?
  - Apportion the \$10,000 as an expense over the 10 year period
  - Depreciation expense

# Cost Expirations (Cash Yesterday, Accrual Today)



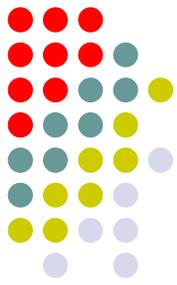
- Depreciation is allocating (or expensing) the cost of a long-lived asset over its estimated useful life.
- How much to allocate to a given period as depreciation expense?
  - Several methods are allowed under GAAP (Discussed later in the course).
- One common method is straight line
  - Equal apportionment of the cost over useful life

# Cost Expirations (Cash Yesterday, Accrual Today)



- Depreciation expense for each year = \$1,000
- At the end of each year, what do we do?
- Assets = L + Owners' Equity
- Equipment Retained Earnings
- -1,000 -1,000
- If we repeat this ten times over the next ten years, what would be the balance in the T-account for Equipment
  - Zero

# Cost Expirations (Cash Yesterday, Accrual Today)



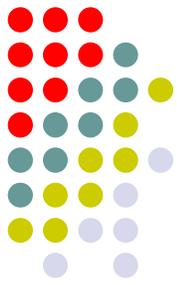
- How does the \$10,000 show up in the cash flow and income statements?

	Periods				
	1	2	3	.....	10
Investing outflow (-)	10,000	0	0	.....	0
Depreciation Exp. (-RE)	1,000	1,000	1,000	...	1,000

- Over a firm's entire life, would net income be equal to its operating cash flows?
  - No, operating cash flow does not include the outflow for equipment whereas net income is computed after subtracting depreciation expense



# Cost Expirations (Cash Yesterday, Accrual Today)



- Consider two Companies

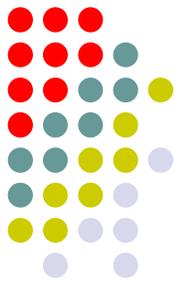
	Company A	Company B
■ Equipment	10,000	10,000

- Instead of this disclosure, let us consider an alternative approach

■ Equipment (cost)	100,000	20,000
■ (-) Depreciation to date	(90,000)	(10,000)
■ <b>Net Book Value</b>	10,000	10,000

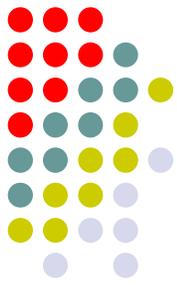
- What do you learn from the second approach?

# Cost Expirations (Cash Yesterday, Accrual Today)



- How do accountants record depreciation?
- Dr Depreciation Expense (-RE)      1,000
- Cr Accumulated Depreciation (-A)      1,000
- Acc. Dep. is a **contra** (negative) **asset** account
- Decreases in assets are credits
- So, Acc. Dep. has a credit balance
  - Represents the cumulative depreciation on an asset
  - Informs the user about the age of the asset

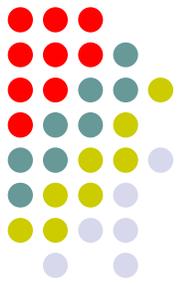
# Cost Expirations (Cash Yesterday, Accrual Today)



- Balance sheet presentation after one year.
- Equipment (original cost) 10,000
- (-) Accumulated Depreciation (1,000)
- **Net** Book Value 9,000
- Balance sheet presentation after ten years.
- Equipment (original cost) 10,000
- (-) Accumulated Depreciation (10,000)
- Net Book Value 0
- Does this make sense?



# Summary



- Accrual accounting can be confusing!
- Understand the logic behind it and it will be clear.