2002 ANNUAL REPORT


## OFFICERS

## Carol B. Hallett

President and CEO
Malcolm B. "Mac" Armstrong
Senior Vice President,
Operations and Safety

## John M. Meenan

Senior Vice President, Industry Policy

## Edward A. Merlis

Senior Vice President,
Legislative and International Affairs

## Robert P. Warren

Senior Vice President,
General Counsel and Secretary

## M. Bradley Ballance

Vice President, E-Business

## James L. Casey

Vice President and
Deputy General Counsel

## J. Donald Collier

Vice President,
Engineering, Maintenance
and Materiel

## Albert H. Prest

Vice President, Flight Operations

## Nestor N. Pylypec

Vice President, Industry Services

## John R. Ryan

Vice President, Air Traffic Management

## Michael D.Wascom

Vice President, Communications

## Richard T. Brandenburg

Treasurer and Chief Financial Officer

## David A. Swiereng

Chief Economist

## TABLE OF CONTENTS



Goals ........................................................................................................................ 4
Presidents Letter . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . 5
Highlights ....................................................................................................................... 6
Industry Review ........................................................................................................................ . 9
Traffic ............................................................................................................................ 9
Capacity
Fleet.10
Revenues ..... 11
Expenses ..... 12
Balance Sheet ..... 13
Earnings ..... 13
Taxes and Fees ..... 13
Environmental Progress .....  14
Facts and Figures .....  15
Definitions of Terms .....  . 24
Index of Charts and Tables .....  24
Member Airlines .....  27
CREDITS

Pages 1-26: Excerpt from America the Beautiful (1913 version), by Katharine Lee Bates.
Page 3: Landscape photograph Under the Rainbow, copyright Larry Kanfer, Minneapolis.
REPORT CONTENT
Unless otherwise noted, the data provided in this report reflects the activity of 100 U.S. scheduled airlines (Major, National and Regional passenger and cargo airlines as defined by the U.S. Department of Transportation under Chapter 411 of Title 49 of the U.S. Code-see page 19 of this report),

In some cases numbers in this report may not total, due to rounding. Certain historical data has been restated to reflect the most current information available.

## ATA MISSION <br> The Air Transport Association of America, Inc. serves its member airlines and their customers by:

- Assisting the airline industry in continuing to provide the world's safest system of transportation
- Transmitting technical expertise and operational knowledge among member airlines to improve safety, service and efficiency
- Advocating fair airline taxation and regulation worldwide, ensuring a profitable and competitive industry
- Developing and coordinating industry actions that are environmentally beneficial, economically reasonable and technologically feasible

Seldom have the challenges facing global business been more starkly realized than during the past tumultuous year. Now, more than ever, our industry is being counted on to help meet these challenges. Cost efficiency, always in demand, has become an imperative to survival. Companies are increasingly demanding innovative ideas and flexible solutions. An intense dedication to customer service, now a competitive advantage, may soon become a prerequisite for success. The value equation I see emerging in this new marketplace is a combination of price, performance and people. Air transport companies that are best-equipped-financially, operationally and culturally-to deliver that value are likely to be the biggest winners in the fierce competition that lies ahead.


## FORAMBER

ALASKA AIRLINES, INC. John F. Kelly, Chairman
Despite one of the nation's and aviation's darkest moments, the men and women of Alaska Airlines clearly displayed the "right stuff" and responded with strength, spirit and good old-fashioned American gumption. Blessed to be able to keep our entire I I,000-member team intact, we resolved to climb up, build back and move forward. And we were good to our promise. So, we enter our 70th year as a company stronger than ever and determined to continue our commitment to be the best we can be for all those we serve.



## ATA GOALS

The Air Transport Association of America (ATA) is the nation's oldest and largest airline trade association. U.S. members account for 95 percent of the passenger and cargo traffic carried by U.S. scheduled airlines.

In an extraordinarily dynamic industry, the ATA enables marketplace rivals to pool their unparalleled experience, technical expertise and operational knowledge, so that the industry as a whole can better serve the public and improve airline safety, service and efficiency.

The ATA also represents its members on major aviation
issues in the technical, legal and political arenas. Its activities are designed to advocate and support measures that enhance aviation safety, ensure efficiency, foster growth and protect the ability of the airline industry to invest in the future, in order to meet the emerging demands of customers.

While the ATA agenda of issues continuously changes, its major priorities remain constant.Those priorities include: - Assisting the airline industry in providing the world's safest system of transportation

## AMERICA'S AIRLINES...FROM SEA TO SHINING SEA

Last year, my message was about the challenges that lay ahead for the United States airline industry, and the confidence we had in our ability to master those challenges. The challenges we foresaw then now seem small indeed following the unthinkable outrage of September 11, 2001. The world has changed-but the strength, the resilience and the spirit of the people of our great nation have bound us together more tightly than ever.

That quality of the American spirit is, perhaps, nowhere better exemplified than among the men and women of the airline industry. Following the silence of grounded airplanes and empty airports, they knew their duty-to bring people home, to bring families and friends together, to protect our freedom to fly, to re-start the engine of commerce on which we all depend, and to tie us together from sea to shining sea. And they did just that! With an absolute sense of commitment and purpose, they gave America back its wings.

The road to restoring fully the strength of the airlines will be long and arduous. The industry, on which so much of our local and national economic vitality depends, continues to face unprecedented challenges. Working closely with government leaders, steps have been and are being taken to overcome some of those challenges. Coming together, we will accomplish our mission-linking our smaller communities and our shining cities from coast to coast with safe, secure and affordable air transportation-and bringing America together as we have always done.


- Advocating the modernization of the Federa

Aviation Administration (FAA) air traffic control system to improve service for airline customers and to benefit the environment

- Improving and refining the protection and security of airline passengers and cargo against threats directed at the United States
- Encouraging appropriate government action, while seeking to prevent legislative and regulatory intervention that would penalize airlines and their
customers by imposing rate, route, service and schedule controls on the industry
- Endeavoring to reduce the disproportionate share of taxes and fees paid by airlines and their customers at the federal, state and local levels
- Improving the industry's ability to attract the capita necessary to meet future demand
- Helping to shape international aviation policy, to ensure that U.S. and foreign carriers can compete on equal terms

During its more than 65-year history, the ATA has seen the airline industry grow from the small, pioneering companies of the 1930s into key players in the global transportation market. The ATA and its members continue to play a vital role in shaping the future of air transportation.

I99|-200I SUMMARY
U.S. Scheduled Airlines (In millions, except as noted)

