## Long-Term Debt

## Objectives:

! Extend our understanding of valuation methods beyond simple present value calculations.

- Understand the terminology of long-term debt

> Par value

Discount vs. Premium
Mortgages
: Practice bookkeeping for debt issuance, interest accruals, periodic payments, and debt retirement.
! Understand how long-term debt affects the financial statements over time.

## Valuation Concepts

Annuities
Ordinary Annuity (annuity in arrears) - payments occur at the end of the period
Annuity due (annuity in advance) - payments occur at the beginning of the period

What is the FV of a $\$ 100$ ordinary annuity at the end of 3 years at $8 \%$ ?
$0 \quad 1 \quad 2$


A general formula:
$\mathrm{FV}(\mathrm{a})=\left\{\left[(1+\mathrm{r})^{\mathrm{N}}-1\right]^{*}[1 / \mathrm{r}]\right\}^{*}$ Fixed Period Cash Flow

## Valuation Concepts

What is the PV of a 3 year $\$ 100$ ordinary annuity at $8 \%$ ?


## A General Formula:

$\mathrm{PV}(\mathrm{a})=\left\{\left[1-(1+\mathrm{r})^{-\mathrm{N}}\right]^{*}[1 / \mathrm{r}]\right\}^{*}$ Fixed Period Cash Flow
Note: A perpetuity is an annuity that goes on forever. As N approaches infinity, the formula for PV(a) becomes [1/r]*Fixed Period Cash Flow
If you were to receive $\$ 100$ a year forever, the PV of that stream of payments, given $\mathrm{r}=8 \%$, is $100 / 08=1,250$.
If you were to receive $\$ 100$ a year for 50 years, the PV of that stream of payments, given $\mathrm{r}=$ $8 \%$, is $1,223.35$. Why is the difference so small?

## Bonds - Terminology

Par value - stated or face value of the bond; the amount due at maturity Market value - the value assigned to the bond by investors

Three interest rates are relevant to bond accounting:
Coupon rate -the rate used to determine the periodic cash payments (if any)
(Current) Market interest rate - the rate used to determine the current market value of the bond. The market rate is based upon market conditions and the risk characteristics of the borrower

Effective interest rate - the market rate at issuance, used to determine the interest expense and the book value of the liability

## Bonds - An Introduction

If at issuance the market rate $=$ coupon rate then market value $=$ par value. The bond is said to sell at par. When a bond sells at par its coupon payment is equal to its interest expense.

While we will primarily focus on bonds sold at par, there are two other possibilities:

If at issuance the market rate > coupon rate then market value < par value. The difference between market value and par value is called the discount on the bond and its coupon payment is less than its interest expense. An extreme case of this is the zero-coupon bond.

If at issuance the market rate < coupon rate then market value > par value. The difference between market value and par value is called the premium on the bond and its coupon payment is more than its interest expense.

## Bonds

Consider a loan with proceeds of $\$ 10,000$ initiated on $1 / 1 / 99$. The market interest rate is $6 \%$ and final payment is to be made at the end of the third year (12/31/01). What annual payments are required under the following three alternatives?
I. Yearly payments of interest at the end of each year and repayment of principal at the end of the third year (typical bond terms).
II. Three equal payments at the end of each year (mortgage / new car loan terms).
III. A single payment of principal and interest at the end of year 3 (Zero-Coupon bond).

## Bonds - alternative payment streams

| I | II | III |
| :---: | :---: | :---: |
| coupon | mortgage | zero |

End of Year 1

End of Year 2

End of Year 3

Undiscounted
sum of payments

## Accounting for a Regular Bond - at par

| Example I (coupon) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | L |  | + | E |
|  | Cash | Principal | -Discount |  |  |
| 1999 | 10,000 | 10,000 |  |  |  |
| Periodic payments |  |  |  |  |  |
|  | Cash | Principal | -Discount | + RE |  |
| 1999 | (600) |  |  | (600) | int. exp. |
| 2000 | (600) |  |  | (600) | int. exp. |
| 2001 | (600) |  |  | (600) | int. exp. |
|  | $(10,000)$ | $(10,000)$ |  |  |  |

