

Background and Introduction

- I. Should society have bankruptcy protection?
 - a. There are arguments for and against it.
 - i. For:
 1. Allows viable companies to regroup without causing employment reductions.
 - a. Note: Large Companies are different
 - i. They have better staying power, more jobs at stake, etc. Perhaps only large companies should be permitted to reorganize.
 - ii. This is a political impossibility.
 - ii. Against:
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 - b. Distinctions in the United States
 - i. Almost all countries have some bankruptcy protection, but typically, control of the debtor company is transferred to a third party.
 - ii. The U.S. allows management to stay in place.
 1. Note
 - a. A creditor can move the court to remove management and appoint a trustee.
 - i. Grounds: (1) fraud; (2) gross mismanagement.
 - ii. The Board will typically resign.
 - iii. The Bankruptcy Code provides first priority to the turnaround team.
- II. General Notes
 - a. Only a small percentage of companies ever emerge from Chapter 11.
 - b. Bankruptcy is very expensive: legal fees, appraisal fees, investment bankers, etc.
 - c. Recent reform efforts in the United States have failed.
 - i. A controversial abortion amendment killed the bill.

Powers of Bankruptcy

- I. Automatic Stay
 - a. Upon the bankruptcy filing, there is an immediate federal court injunction against collection of debts, seizure of collateral, and prosecution of claims and litigated matters.
 - i. The injunction is immediate, even on a weekend.
 - ii. Banks cannot do setoffs against other assets. Do not violate the automatic stay: You will have to cough up what you collect and can be held in contempt if you collect knowingly.
 - iii. Exception
 1. Imminent threat to health or safety
 - b. Procedure
 - i. After filing, the creditors receive notice when the debtor submits a petition that lists all assets, debts and creditors.
 - ii. A section 341 meeting is had where the creditors get together and review the petition.
 1. This gives the debtor a forum where all the creditors are gathered together and can further a joint resolution.
 - iii. Note
 1. It is important to always maintain good relationships with your creditors: This is key to success of a firm generally, and in bankruptcy.
- II. Use, Sell, or Lease Property Free of Restrictive Covenants
 - a. If the debtor can persuade the court that a landlord is ***adequately protected***, the debtor can sublease facilities, over objection, to a third party.
 - i. ***Adequately Protected***
 1. The court will consider the subleasee's credit rating, facility modifications, the tenant mix, etc.
 - a. Both parties come to the hearing to present expert evidence on whether or not the landlord is adequately protected.
 - b. Notes
 - i. Select a court with a sophisticated judge: NY and Delaware generally have the most experienced judges.
 - ii. Society allows this because there are multiple constituents competing for the debtor's assets and we want to balance the equities between them.

c. Shopping Centers

- i. The sublease can be at a profit.
- ii. Prohibition of the sublease
 1. The tenant mix is important: You can't replace Saks with Wal-Mart
 2. Local Zoning
 - a. Residential zoning will not be overturned
 - b. Slight variations in commercial cases are bitterly fought cases.
 3. Rejecting the Lease
 - a. The debtor can reject a long-term lease for about a year's rent.

III. Creditor's Committee

- a. Creditor representatives that protect the rights of the class
 - i. Typical functions:
 1. Review all transfers made prior to filing
 2. Move to undo transfer that were not for fair market value
 3. File a fraudulent transfer claim

IV. Obtaining Credit

- a. Is very difficult in bankruptcy
- b. Why would creditors extend credit?
 - i. Charge rates that are in accord with the risk
 - ii. **DIP:** Debtor in Possession Financing
 1. DIP creditor receives super priority over all other creditors
 2. Allowed only if prior creditors are adequately protected.
 - a. For adequate protection, the debtor must demonstrate that their collateral is worth at least as much as the DIP financing and the rest of the outstanding debt.
 - i. There will be intense valuation scrutiny.
- c. Accounts Payable
 - i. This form of financing typically continues in bankruptcy.
 1. Rationale
 - a. Supplier's dependence necessitates the continuing business
 - b. Note: Communicate with your suppliers to maintain good relations
 2. Typically, they do not take collateral for accounts payable
 - a. Exception: International suppliers
 - i. Letters of Credit: You can draw on a letter of credit even if the buyer goes bankrupt.

- V. Executory Contracts and Leases
 - a. Licensing Agreements
 - i. Generally, a licensee cannot transfer rights pursuant to such an agreement.
 - ii. In bankruptcy, if the debtor: (1) cures any defaults; and (2) gives the licensor adequate assurances of the assignee's performance, the debtor can assign license rights to a third party.
 - 1. Notes
 - a. The original licensor can bid against the third party
 - b. Antitrust laws still apply
 - i. Courts will bend over backwards to make sure a monopoly does not result from the acquisition of a debtor's assets.
- VI. Avoiding Powers
 - a. Preferences
 - i. Any transfers made within 90 days prior to the filing of the petition for anything outside the ordinary course of the debtor's business are recovered by the debtor.
 - 1. Difficult to do against pure play international companies because their law lacks a complimentary provision.
 - ii. Fraudulent Transfers
 - 1. Any transfer made to delay the collection of a legitimate debt.
 - a. Can go back 6 years if supporting state law exists.
 - 2. Frequently occurs in the LBO context.
 - b. Strong Arm Powers
 - i. Allows a bankrupt company to take priority over secured creditors that have failed to correctly perfect their security interests.
 - 1. The secured creditor becomes unsecured.
 - c. Notes
 - i. Employee bonus payments will be scrutinized: See Drexel.
 - ii. If you defer salary and list it as a debt, state law that compels payment of salary earned applies: It is a crime not to pay employee salaries.

Restructuring

- I. Non-Balance Sheet Assets
 - a. Goodwill, Patents, etc. can be very valuable.
- II. Balance Sheet Issues
 - a. Inventory
 - i. If it has been running up, the company may be playing with it to try and avoid violating debt covenants.
 - ii. Make sure defective or obsolete goods are removed from inventory.

III. Litigation Tool

- a. Bankruptcy can be used as a tool to settle mass litigation
 - i. Example: Dow did this to settle the breast implant litigation
 - ii. A trust, approved by the court, is created, from which the claimants can assert their right to compensation.

IV. Emergence

- a. Two-Thirds of each class of creditors must vote to approve the plan.
 - i. Cram Down: If (1) one class approves the plan; (2) the plan does not discriminate against any class or creditor; and (3) the plan is fair and accurate; the debtor can give a creditor a security interest in collateral and then extend the terms of payment, as long as the present value of the payments equal the present value of the prior terms.