|  | 1991 | 1992 | $1993{ }^{1}$ | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | $2001{ }^{2}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Traffic and Operations-Scheduled Service |  |  |  |  |  |  |  |  |  |  |  |
| Revenue Passengers Enplaned | 452.3 | 475.1 | 488.5 | 528.8 | 547.8 | 581.2 | 594.7 | 612.9 | 636.0 | 666.2 | 622.1 |
| Revenue Passenger Miles | 447,955 | 478,554 | 489,684 | 519,382 | 540,656 | 578,663 | 603,419 | 618,087 | 652,047 | 692,757 | 651,663 |
| Available Seat Miles | 715,199 | 752,772 | 771,641 | 784,331 | 807,078 | 835,071 | 857,232 | 874,089 | 918,419 | 956,950 | 930,486 |
| Passenger Load Factor (\%) | 62.6 | 63.6 | 63.5 | 66.2 | 67.0 | 69.3 | 70.4 | 70.7 | 71.0 | 72.4 | 70.0 |
| Average Trip Segment (Miles) | 990 | 1,007 | 1,002 | 982 | 987 | 996 | 1,015 | 1,008 | 1,025 | 1,040 | 1,047 |
| Cargo Ton Miles | 12,130 | 13,199 | 14,120 | 16,062 | 16,92\| | 17,754 | 20,513 | 20,496 | 21,613 | 23,888 | 21,997 |
| Freight and Express | 10,225 | 11,130 | 11,944 | 13,792 | 14,578 | 15,30\| | 17,959 | 18,131 | 19,317 | 21,443 | 20,109 |
| Mail | 1,905 | 2,069 | 2,176 | 2,270 | 2,343 | 2,454 | 2,555 | 2,365 | 2,296 | 2,445 | 1,888 |
| Revenue Aircraft Miles | 4,416 | 4,661 | 4,846 | 5,033 | 5,293 | 5,501 | 5,659 | 5,838 | 6,168 | 6,574 | 6,514 |
| Aircraft Departures (Thousands) | 6,783 | 7,051 | 7,245 | 7,531 | 8,062 | 8,230 | 8,127 | 8,292 | 8,627 | 9,035 | 8,789 |
| Average Stage Length (Miles) | 651 | 661 | 669 | 668 | 657 | 668 | 696 | 704 | 715 | 728 | 741 |
| Financial Results |  |  |  |  |  |  |  |  |  |  |  |
| Passenger Revenue | \$57,092 | \$59,844 | \$64,288 | \$65,690 | \$69,835 | \$75,515 | \$79,540 | \$81,052 | \$84,383 | \$93,622 | \$80,936 |
| Freight and Express Revenue | 5,509 | 5,916 | 6,662 | 7,284 | 8,616 | 9,679 | 10,477 | 10,697 | 11,415 | 12,486 | 11,892 |
| Mail Revenue | 957 | 1,184 | 1,212 | 1,183 | 1,266 | 1,279 | 1,362 | 1,708 | 1,739 | 1,970 | 1,058 |
| Charter Revenue | 3,777 | 2,989 | 3,386 | 3,859 | 3,742 | 3,675 | 3,748 | 4,059 | 4,284 | 4,913 | 4,459 |
| Other Revenue | 7,900 | 8,424 | 9,750 | 11,020 | 11,658 | 12,296 | 14,790 | 16,294 | 17,634 | 17,848 | 17,081 |
| Total Operating Revenues | 75,234 | 78,357 | 85,298 | 89,037 | 95,117 | 102,444 | 109,917 | 113,810 | 119,455 | 130,839 | 115,425 |
| Total Operating Expenses | 77,021 | 80,803 | 83,884 | 86,299 | 89,266 | 96,300 | 101,375 | 104,528 | \| 11,119 | 123,840 | 125,489 |
| Operating Profit (Loss) | $(1,787)$ | $(2,446)$ | 1,415 | 2,738 | 5,852 | 6,143 | 8,542 | 9,283 | 8,337 | 6,999 | $(10,064)$ |
| Interest Income (Expense) | $(1,778)$ | $(1,743)$ | $(2,052)$ | $(2,352)$ | $(2,426)$ | $(1,989)$ | $(1,738)$ | $(1,753)$ | $(1,833)$ | $(2,193)$ | $(2,485)$ |
| Other Income (Expense) | 1,624 | (598) | $(1,541)$ | (727) | $(1,143)$ | $(1,427)$ | $(1,686)$ | $(2,682)$ | $(1,226)$ | $(2,320)$ | 4,838 |
| Net Proft (Loss) | (\$1,941) | (\$4,787) | (\$2,178) | (\$341) | \$2,283 | \$2,727 | \$5,119 | \$4,847 | \$5,277 | \$2,486 | (\$7,710) |
| Passenger Yield ( $¢$ per Passenger Mile) | 12.74 | 12.51 | 13.13 | 12.65 | 12.92 | 13.05 | 13.18 | 13.11 | 12.94 | 13.51 | 12.42 |
| Passenger Unit Revenue ( $\downarrow$ per Seat Mile) | 7.98 | 7.95 | 8.33 | 8.38 | 8.65 | 9.04 | 9.28 | 9.27 | 9.19 | 9.78 | 8.70 |
| Freight and Express Yield ( $¢$ perTon Mile) | 53.87 | 53.15 | 55.78 | 52.81 | 59.11 | 63.26 | 58.34 | 59.00 | 59.09 | 58.23 | 59.14 |
| Mail Yield ( $\downarrow$ perTon Mile) | 50.25 | 57.24 | 55.68 | 52.14 | 54.00 | 52.13 | 53.32 | 72.23 | 75.76 | 80.60 | 56.00 |
| Cargo Yield ( $\phi$ per Ton Mile) | 53.30 | 53.79 | 55.77 | 52.72 | 58.40 | 61.72 | 57.71 | 60.53 | 60.86 | 60.52 | 58.87 |
| Operating Proft Margin (\%) | (2.4) | (3.1) | 1.7 | 3.1 | 6.2 | 6.0 | 7.8 | 8.2 | 7.0 | 5.3 | (8.7) |
| Net Profit Margin (\%) | (2.6) | (6.1) | (2.6) | (0.4) | 2.4 | 2.7 | 4.7 | 4.3 | 4.4 | 1.9 | (6.7) |
| Rate of Return on Investment (\%) | (0.7) | (9.0) | (0.4) | 5.2 | 11.9 | 11.5 | 14.7 | 12.0 | 11.1 | 6.4 | (6.9) |
| Employment (Full-Time Equivalents) | 533,565 | 540,413 | 537,111 | 539,759 | 546,987 | 564,425 | 586,509 | 621,058 | 646,410 | 679,967 | 670,730 |

[^0]

AMERICAN TRANS AIR, INC. John P. Tague, President and CEO
During the last quarter of 2001 , American Trans Air became the IOth largest carrier in the U.S., based on revenue passenger miles flown. At the same time, the entire airline industry faced dramatic and unprecedented challenges that would directly affect the way we conduct business. Our response has been to stay on course - enhancing our product (we've added 22 new aircraft to our fleet) and adding new flights and new markets while continuing to deliver everyday value. This strategy has helped us to better manage the many obstacles that have hampered the entire airline industry. Despite these challenges, American Trans Air remains on course

## 200I AIRLINE INDUSTRY REVIEW

The beginning of the 21 st century will forever be marked by the September 11 terrorist attacks on our country. An immediate and obvious economic result of the attacks was the complete grounding of the airlines for several days, followed by an unprecedented decline in traffic and sales. Aircraft values plummeted along with airline credit ratings and the capital markets threatened to retreat, further compounding the crisis in liquidity. It is a tribute to both government and the airlines that they were able to meet and manage these immediate challenges. Quick stabilization measures, in the form of legislation authorizing cash compensation and the establishment of a federal loan guarantee program, prevented almost certain bankruptcy for many airlines. Nonetheless, even with this assistance, the industry reported a record loss of $\$ 7.7$ billion for the year.

## TRAFFIC

In 2001, revenue passenger miles declined 5.9 percent to 652 billion-the largest drop in U.S. history. Passenger enplanements declined 6.6 percent to 622 million. As 2001 unfolded, airlines saw a modest 2.8 percent growth in the first quarter, with no change in traffic during the second quarter. The terrorist attacks resulted in declines of 7.8 and 19.0 percent for the third and fourth quarters, respectively. The recession, which began early in 2001, hit business travel especially hard, as corporate earnings fell. Based on information from a sampling of ATA member airlines, domestic business traffic fell 5.5 percent during the first eight months of the year, while personal and pleasure traffic increased 5.1 percent. Over the last four months of the year, the decline in business traffic quadrupled to 24.2 percent and personal and pleasure traffic reversed its course, falling 18.0 percent.

For the full year, international passenger traffic- 26 percent of total traffic-fell 7.1 percent, reflecting the post-September 11 security concerns of air travelers and a worldwide economic slump. Through August, while domestic travel was in decline, international travel recorded a small gain. After September 11, demand in all markets fell, with travel abroad falling more sharply than it did domestically. Travel across the Atlantic was the hardest hit-declining 8.5 percent for the year. Pacific travel fell 7.9 percent. Latin American travel, dominated by traffic to the Caribbean, was off 2.9 percent.

The unexpected drop in travel has given the industry and its customers momentary relief from growing airspace and airport congestion. However, the newest FAA forecast postpones by only three years the time when U.S. airlines are expected to enplane over one billion passengers annually. Throttling back the economy by attempting to regulate the availability of flights is no solution to congestion. Accommodating expected growth will require both federal and local commitments to enable significant and timely investments. The cost of expansion, as always, will be borne almost entirely by the users of the system-airlines and their customers-through landing fees, terminal rents and various taxes and charges.

Unchanged from 2000, Atlanta handled the largest number of arriving and departing passengers of all U.S. airports in 2001, followed by Chicago O'Hare, Los Angeles and Dallas/Fort Worth. The New York metro area, served by Newark, LaGuardia and John F. Kennedy airports, dominated the largest travel markets in America, appearing in 14 of the top 25 city pairs.
 GROWTH RATES Scheduled Service

## ATLAS AIR, INC. Richard H. Shuyler, CEO

200 I was a challenging year for Atlas Air, beginning in January with the loss of our founder, Michael A. Chowdry. Although we miss him, I know he would be proud of the way the employees of Atlas Air have persevered during the most difficult year the air cargo industry has seen in decades.

While grieving for those lost on September I I, Atlas Air employees worked tirelessly to restore normal operations quickly after the terrible events of that day. And we are proud to support Operation Enduring Freedom by flying for the U.S. Department of Defense Air Mobility Command, while maintaining normal operations for Atlas' airline customers worldwide. We join others in our nation and around the world in the hope for a future of peace and security for all.



PASSENGER LOAD FACTOR
Seating Capacity UtilizedScheduled Service


DAILY DEPARTURES Passenger and Cargo OperationsScheduled Service



## CONTINENTAL AIRLINES, INC. Gordon M. Bethune, Chairman and CEO

For many years, Continental has focused on providing clean, safe and reliable transportation for customers while making the company a great place to work for employees. We take pride in the airline we built by working together. Continental, along with the nation, faced the unimaginable on September II, 200 I. The future of the industry was uncertain. Through constant communication and teamwork, my co-workers got Continental flying again, and I have never been more proud to be on their team. Continental is the same airline today with the same commitments to its customers and employees-we are just a smaller airline. Once again, we have proved that bigger isn't better-better is better.