## Accounting for a Mortgage

| Example II (mortgage) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | A | L |  | E |
|  | Cash | Mortgage |  |  |
| 1999 | 10,000 | 10,000 |  |  |
| Periodic payments |  |  |  |  |
|  | Cash | Mortgage | + | RE |
| 1999 | $(3,741)$ | $(3,141)$ |  | (600) |
| 2000 | $(3,741)$ | $(3,329)$ |  | (412) |
| 2001 | $(3,741)$ | $(3,530)$ |  | (211) |

## Accounting for a Zero-Coupon Bond

| Example III (zero coupon) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | A | L |  |  | $+\mathrm{E}$ |
|  | Cash | Principal | -Discount |  |  |
| 1999 | 10,000 | 11,910 | 1,910 |  |  |
| Periodic payments |  |  |  |  |  |
| 1999 | 0 |  | (600) |  | 600) int. exp. |
| 2000 | 0 |  | (636) |  | 636) int. exp. |
| 2001 | 0 |  | (674) |  | 674) int. exp. |
|  | $(11,910)$ | $(11,910)$ |  |  |  |

## Bonds - disclosures

Balance sheet
current portion of L-T debt in current liabilities
long-term debt
Income Statement
interest expense
Indirect SCF
Operations - interest accruals not yet paid, amortization of discount/premium
Investing - purchase / sale of AFS debt
Financing - proceeds, repayment

+ supplemental disclosure of cash paid for interest

Notes
details on all of the above

## Bonds - disclosures

Nextel Communications (partial footnote)
7. Long-Term Debt, Capital Lease and Finance Obligations

| (dollars in millions) | December 31, |  |
| :---: | :---: | :---: |
|  |  |  |
|  | 2001 | 2002 |
| Domestic |  |  |
| 10.65\% senior redeemable discount notes due 2007, |  |  |
| net of unamortized discount of \$59 and \$136 | \$781 | \$704 |
| 9.75\% senior serial redeemable discount notes due 2007, |  |  |
| net of unamortized discount of \$86 and \$180 | 1,043 | 949 |
| $4.75 \%$ convertible senior notes due 2007 | 354 | 354 |
| 9.95\% senior serial redeemable discount notes due 2008, |  |  |
| net of unamortized discount of \$168 and \$303 | 1,459 | 1,324 |
| 12\% senior serial redeemable notes due 2008, |  |  |
| net of unamortized discount of \$3 and \$4 | 297 | 296 |
| 9.375\% senior serial redeemable notes due 2009 | 2,000 | 2,000 |
| 5.25\% convertible senior notes due 2010 | 1,150 | 1,150 |
| 9.5\% senior serial redeemable notes due 2011, |  |  |
| including a fair value hedge adjustment of \$11 | 1,261 | - |
| $6 \%$ convertible senior notes due 2011 | 1,000 | - |
| Bank credit facility, interest payable quarterly at an adjusted rate calculated based either on the U.S. |  |  |
| prime rate or London Interbank Offered Rate, or |  |  |
| LIBOR, (4.02\% to 10.44\% - 2001; 8.63\% to 10.44\% - 2000) | 4,500 | 4,500 |
| Other | 19 | 1 |
| Total domestic long-term debt | 13,864 | 11,278 |
| Less domestic current portion | (49) | - |
|  | 13,815 | \$11,278 |

## Does the Balance Sheet Represent the Market Value of Debt

## Footnote from Shoney's 1999 Annual Report

Oct. 31,1999 Oct. 25,1998

Subordinated zero coupon debentures, due April 2004 (face value \$179,299,000) 122,520,712 112,580,014

What is the effective interest rate of the debt?

$$
(122,520,712 / 112,580,014-1)=8.83 \%
$$

What is the market interest rate of the debt?
The WSJ (11/1/99) reports Shoney's debt to be selling for 210 per thousand, with 5 years until maturity. $1000=210^{*}(1+\mathrm{r})^{5}, 4.762^{(1 / 5)}=1+\mathrm{r}, \mathrm{r}=.366$, or $36.6 \%$, more than four times the interest rate used in the financial statements. How could this be?