Cargo traffic, measured by revenue ton miles, declined 7.9 percent in 2001. Mail revenue ton miles declined a staggering 22.8 percent-due largely to new security restrictions. Domestic cargo traffic fell 10.1 percent, reflecting the loss of U.S. mail traffic and a 6.3 percent decline in freight and express traffic. International ton miles, 59.7 percent of cargo traffic, declined 6.3 percent.

## CAPACITY

Through August, seating capacity had increased a modest 3.3 percent. But after September 11, airlines made sharp cuts in capacity. Available seat miles declined 2.8 percent for the year. In the immediate aftermath, airlines cut their schedules by a fifth before adjusting those cuts to match the level of demand as traffic began to stabilize. For the full month, September showed an 18.3 percent decline in available seat miles. By December, capacity was down "only" 12.1 percent from year-ago levels. For the year, international capacity declines amounted to 3.0 percent, with the biggest decline in the Pacific.

As carriers struggled with a rapidly changing marketplace, regional jet service continued to grow-rising from 542 aircraft in 2000 to more than 700 in 2001. Smaller aircraft were much in demand, as carriers downsized the aircraft used to serve many markets. These smaller aircraft continue to benefit small and medium-size communities, allowing carriers to provide direct service even when traffic is declining. According to the FAA, regional jets are expected to number over 1,000 by the end of 2003.

Scheduled flights declined from 9.0 million in 2000 to 8.8 million
in 2001-down about 600 flights per day. The fourth-quarter decline, however, was closer to 3,000 flights per day. This tremendous cut in flight operations had the immediate consequence of vastly reducing air traffic control delays. Average daily delays in 2000 had reached a record of 1,200. By late 2001, this figure had declined to about 400 per day-clear and compelling evidence that airport runway capacity and the air traffic control system are lagging in their ability to handle the level of flights necessary to satisfy consumer needs.

Although airlines made quick, unprecedented adjustments in capacity, the average load factor fell 2.4 points to 70.0 percent in 2001-the first drop in nine years. Normally one of the principal measures of efficiency in the industry, load factor has become a less appropriate indicator of asset utilization. This decline is attributable to the large number of grounded aircraft with zero utilization. Moreover, a significant portion of expenses associated with those aircraft has not disappeared.

## FLEET

In addition to reducing departures, overall, ATA members responded to the sharp decline in demand by shrinking their fleets to 4,717 airplanes. Airlines targeted less fuel-efficient and more maintenance-intensive aircraft when deciding which aircraft to ground. In addition to grounding aircraft, many airlines also postponed delivery dates for new aircraft, where possible. For deliveries in 2002 and 2003, there are now only 202 and 137 firm orders, respectively, compared to 283 and 186 as of December 2000. In addition to the fleet reductions prompted by declining traffic, carriers' massive financial losses will limit their ability to purchase large numbers of new aircraft for several years.

## DELTA AIR LINES, INC. Leo F. Mullin, Chairman and CEO

On September II, air service ground to a halt. During those days when the skies were empty of aircraft, the nation's business sector seemed suspended and unsure. Never before had the interdependence of a strong aviation sector and the economic health of the United States been more plain and this truth more evident: Our country needs an aviation sector that thrives, not just survives; and aviation needs to thrive because it is in the public interest that it thrive.

DHL AIRWAYS, INC. Joseph R. O'Gorman, Chairman, President and CEO
DHL Airways, a provider of air cargo service worldwide, remains optimistic about the future of our airline, the industry and the economy.

We believe the resilience and perseverance that are always displayed by the American people will again prevail. Our employees and those of the entire industry will rebuild, and we will return to prosperity once again.

REVENUES
Airline revenues fell 11.8 percent to $\$ 115.4$ billion-only the second annual decline in airline history. When this last happened, in 1991, following the outbreak of war in the Middle East, there was a similar sharp drop in airline traffic. In addition, at that time, the U.S. economy dropped into recession, further depressing demand. The events of September 11, however, have had a more pronounced impact on airline revenues, which have yet to recover despite signs of an improving economy.

Passenger revenue for 2001, which accounts for 70.1 percent of total operating revenues, fell 13.5 percent to $\$ 80.9$ billion. Domestic passenger revenue fell 13.1 percent, while international passenger revenue declined 15.3 percent. Hardest hit was the Pacific, where revenue fell 16.2 percent, followed by a 12.8 percent drop in Atlantic revenue and a 2.9 percent drop in Latin revenue. These reductions were driven by decreases in both volume and price. As traffic declined, airlines offered lower prices in an attempt to stimulate more volume. The average price of air travel, measured by passenger yield-the amount collected by airlines to fly one passenger one mile-decreased 8.1 percent. After the terrorist attacks and the consequent drop in demand, airlines reduced prices to levels not seen in more than a decade.

Without adjustment for inflation, airline prices have fallen 2.5 percent since 1991. During those same ten years, inflation measured by the Consumer Price Index increased 30.0 percent. When adjusted for inflation, airline prices have fallen 25.0 percent since 1991. Consumers continue to benefit from the intense competition and improved efficiency unleashed by airline deregulation. Since passenger deregulation in 1978, airline prices have fallen 44.9 percent in real terms. This tremendous

PASSENGER YIELD

| Revenue per Passenger Mile $(\not))$ |  |  |  |
| :--- | :--- | ---: | ---: |
|  | 1991 | 2000 | 2001 |
| Domestic | 13.24 | 14.57 | 13.41 |
| International | 11.32 | 10.59 | 9.65 |
| Total | 12.74 | 13.51 | $\mathbf{1 2 . 4 2}$ |

decline in price-which few if any other industries can match-is largely responsible for the long-term growth of air travel. The 2001 price declines were driven by marketplace conditions and occurred in spite of sharply rising labor costs. Coupled with the 2.4 point drop in load factor, the drop in yield drove an 11.0 percent decline in passenger revenue per available seat mile (RASM). This statistic, closely watched by airline management, measures how effectively carriers are using their capacity to generate revenue. The 2001 RASM of 8.70 cents, the lowest level since 1995, helps explain why airlines fell far short of covering unit costs.

Cargo revenue decreased 10.4 percent to $\$ 13.0$ billion in 2001. Cargo prices fell 2.7 percent, as a 30.5 percent drop in the price of mail shipments offset a 1.6 percent rise in the price of freight shipments. Along with lower volumes, the drop in price reduced mail revenue by $\$ 912$ million. Freight and express revenue fell 4.8 percent.

These price reductions have driven the industry's breakeven load factor to record levels. Once around 65 percent, the breakeven load factor for passenger operations is now in the high 70 s . As prices fall, more seats need to be filled to generate the same amount of revenue. As noted, actual load factors did not increase, but fell. The hope is that as demand returns to normal, upward pressure on prices and load factors will help restore economic stability across the industry.

FREIGHT AND EXPRESS YIELD
Revenue per Freight and Express Ton Mile ( $\phi$ )

|  | Revenue per | Freight and | Express |
| :--- | :---: | :---: | :---: |
|  | $\mathbf{1 9 9 1}$ | 2000 | 2001 |
| Domestic | 64.82 | 77.98 | 78.07 |
| International | 43.61 | 46.58 | 47.99 |
| Total | 53.87 | 58.23 | 59.14 |

AIRLINE NOISE REDUCTION


Source: Federal Aviation Administration

AIRLINE FUEL EFFICIENCY Passenger Operations


AIRCRAFT ORDERS
ATA U.S. Members



## EMPLOYEES

U.S. Scheduled Airlines



Current market conditions may prevent carriers from raising prices to cover higher costs, but eventually prices must cover all costs. The history of airline price movement has closely tracked changes in costs-the difference being taken up by changes in airline profitability, always well below the average for U.S. corporations. In 2001, labor costs continued to rise sharply. These increases were occurring during a time of low inflation, so that real wages have also been rising sharply. These increases need not result in airfare increases, provided labor productivity increases at the same pace as wages. Unfortunately, labor productivity has shown no improvement since 1996. The average compensation of airline employees reached $\$ 71,834$ in 2001. One of the unfortunate outcomes of the terrorist attacks is that most airlines have had to reduce their workforces. Airlines initially announced layoffs and furloughs of roughly 100,000 employees. By using voluntary programs and work-sharing, this number was reduced to about 80,000 employees, or about 11 percent of the workforce. As traffic has begun to recover, airlines have been able to recall some of these employees. However, because of a slower than anticipated recovery, it is expected that it will take some time for the full workforce to return.

Jet fuel costs are the airlines' second largest expense item, following labor costs. After increasing steadily through 2000, prices began to fall with the slumping economy. With a worldwide decline in energy demand, crude oil prices fell from a high of nearly $\$ 35$ per barrel in late 2000 to $\$ 20$ per barrel in late 2001. This resulted in jet fuel prices falling from 92 to 60 cents per gallon by year-end. Normally over 20 billion gallons per

## EMERY WORLDWIDE AIRLINES

Jerry Trimarco, CEO
The year 2001 brought astounding changes for our country and our industry and the future will no doubt bring new challenges. However, regardless of any new obstacles, we will not be deterred. Like our country, the air cargo industry has stepped up to the plate and will keep the freight moving. Emery Forwarding, with the support of our dedicated employees and our faithful customers, is enthusiastic about our future and proud of our contribution to the air freight industry.
year, the post-September 11 reduction in flying lowered fuel consumption about 300 million gallons per month. For the full year, fuel expenses declined $\$ 1.6$ billion.

Due to the fourth-quarter plunge in fuel price and consumption, flying-operations costs, largely composed of cockpit crew, fuel and insurance costs, decreased $\$ 0.6$ billion. Insurance costs rose sharply after September 11, portending an annual increase exceeding $\$ 1$ billion in the years ahead. Airlines are pursuing the creation of

## EMPLOYMENT

U.S. Scheduled Airlines-Full-Time Equivalents

|  | 1991 | $\mathbf{2 0 0 0}$ | $\mathbf{2 0 0 1}$ |
| :--- | ---: | ---: | ---: |
| Pilots and Copilots | 49,232 | 72,379 | $\mathbf{7 1 , 2 6 6}$ |
| Other Flight Personnel | 8,033 | 10,819 | 9,554 |
| Flight Attendants | 81,794 | 112,623 | 112,866 |
| Mechanics | 58,819 | 72,092 | 70,017 |
| Aircraft and Traffic Service Personnel | 237,292 | 311,724 | 303,672 |
| Office Employees | 44,304 | 44,028 | 43,436 |
| All Other | 54,091 | 56,303 | 59,919 |
| Total Employment | 533,565 | 679,967 | 670,730 |
| Average Compensation |  |  |  |
| Salaries and Wages | $\$ 40,376$ | $\$ 54,489$ | $\$ 55,846$ |
| Benefits and Pensions | 7,231 | 10,180 | 12,089 |
| Payroll Taxes | 3,038 | 3,765 | 3,899 |
| Total Compensation | $\$ 50,645$ | $\$ 68,434$ | $\$ 71,834$ |



## EVERGREEN INTERNATIONAL AIRLINES, INC. Anthony E. Bauckham, President

It would be remiss for me, having been so well supported this past year by Evergreen's employees, not to thank them personally. They have, under extremely tough conditions, provided this company with unbending willingness. Evergreen's patriotism is clear, volunteering its cargo capacity immediately to the Air Mobility Command in support of Operation Enduring Freedom. We all wish we knew what the future holds for our industry, but it still remains unclear. The federal government has demonstrated its support and its willingness to recognize the difficulties we face. In this time of war, a quote from one of the greatest war leaders seems apt. Winston Churchill once said to a group of young students, "Never give in...never, never, never, never." Let us follow this philosophy, ensuring the future of our industry.

As the world around us changes, the fundamental freedoms that Americans by the millions exercise every day as they travel freely throughout our country and the world are increasingly put to the challenge. And never has there been more attention focused on the job that we do as airline professionals. In this new and dynamic environment, the men and women of Hawaiian Airlines have proven themselves equal to the challenge of our industry's futurethat of providing safe, reliable and convenient transportation while preserving a focus on hospitality and the needs of our individual customers.


The challenge now is to sustain this essential industry-the key transportation link in our society-and to bring it into an extended period of financial health. To meet this challenge, we must work together. The airlines must continue to provide safe, secure, invitingly convenient and affordable air transportation. Airline workers must continue to seek new and better ways to improve efficiency and productivity. The government must do its part by investing in infrastructure and by meeting its new security responsibilities, in cooperation with airports and airlines, in a manner that invites travelers back into the air while resisting the urge to raise charges, taxes and fees.

FEDEX CORPORATION
Frederick W. Smith
Chairman and CEO
Today, aviation binds the world's trading partners together at an unprecedented level whether it involves the movement of people or the distribution of high-value goods. The importance of aviation to the global economy was never more apparent than it was following the tragic events of September II. I am extraordinarily proud of the men and women of the FedEx family of companies and women of the FedEx family of companies to assist our customers during that difficult time. Restoring confidence in the safety and security of the aviation industry is essential for restoring the world's economic health. FedEx is absolutely committed to doing whatever it takes to help achieve this goal.

Since the earliest commercial flights, in recognition of the national interest in a strong transportation network, the federal government has played a key role in maintaining the nation's air transport infrastructure. It has recently expanded its role to include defending this infrastructure against terrorism. With respect to both elements, the question arises: To what degree does the national interest demand public support versus reliance on user funding?
The years 2001 and 2002 saw the introduction of new aviation taxes and fees and increases in many of those already in place. Consequently, a $\$ 200$ domestic roundtrip with one connection now includes more than $\$ 50$ in taxes and fees, up from $\$ 15$ in 1990. At lower fare levels these taxes and fees can constitute as much as 50 percent of the cost of a ticket. The effective tax rates on air travelers are higher than on consumers of just about any other U.S. product or service.

Rising taxes and fees dampen demand for air transportation, which leads directly to a slowing economy. (For every airline employee, there are some 15 non-airline employees whose jobs depend on commercial aviation.) While airlines and their customers expect to pay a fair share to support the aviation system, government must recognize that excessive reliance on direct user support runs a grave risk of "stalling" this vital economic engine.


## JETBLUE AIRWAYS CORP. David G. Neeleman, CEO

Airlines today operate in a completely changed environment. Before September II, security was rarely a topic of communication between the airlines and the traveling public. A safe and secure flight is our customers' first priority ...and the communication of new safety and security measures should be every airline's top priority, as the industry collaborates to return to pre-September traffic.

JetBlue was the first airline to bullet-proof our cockpit doors across the fleet and we're now installing a cabin surveillance system in all our passenger cabins. And you can bet we're not being quiet about it. It's our duty, as members of this great industry, to respond to our customers' concerns, restoring their faith in air travel and rebuilding the industry as we do it.

## FACTS AND FIGURES

## TRAFFIC AND OPERATIONS—DETAIL <br> U.S. Scheduled Airlines

(In millions, except as noted)

| Passenger Traffic-Scheduled Service |  |  |  |
| :---: | :---: | :---: | :---: |
| Revenue Passengers Enplaned | 610.6 | 55.6 | 666.2 |
| Revenue Passenger Miles | 508,403 | 184,354 | 692,757 |
| Available Seat Miles | 714,454 | 242,496 | 956,950 |
| Passenger Load Factor (\%) | 71.2 | 76.0 | 72.4 |
| Average Trip Segment (Miles) | 833 | 3,319 | 1,040 |
| Cargo Traffic-Scheduled Service |  |  |  |
| Cargo Revenue Ton Miles | 9,868 | 14,019 | 23,888 |
| Freight and Express | 7,953 | 13,490 | 21,443 |
| Mail | 1,916 | 529 | 2,445 |
| Overall Traffic and Operations |  |  |  |
| Total Revenue Ton Miles-Charter Service | 5,886 | 2,707 | 8,593 |
| Total Revenue Ton Miles-All Services | 66,595 | 35,161 | 101,757 |
| Total Available Ton Miles-All Services | 115,468 | 58,312 | 173,781 |
| Weight Load Factor-All Services (\%) | 57.7 | 60.3 | 58.6 |
| Revenue Aircraft Departures-Scheduled Service (Thousands) | 8,491 | 545 | 9,035 |
| Revenue Aircraft Miles-Scheduled Service | 5,396 | 1,179 | 6,574 |
| Revenue Aircraft Hours-Scheduled Service (Thousands) | 13,298 | 2,382 | 15,680 |
| Average Stage Length-Scheduled Service (Miles) | 635 | 2,164 | 728 |

Average Stage Length—Scheduled Service (Miles)

NORTHWEST AIRLINES, INC. Richard H. Anderson, CEO
The year 200 I will long be remembered as one of the most challenging periods for commercial aviation, and for Northwest Airlines. However, it should also be remembered as a year in which Northwest and the entire industry came together to address a monumental national issue and restore America's confidence in our product. Our industry has faced tough times before, and each time we have risen to the challenge and grown stronger. I know all of us at Northwest are working hard to restore the airline to financial health. I firmly believe that we will look back on 2001 and say this was the beginning of a new era at our airline.

 citzens of our country- that will, over time, allow us to heal, rebuild and thrive.