## Shoney's Statement of Cash Flows Effects of Discount Amortization

| Years Ended | $\begin{gathered} \text { October } 31 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { October } 25 \\ 1998 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Operating activities |  |  |  |
| Net loss | \$ $(28,826,398)$ \$ (107, 703,920$)$ |  |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization | 41,162,155 | 49,340,252 | The annual discount amortization on the zeros (which is equal to the annual interest expense on the zeros) is a noncash expense and is added back to NI to reconcile to OCF |
| Interest expense on zero coupon convertible debentures and other noncash charges 16,329,932 <br> 18,508,713 |  |  |  |
| Deferred income taxes | $(1,890,000)$ | 38,088,000 |  |
| Gain on disposal of property, plant and equipment | $(20,230,756)$ | $(9,417,828)$ |  |
| Impairment of long-lived assets | 18,424,046 | 48,403,158 |  |
| Changes in operating assets and liabilities: |  |  |  |
| Notes and accounts receivable Inventories | $\begin{aligned} & 1,834,878 \\ & (492,529) \end{aligned}$ | $\begin{array}{r} 1,966,717 \\ 1,236,546 \end{array}$ |  |
| Prepaid expenses | $(1,676,202)$ | 1,450,081 |  |
| Accounts payable | $(10,850,662)$ | 2,524,508 |  |
| Accrued expenses | $(7,324,161)$ | 11,240,256 |  |
| Federal and state income taxes |  | 1,612,557 |  |
| Litigation settlement | 14,500,000 | 3,500,000 |  |
| Refundable income taxes | 14,005,359 | $(9,928,809)$ |  |
| Deferred income and other liabilities | $(444,616)$ | 4,243,692 |  |
| Net cash provided by operating activities | 34,521,046 | 55,063,923 |  |

## Early Retirement of Debt for Less than Book Value

Example I (zero coupon)

| A |
| :---: | :---: | :---: | :---: | :---: |
| Cash |
| EB 99 |

You repurchase the bonds in the open market at the start of 2000 (2 years to maturity) when the market rate is $7 \%$ for $\$ 10,403\left(11,910 / 1.07^{2}\right)$


The gain or loss on early retirement of debt is reported as an extraordinary item on the income statement (see Pratt, p. 569).

## Early Retirement of Debt for More than Book Value

Example I (zero coupon)

| A |  |  |
| :--- | :--- | :---: |
| Cash | L | + |
|  | Principal |  |
| 11,910 | -Discount |  |
|  | +310 |  |

You repurchase the bonds in the open market at the start of 2000 (2 years to maturity) when the market rate is $5 \%$ for $\$ 10,803\left(11,910 / 1.05^{2}\right)$

| A | $=$ | L | +RE |
| :---: | :---: | :---: | :--- |
| Cash | Principal | -Discount |  |
| $(10,803)$ |  | $(11,910)$ | $(1,310)$ |$\quad(203){ }_{\text {of debt on I/S] }}^{[\text {Loss on retirement }}$

The gain or loss on early retirement of debt is reported as an extraordinary item on the income statement (see Pratt, p. 569).

## Bonds - restrictions on debt

## TCBY

- Borrower will at all times maintain a ration of Current Assets to Current Liabilities ... that is greater than 2.0... a Profitability ration greater than 1.5 ...[defined as] the ratio of Net Income for the immediately preceding period of 12 calendar months to Current Maturities of Long Tern Debt ... a Fixed Coverage Ratio greater than $1.0 \ldots$ [defined as] the ratio of Net Income ... plus noncash Charges to Current Maturities of Long Term Debt ... plus cash dividends ... plus Replacement CapEx of the Borrower
- [Borrower will not] sell, lease, transfer, or otherwise dispose of any assets ... except for the sale of inventory ... and disposition of obsolete equipment ...[to] repurchase the stock of TCBY
- [Borrower agrees it will not take on new loans if] the aggregate amount of all such loans ... would exceed $25 \%$ of the consolidated Tangible Net Worth of the Borower...