OPERATING REVENUES—2001


OPERATING EXPENSES-200I


INCOME STATEMENT
U.S. Scheduled Airlines
(In millions, except as noted)

|  | 2000 |  |  | 2001 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Domestic | International | Total | Domestic | International | Total |
| Operating Revenues |  |  |  |  |  |  |
| Passenger | \$74,090 | \$19,531 | \$93,622 | \$64,402 | \$16,534 | \$80,936 |
| Freight and Express | 6,201 | 6,284 | 12,486 | 5,818 | 6,074 | 11,892 |
| Mail | 1,688 | 283 | 1,970 | 811 | 247 | 1,058 |
| Charter | 3,744 | 1,170 | 4,913 | 3,247 | 1,212 | 4,459 |
| Other | 13,712 | 4,136 | 17,848 | 12,35। | 4,730 | 17,081 |
| Total Operating Revenues | 99,435 | 31,403 | 130,839 | 86,629 | 28,796 | 115,425 |
| Operating Expenses |  |  |  |  |  |  |
| Flying Operations | 28,685 | 9,504 | 38,189 | 27,915 | 9,631 | 37,545 |
| Maintenance | 12,136 | 3,093 | 15,229 | 12,151 | 3,189 | 15,340 |
| Passenger Service | 7,355 | 3,211 | 10,566 | 7,217 | 3,254 | 10,471 |
| Aircraft and Traffic Servicing | 14,827 | 4,565 | 19,392 | 15,348 | 4,593 | 19,941 |
| Promotion and Sales | 10,089 | 3,282 | 13,371 | 8,936 | 2,826 | 11,761 |
| General and Administrative | 5,531 | 1,650 | 7,181 | 7,442 | 1,987 | 9,429 |
| Depreciation and Amortization | 5,153 | 1,75 \| | 6,905 | 6,227 | 2,191 | 8,418 |
| Transport Related | 10,328 | 2,680 | 13,008 | 9,507 | 3,076 | 12,583 |
| Total Operating Expenses | 94,104 | 29,736 | 123,840 | 94,743 | 30,746 | 125,489 |
| Operating Profit (Loss) | \$5,331 | \$1,668 | \$6,999 | (\$8,114) | $(\$ 1,950)$ | $(\$ 10,064)$ |
| Other Income (Expense) |  |  |  |  |  |  |
| Interest Income (Expense) | $(1,575)$ | (618) | $(2,193)$ | $(1,821)$ | (663) | $(2,485)$ |
| Income Tax Credit (Provision) | $(1,913)$ | (493) | $(2,405)$ | 1,577 | 856 | 2,433 |
| Other | 72 | 13 | 85 | 1,703 | 703 | 2,405 |
| Net Profit (Loss) | \$1,915 | \$571 | \$2,486 | $(\$ 6,656)$ | $(\$ 1,054)$ | (\$7,710) |
| Operating Profit Margin (\%) | 5.4 | 5.3 | 5.3 | (9.4) | (6.8) | (8.7) |
| Net Profit Margin (\%) | 1.9 | 1.8 | 1.9 | (7.7) | (3.7) | (6.7) |

## BALANCE SHEET

U.S. Majors, Nationals and Large Regionals
(In millions)

| Assets | 2000 | 2001 |
| :--- | :---: | :---: |
| Current Assets | $\$ 28,487$ | $\$ 33,261$ |
| Investments and Special Funds | 14,667 | 16,434 |
| Flight Equipment Owned | 98,404 | 102,924 |
| Ground Equipment and Property | 22,095 | 23,060 |
| $\quad$ Reserve for Depreciation (Owned) | $(41,880)$ | $(42,397)$ |
| Leased Equipment and Property Capitalized | 9,230 | 9,053 |
| $\quad$ Reserve for Amortization (Leased) | $(3,473)$ | $(3,051)$ |
| Other Property | 14,281 | 15,871 |
| Deferred Charges | 4,488 | 3,215 |
| Total Assets | $\$ 146,300$ | $\$ 158,372$ |
|  |  |  |
| Liabilities and Stockholders' Equity |  |  |
| Current Liabilities | $\$ 38,654$ | $\$ 41,541$ |
| Long-Term Debt | 30,281 | 41,290 |
| Other Non-Current Liabilities | 22,757 | 26,181 |
| Deferred Credits | 16,860 | 17,175 |
| Stockholders' Equity-Net ofTreasury Stock | 37,748 | 32,185 |
| Preferred Stock | 237 | 466 |
| Common Stock | 821 | 1,061 |
| Other Paid-ln Capital | 18,454 | 19,881 |
| Retained Earnings | 21,841 | 14,689 |
| Less:Treasury Stock | $(3,604)$ | $(3,911)$ |
| Total Liabilities and Stockholders' Equity | $\$ 146,300$ | $\$ 158,372$ |

NET PROFIT (LOSS)



POLAR AIR CARGO Jim Jensen, President and COO

Polar Air Cargo is proud to have joined with others in the U.S. aviation community to support Operation Enduring Freedom by supplying airlift to the U.S. Department of Defense Air Mobility Command. Polar's employees displayed tremendous courage and dedication in the wake of that terrible morning of September II, responding to the U.S. government's call for assistance while maintaining the commercial operations the shipping public required.

It is an honor to lead Polar, an organiza-
tion of men and women who strive every day to provide safe and reliable transportation services around the world. Although we will never forget those who were lost in the tragedy of September II, we strive to focus on what was gained-a renewed spirit for our nation and the promise of a secure future for all.

ATA AIRLINE STATISTICS—200I

|  | Operating <br> Aircraft (Year-End) | Employees* | Departures | Revenue Passengers (Thousands) |  | Available Seat <br> (Millions) | Cargo Ton Miles (Millions) | Revenues |  |  | Profit (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  | Passenger (\$Millions) | $\begin{array}{r} \text { Cargo } \\ \text { (\$Millions) } \end{array}$ | Operating (\$Millions) | Operating (\$Millions) | $\begin{gathered} \mathrm{Net} \\ \text { (\$Millions) } \end{gathered}$ |
| Airborne Express | 118 | 5,894 | 75,916 |  |  |  | 663 |  | 1,121 | 1,122 | 44 | 30 |
| Alaska | 101 | 10,087 | 171,413 | 13,639 | 12,229 | 17,88\| | 63 | 1,565 | 78 | 1,763 | (65) | (10) |
| Aloha | 23 | 2,460 | 73,550 | 4,598 | 1,270 | 1,832 | 12 | 259 | 38 | 306 | (24) | (11) |
| America West | 146 | 12,219 | 210,294 | 19,578 | 19,060 | 26,503 | 75 | 1,933 | 34 | 2,035 | (320) | (148) |
| American (includes TWA) | A) 881 | 109,789 | 1,086,308 | 98,742 | 126,906 | 184,319 | 2,193 | 16,436 | 678 | 18,272 | $(3,061)$ | $(1,729)$ |
| American Trans Air | 59 | 7,234 | 54,78। | 6,515 | 8,321 | 10,824 | 18 | 778 | 5 | 1,154 | (85) | (78) |
| Atlas Air | 37 | 1,320 | 7,955 | - | - |  | 1,570 | - | 52 | 687 | (38) | (67) |
| Continental | 352 | 40,074 | 440,175 | 42,357 | 58,692 | 81,106 | 874 | 7,156 | 274 | 7,972 | (342) | (95) |
| Delta | 588 | 74,309 | 907,870 | 94,045 | 97,604 | 141,285 | 1,565 | 11,876 | 500 | 13,211 | (972) | $(1,107)$ |
| DHL Airways | 34 | 10,074 | 68,501 |  | - | - | 430 | - | 966 | 1,463 | (228) | (216) |
| Emery Worldwide | - | 1,856 | 49,009 |  |  |  | 719 |  | 226 | 279 | 9 | (3) |
| Evergreen International | 18 | 337 | 9,837 |  |  |  | 616 |  | 235 | 250 | 18 | (18) |
| FedEx | 320 | 118,657 | 350,389 | - | - | - | 7,609 | - | 6,948 | 15,167 | 778 | 453 |
| Hawaiian | 31 | 3,061 | 59,565 | 5,459 | 4,145 | 5,348 | 50 | 488 | 21 | 612 | (15) | 5 |
| JetBlue | 21 | 1,565 | 26,335 | 3,056 | 3,277 | 4,260 | 2 | 310 | , | 320 | 35 | 32 |
| Midwest Express | 35 | 2,719 | 46,664 | 2,185 | 1,974 | 3,232 | 13 | 347 | 9 | 395 | (23) | (12) |
| Northwest | 440 | 49,354 | 578,352 | 52,271 | 73,111 | 98,335 | 2,161 | 8,219 | 715 | 9,592 | (797) | (418) |
| Polar Air Cargo | 15 | 754 | 5,269 | - | - |  | 950 | - | 272 | 311 | (95) | (113) |
| Southwest | 355 | 30,511 | 942,598 | 73,629 | 44,501 | 65,399 | 124 | 5,290 | 91 | 5,555 | 631 | 511 |
| United | 543 | 93,68। | 743,141 | 75,138 | 116,597 | 164,77\| | 2,390 | 13,466 | 704 | 16,087 | $(3,743)$ | (2,1 10) |
| UPS Airlines | 258 | 5,663 | 137,262 | - | - - | - - | 4,094 | - | 2,624 | 2,716 | 101 | 14 |
| US Airways | 342 | 42,579 | 692,839 | 56,105 | 45,933 | 66,680 | 425 | 6,580 | 161 | 8,253 | (1,18।) | $(1,989)$ |
| Total U.S. Members | 4,717 | 624,197 | 6,738,023 | 547,317 | 613,620 | 871,775 | 26,616 | 74,703 | 15,753 | 107,522 | $(9,373)$ | $(7,079)$ |

SOUTHWEST
AIRLINES CO.
Herbert D. Kelleher, Chairman
Southwest Airlines has been part of the American dream for more than thirty years. And from the beginning, our Employees have been the heart of our airline, sharing love and laughter along the way. But on September II, the laughter stopped. The attacks on our country broke our hearts-but not our Spirit. Our People returned to work with tears in their eyes and resolve in their hearts. They put aside personal concerns, working together to implement new security procedures and get our country flying again. They smiled and cared-for each other, their Customers and their communities-in the joyful, open, warm-hearted and humanitarian spirit that will always be Southwest Airlines.

| Aeromexico** | 65 | 6,666 | \| 18,41 | | 9,220 | 7,396 | 11,22 \| | 52 | 1,333 | 26 | 1,415 | (60) | (47) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Air Canada*** | 240 | 37,476 | 281,000 | 23,100 | 41,495 | 56,742 | 1,170 | 5,109 | 364 | 6,045 | (460) | (789) |
| KLM Royal Dutch***** | 132 | 30,381 | 216,421 | 15,949 | 35,350 | 44,918 | 2,512 | 3,477 | 882 | 5,680 | (82) | (136) |
| Mexicana** | 59 | 6,614 | 105,393 | 8,537 | 8,142 | 11,937 | 823 | 1,247 | 27 | 1,349 | (61) | (94) |
| Total Associate Members | 496 | 81,137 | 721,225 | 56,806 | 92,383 | 124,818 | 4,557 | 11,166 | 1,299 | 14,489 | (663) | $(1,066)$ |
| GRAND TOTAL | 5,213 | 705,334 | 7,459,248 | 604,123 | 706,003 | 996,593 | 31,173 | 85,869 | 17,052 | 122,01 I | $(10,036)$ | $(8,145)$ |


|  |  | Passengers* <br> (Thousands) | Revenue Passenger Miles* <br> (Millions) |  |  | Freight and Express Ton Miles** |  |  | Total Operating Revenues** |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | American*** | -98,742 | 1 | American*** | 126,906 | 1 | FedEx | 7,564.8 | 1 | American**** | \$18,272 |
| 2 | Delta | 94,045 | 2 | United | \| 16,597 | 2 | UPS Airlines | 4,081.1 | 2 | United | 16,087 |
| 3 | United | 75,138 | 3 | Delta | 97,604 | 3 | United | 1,918.9 | 3 | FedEx | 15,167 |
| 4 | Southwest | 73,629 | 4 | Northwest | 73, 111 | 4 | Northwest | 1,918.3 | 4 | Delta | 13,2\| | |
| 5 | US Airways | 56,105 | 5 | Continental | 58,692 | 5 | American*** | 1,813.0 | 5 | Northwest | 9,592 |
| 6 | Northwest | 52,271 | 6 | US Airways | 45,933 | 6 | Delta | 1,268.9 | 6 | US Airways | 8,253 |
| 7 | Continental | 42,357 | 7 | Southwest | 44,501 | 7 | Atlas Air | 1,071.9 | 7 | Continental | 7,972 |
| 8 | America West | 19,578 | 8 | America West | 19,060 | 8 | Polar Air Cargo | 891.5 | 8 | Southwest | 5,555 |
| 9 | Alaska | 13,639 | 9 | Alaska | 12,229 | 9 | Continental | 727.2 | 9 | UPS Airlines | 2,716 |
| 10 | American Eagle | 11,984 | 10 | American Trans Air | 8,321 | 10 | Airborne Express | 663.4 | 10 | America West | 2,035 |
| 11 | Continental Express | 8,305 | 11 | AirTran | 4,509 | 11 | Evergreen Int'l | 616.0 | 11 | Alaska | 1,763 |
| 12 | AirTran | 8,303 | 12 | Hawaiian | 4,145 | 12 | Gemini Air Cargo | 507.0 | 12 | DHL Airways | 1,463 |
| 13 | Atlantic Southeast | 6,666 | 13 | Continental Express | 3,388 | 13 | DHL Airways | 458.2 | 13 | American Eagle | 1,244 |
| 14 | American Trans Air | 6,515 | 14 | Spirit | 3,323 | 14 | Emery Worldwide | 418.2 | 14 | American Trans Air | 1,154 |
| 15 | Mesaba | 5,909 | 15 | American Eagle | 3,283 | 15 | US Airways | 335.0 | 15 | Airborne Express | 1,122 |
| 16 | Hawaiian | 5,459 | 16 | JetBlue | 3,277 | 16 | Arrow | 235.8 | 16 | Continental Express | 980 |
| 17 | Comair | 4,753 | 17 | National | 3,160 | 17 | Air Transport Int'\| | 208.1 | 17 | Atlas Air | 687 |
| 18 | Horizon Air | 4,668 | 18 | Continental Micronesia | 2,800 | 18 | Tradewinds | 157.8 | 18 | AirTran | 665 |
| 19 | Aloha | 4,598 | 19 | Frontier | 2,710 | 19 | Kitty Hawk | 135.1 | 19 | Atlantic Southeast | 636 |
| 20 | Air Wisconsin | 4,101 | 20 | Atlantic Southeast | 2,503 | 20 | Hawaiian | 73.2 | 20 | Hawaiian | 612 |
| 21 | Spirit | 3,187 | 21 | Sun Country | 2,294 | 21 | Southwest | 63.1 | 21 | Continental Micronesia | 451 |
| 22 | JetBlue | 3,056 | 22 | Midwest Express | 1,974 | 22 | Amerijet Int'l | 59.6 | 22 | Frontier | 447 |
| 23 | Frontier | 2,998 | 23 | Comair | 1,862 | 23 | Capital Cargo | 55.1 | 23 | Mesaba | 426 |
| 24 | Midway | 2,392 | 24 | Mesaba | 1,613 | 24 | Alaska | 55.0 | 24 | Air Wisconsin | 409 |
| 25 | National | 2,350 | 25 | Horizon Air | 1,351 | 25 | Continental Micronesia | 52.8 | 25 | Horizon Air | 408 |

* Scheduled service only. ** All services. *** Data includes TWA.
- ATA Member


## U.S. SCHEDULED AIRLINES-200

| Majors (15) <br> (Annual revenues over $\$ 1$ billion) |  | Nationals (39) <br> (Annual revenues of $\$ 100$ million to $\$ 1$ billion) |  |  | Regionals (46) <br> (Annual revenues under $\$ 100$ million) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Airborne Express* | United | Air Transport Int'l | Evergreen Int'\| | Midwest Express | Accessair | Express.Net | Pace Aviation | Sunworld |
| Alaska | UPS Airlines | Air Wisconsin | Executive | National | Alaska Central | Falcon Air | Pan Am | Tatonduk |
| America West | US Airways | AirTran | Express One | Polar Air Cargo | Allegiant | Florida West | Panagra | Trade Winds |
| American |  | Aloha | Fine | Reno | Amerijet Int'\| | Gulf and Caribbean | Planet | Trans Air Link |
| American Eagle |  | Atlantic Southeast | Frontier | Ryan Int'\| | Ameristar | Kalitta Air | Pro Air | Transmeridian |
| American Trans Air |  | Atlas Air | Gemini Air Cargo | Spirit | Arrow | Kiwi | Reeve Aleutian | UFS |
| Continental |  | Centurion | Hawaiian | Sun Country | Asia Pacific Int'l | Laker | Reliant | Zantop |
| Delta |  | Challenge | Horizon Air | Tower | Capital Cargo | Lorair | Renown |  |
| DHL Airways |  | Champion Air | JetBlue | Trans States | Casino Express | Lynden | Sierra Pacific |  |
| FedEx |  | Comair | Kitty Hawk | USA Jet | Chicago Express | Miami Air | Sky Trek |  |
| Northwest |  | Continental Express | Legend | US Airways Shuttle | Custom Air | North American | Southeast |  |
| Southwest |  | Continental Micronesia | Mesaba | Vanguard | Discovery | Northern Air | Southern |  |
|  |  | Emery Worldwide | Midway | World | Eastwind | Omni | Sun Pacific |  |

* Not included in summary industry data.

ATA Member

OPERATING FLEET—ATA AIRLINES
(Mainline aircraft as of December 31, 200I)

|  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Ia } \\ & \frac{\mathrm{g}}{0} \end{aligned}$ |  |  |  | $\begin{aligned} & \underset{\sim}{x} \\ & \text { 希 } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Airbus | A300 |  |  |  |  | 34 |  |  |  |  | 6 |  |  | 36 |  |  |  |  |  |  |  | 18 |  | 94 |  |  |  |  | 94 |
|  | A310 |  |  |  |  |  |  |  |  |  |  |  |  | 43 |  |  |  |  |  |  |  |  |  | 43 |  |  |  |  | 43 |
|  | A319 |  |  |  | 31 |  |  |  |  |  |  |  |  |  |  |  |  | 33 |  |  | 47 |  | 66 | 177 |  | 38 |  | 2 | 217 |
|  | A320 |  |  |  | 46 |  |  |  |  |  |  |  |  |  |  | 21 |  | 74 |  |  | 86 |  | 24 | 251 |  | 47 |  | 23 | 321 |
|  | A321 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 23 | 23 |  | 5 |  |  | 28 |
|  | A330 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 9 | 9 |  | 8 |  |  | 17 |
|  | A340 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  | 12 |  |  | 12 |
| Boeing | B-717 |  |  |  |  | 30 |  |  |  |  |  |  |  |  | 13 |  |  |  |  |  |  |  |  | 43 |  |  |  |  | 43 |
|  | B-727 |  |  |  |  | 33 | 10 |  |  | 47 | 21 |  |  | 139 |  |  |  | 22 |  |  |  | 61 |  | 333 |  |  |  | 14 | 347 |
|  | B-737 |  | 69 | 23 | 56 | 77 | 14 |  | 244 | 142 |  |  |  |  |  |  |  |  |  | 355 | 158 |  | 139 | 1,277 |  | 42 | 46 |  | 1,365 |
|  | B-747 |  |  |  |  |  |  | 37 |  |  |  |  | 11 |  |  |  |  | 47 | 15 |  | 44 | 20 |  | 174 |  | 7 | 36 |  | 217 |
|  | B-757 |  |  |  | 13 | 144 | 20 |  | 43 | 121 |  |  |  |  |  |  |  | 53 |  |  | 97 | 75 | 34 | 600 | 8 |  |  | 8 | 616 |
|  | B-767 | 20 |  |  |  | 87 |  |  | 16 | 120 |  |  |  |  | 3 |  |  |  |  |  | 55 | 32 | 11 | 344 | 5 | 53 | 12 |  | 414 |
|  | B-777 |  |  |  |  | 40 |  |  | 16 | 7 |  |  |  |  |  |  |  |  |  |  | 56 |  |  | 119 |  |  |  |  | 119 |
|  | DC-8 | 24 |  |  |  |  |  |  |  |  | 7 |  |  |  |  |  |  |  |  |  |  | 49 |  | 80 |  |  |  |  | 80 |
|  | DC-9 | 74 |  |  |  |  |  |  |  |  |  |  | 7 |  |  |  | 23 | 170 |  |  |  |  |  | 274 | 12 | 3 |  |  | 289 |
|  | DC-10 |  |  |  |  |  |  |  |  |  |  |  |  | 55 | 15 |  |  | 41 |  |  |  |  |  | 111 |  |  |  |  | 111 |
|  | MD-10 |  |  |  |  |  |  |  |  |  |  |  |  | 12 |  |  |  |  |  |  |  |  |  | 12 |  |  |  |  | 12 |
|  | MD-11 |  |  |  |  |  |  |  |  | 15 |  |  |  | 35 |  |  |  |  |  |  |  | 3 |  | 53 |  |  | 10 |  | 63 |
|  | MD-80 |  | 32 |  |  | 362 |  |  | 33 | 120 |  |  |  |  |  |  | 12 |  |  |  |  |  | 14 | 573 | 40 |  |  |  | 613 |
|  | MD-90 |  |  |  |  |  |  |  |  | 16 |  |  |  |  |  |  |  |  |  |  |  |  |  | 16 |  |  |  |  | 16 |
| Canadair | CL-65 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  | 25 |  |  | 25 |
| Fokker | F-50 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  | 13 |  | 13 |
|  | F-70 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | - |  |  | 15 |  | 15 |
|  | F-100 |  |  |  |  | 74 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 22 | 96 |  |  |  | 12 | 108 |
| Lockheed | L-I011 |  |  |  |  |  | 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 15 |  |  |  |  | 15 |
| Total |  | 118 | 101 | 23 | 146 | 881 | 59 | 37 | 352 | 588 | 34 | - | 18 | 320 | 31 | 21 | 35 | 440 | 15 | 355 | 543 | 258 | 342 | 4,717 | 65 | 240 | 132 | 59 | 5,213 |

* Entire fleet was non-operational as of December 31, 2001.
() Airline Code

|  |  | Seats | Cargo <br> Payload (Tons) | Airborne Speed (Miles per Hour) | Stage <br> Length (Statute Miles) | Fuel (Gallons per Hour) | Operating Cost |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | B747-400 | 369 | 7.31 | 537 | 4,445 | 3,429 | 8,158 | 4.37 |
|  | B747-200/300 | 357 | 5.83 | 522 | 3,386 | 3,536 | 8,080 | 4.72 |
| * | B747-F | - | 69.01 | 506 | 2,519 | 3,518 | 6,700 | - |
|  | L-1011 | 339 | 1.04 | 493 | 1,396 | 2,140 | 8,721 | 6.10 |
|  | DC-10-10 | 309 | 2.87 | 513 | 2,476 | 2,491 | 5,000 | 3.53 |
| * | DC-10-10-F | - | 43.05 | 473 | 1,043 | 2,178 | 7,568 | - |
| * | DC-10-40 | 284 | 4.64 | 491 | 1,516 | 2,580 | 6,544 | 5.48 |
|  | DC-10-30 | 273 | 5.11 | 520 | 3,292 | 2,651 | 6,388 | 4.91 |
|  | B767-400 | 272 | 5.19 | 491 | 1,547 | 1,661 | 3,024 | 2.60 |
|  | MD-11 | 270 | 7.25 | 525 | 3,648 | 2,181 | 7,474 | 5.70 |
|  | B-777 | 266 | 9.38 | 525 | 3,557 | 2,134 | 4,878 | 3.76 |
|  | A330 | 261 | 9.46 | 509 | 3,647 | 2,169 | 4,768 | 3.90 |
|  | A300-600 | 228 | 4.02 | 479 | 1,513 | 1,743 | 5,145 | 5.46 |
|  | B767-300ER | 207 | 5.05 | 499 | 2,274 | 1,401 | 3,823 | 4.11 |
|  | B767-200ER | 176 | 3.99 | 487 | 2,083 | 1,459 | 4,406 | 5.75 |
|  | B757-200 | 172 | 1.50 | 466 | 1,212 | 1,091 | 3,317 | 4.81 |
|  | A321 | 169 | 0.54 | 468 | 1,406 | 927 | 1,927 | 2.78 |
|  | MD-90 | 149 | 0.38 | 441 | 811 | 927 | 2,590 | 4.82 |
|  | B737-800 | 148 | 0.45 | 454 | 1,058 | 834 | 2,255 | 3.98 |
|  | B727-200 | 147 | 0.31 | 439 | 756 | 1,278 | 3,435 | 6.60 |
|  | A320-100/200 | 146 | 0.44 | 454 | 1,090 | 822 | 2,492 | 4.40 |
|  | B737-400 | 141 | 0.28 | 407 | 663 | 784 | 2,948 | 6.26 |
|  | MD-80 | 135 | 0.27 | 431 | 780 | 960 | 2,725 | 5.72 |
|  | B737-700LR | 132 | 0.28 | 444 | 876 | 745 | 1,665 | 3.22 |
|  | B737-300/700 | 131 | 0.25 | 408 | 580 | 785 | 2,417 | 5.45 |
|  | DC-9-50 | 126 | 0.25 | 365 | 333 | 913 | 1,954 | 5.83 |
|  | A319 | 122 | 0.33 | 445 | 933 | 758 | 1,987 | 4.34 |
| * | A310 | - | 24.90 | 454 | 800 | 1,547 | 8,758 | - |
|  | B737-100/200 | 117 | 0.14 | 401 | 537 | 901 | 2,601 | 6.75 |
|  | DC-9-40 | 111 | 0.22 | 380 | 465 | 850 | 1,845 | 5.78 |
|  | B737-500 | 109 | 0.24 | 410 | 600 | 704 | 2,397 | 6.60 |
|  | B717-200 | 106 | 0.27 | 374 | 331 | 629 | 2,212 | 7.56 |
| * | DC-9-30 | 97 | 0.29 | 392 | 509 | 827 | 2,218 | 7.45 |
|  | F-IO0 | 88 | 0.08 | 380 | 473 | 658 | 3,015 | 11.67 |
|  | DC-9-10 | 69 | 0.34 | 389 | 477 | 748 | 2,227 | 10.66 |
|  | CRJ-145 | 50 | - | 389 | 488 | 358 | 1,033 | 6.79 |
|  | ERJ-145 | 50 | - | 362 | 382 | 357 | 1,151 | 8.63 |
|  | ERJ-135 | 37 | - | 363 | 400 | 310 | 1,028 | 10.36 |
|  | SD 340B | 34 | - | 228 | 199 | 130 | 831 | 15.52 |

* Data includes cargo operations.


UPS AIRLINES

* Fatal accidents per 100,000 departures; excludes incidents of sabotage.

Note: The estimated value of firm aircraft orders was $\$ 36.7$ billion.

Thomas H. Weidemeyer, President

The employees of UPS Airlines continue to develop the frontiers of logistics, supply chain management and e-commerce, combining the flows of goods, information and funds so that our customers can compete effectively. Our commitment to our customers also extends to our communities, where our employees carry out a corporate commitment to community service. Since September II, UPS has provided its people, vehicles, aircraft and expertise to numerous recovery activities. Additionally, The UPS Foundation has committed $\$ 5$ million in disaster relief funds. Moving forward, we are determined to keep commerce - and America-moving. We feel it is our obligation to our people, our customers and our communities.

FAA AVIATION FORECASTS
U.S. Commercial Air Carriers—Fiscal Years 2002-2013

|  | Scheduled | Scheduled |  |  | Passenger | Cargo | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal | Passengers | Passenger Miles | Freight Ton Miles | Mail Ton Miles | Jet | Jet | Departures* |
| Year | (Millions) | (Billions) | (Millions) | (Millions) | Aircraft | Aircraft | (Thousands) |
| 2002 | 565.1 | 601.5 | 25,240.1 | 2,132.1 | 4,913 | 1,066 | 6,587 |
| 2003 | 646.4 | 682.0 | 26,340.0 | 2,059.8 | 5,104 | I,108 | 7,101 |
| 2004 | 673.5 | 717.7 | 27,981.3 | 2,116.3 | 5,335 | 1,156 | 7,299 |
| 2005 | 701.0 | 752.4 | 29,661.0 | 2,181.9 | 5,577 | 1,194 | 7,496 |
| 2006 | 728.6 | 788.1 | 31,376.9 | 2,246.7 | 5,843 | 1,232 | 7,691 |
| 2007 | 755.7 | 823.0 | 33,101.5 | 2,310.0 | 6,115 | 1,280 | 7,861 |
| 2008 | 784.3 | 860.0 | 34,903.6 | 2,373.1 | 6,438 | 1,324 | 8,057 |
| 2009 | 814.5 | 899.1 | 36,797.9 | 2,438.5 | 6,799 | 1,374 | 8,250 |
| 2010 | 846.7 | 940.3 | 38,783.0 | 2,506.5 | 7,270 | 1,422 | 8,465 |
| 2011 | 880.7 | 983.8 | 40,811.0 | 2,576.3 | 7,651 | 1,467 | 8,694 |
| 2012 | 916.5 | 1,029.4 | 42,892.2 | 2,648.1 | 8,067 | 1,513 | 8,937 |
| 2013 | 954.1 | 1,077.1 | 45,027.3 | 2,722.1 | 8,536 | 1,559 | 9,187 |

* Total departures based on projected air carrier operations at U.S. airports only; includes non-U.S. air carriers.

| Passengers <br> (Arriving+Departing) |  | (000) | Cargo Metric Tons (Loaded+Unloaded) |  | (000) | Operations <br> (Takeoffs+Landings) |  | (000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Atlanta (ATL) | 75,849 | 1 | Memphis (MEM) | 2,631 | । | Chicago O'Hare (ORD) | 910 |
| 2 | Chicago O'Hare (ORD) | 66,805 | 2 | Los Angeles (LAX) | 2,123 | 2 | Atlanta (ATL) | 890 |
| 3 | Los Angeles (LAX) | 61,025 | 3 | Anchorage (ANC) | 1,691 | 3 | Dallas/Fort Worth (DFW) | 784 |
| 4 | Dallas/Fort Worth (DFW) | 55,151 | 4 | Miami (MIA) | 1,640 | 4 | Los Angeles (LAX) | 738 |
| 5 | Denver (DEN) | 36,087 | 5 | New York Kennedy (JFK)* | 1,500 | 5 | Phoenix (PHX) | 561 |
| 6 | Phoenix (PHX) | 35,482 | 6 | Louisville (SDF) | 1,469 | 6 | Detroit (DTW) | 522 |
| 7 | Las Vegas (LAS) | 35,196 | 7 | Chicago O'Hare (ORD) | 1,285 | 7 | Minneapolis/St. Paul (MSP) | 500 |
| 8 | Minneapolis/St. Paul (MSP) | 35,171 | 8 | Indianapolis (IND) | 1,151 | 8 | Las Vegas (LAS) | 494 |
| 9 | Houston (IAH) | 34,795 | 9 | Newark (EWR)* | 800 | 9 | Denver (DEN) | 484 |
| 10 | San Francisco (SFO) | 34,627 | 10 | Dallas/Fort Worth (DFW) | 794 | 10 | St. Louis (STL) | 474 |
| 11 | Detroit (DTW) | 32,294 | 11 | Atlanta (ATL) | 744 | 11 | Miami (MIA) | 471 |
| 12 | Miami (MIA) | 31,668 | 12 | San Francisco (SFO) | 635 | 12 | Houston (IAH) | 471 |
| 13 | Newark (EWR)* | 30,500 | 13 | Oakland (OAK) | 602 | 13 | Philadelphia (PHL) | 467 |
| 14 | New York Kennedy (JFK)* | 29,400 | 14 | Dayton (DAY) | 551 | 14 | Charlotte (CLT) | 461 |
| 15 | Orlando McCoy (MCO) | 28,167 | 15 | Philadelphia (PHL) | 536 | 15 | Boston (BOS) | 455 |
| 16 | Seattle (SEA) | 27,036 | 16 | Ontario (ONT) | 508 | 16 | Pittsburgh (PIT) | 452 |
| 17 | St. Louis (STL) | 26,719 | 17 | Honolulu (HNL) | 412 | 17 | Newark (EWR)* | 436 |
| 18 | Boston (BOS) | 24,200 | 18 | Seattle (SEA) | 400 | 18 | Seattle (SEA) | 399 |
| 19 | Philadelphia (PHL) | 23,927 | 19 | Boston (BOS) | 395 | 19 | Orlando Sanford (SFB) | 398 |
| 20 | Charlotte (CLT) | 23,166 | 20 | Denver (DEN) | 353 | 20 | Cincinnati (CVG) | 397 |
| 21 | New York La Guardia (LGA)* | 21,900 | 21 | Minneapolis/St. Paul (MSP) | 340 | 21 | Washington Dulles (IAD) | 397 |
| 22 | Honolulu (HNL) | 21,096 | 22 | Cincinnati (CVG) | 338 | 22 | Oakland (OAK) | 396 |
| 23 | Baltimore (BWI) | 20,370 | 23 | Houston (IAH) | 337 | 23 | Memphis (MEM) | 395 |
| 24 | Pittsburgh (PIT) | 19,945 | 24 | Washington Dulles (IAD) | 331 | 24 | San Francisco (SFO) | 388 |
| 25 | Salt Lake City (SLC) | 18,914 | 25 | Toledo (TOL) | 321 | 25 | Orange County (SNA) | 379 |

* Estimated.

Source: Airports Council International, preliminary data-March 2002

TOP 25 DOMESTIC AIRLINE MARKETS—200I*
Passengers (Thousands)**

| I | New York | Fort Lauderdale | 3,183 | 14 | New York | West Palm Beach | 1,495 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2 | New York | Orlando | 2,808 | 15 | Los Angeles | Chicago | 1,461 |
| 3 | New York | Los Angeles | 2,652 | 16 | Los Angeles | Oakland | 1,436 |
| 4 | New York | Chicago | 2,466 | 17 | New York | San Juan | 1,370 |
| 5 | New York | Atlanta | 2,287 | 18 | New York | Miami | 1,360 |
| 6 | Honolulu | Kahului, Maui | 2,120 | 19 | Chicago | Las Vegas | 1,349 |
| 7 | New York | Boston | 1,192 | 20 | New York | Tampa | 1,304 |
| 8 | Dallas/Fort Worth | Houston | 1,789 | 21 | Honolulu | Kona, Hawaii | 1,218 |
| 9 | New York | San Francisco | 1,78। | 22 | Chicago | Orlando | 1,194 |
| 10 | New York | Washington, D.C. | 1,725 | 23 | New York | Dallas/Fort Worth | 1,183 |
| 11 | Los Angeles | Las Vegas | 1,632 | 24 | Chicago | Atlanta | 1,163 |
| 12 | New York | Las Vegas | 1,536 | 25 | Honolulu | Hilo, Hawaii | 1,132 |
| 13 | Honolulu | Lihue, Kauai | 1,528 |  |  |  |  |

[^1]
## DEFINITIONS OF TERMS

Air Cargo Total volume of freight, mail and express traffic transported by air. Statistics include the following: Freight and Express Commodities of all kinds-includes small-package counter services, express services and priority reserved freight. Mail All classes of mail transported for the U.S. Postal Service.

Available Seat Mile One seat transported one mile.
Available Ton Mile One ton of capacity (passenger and/or cargo) transported one mile.

## INDEX OF CHARTS AND TABLES

Load Factor The percentage of seating or freight capacity that is utilized.
1991-2001 Summary .....  7
Aircraft on Order-ATA U.S. Members
21
21
Aircraft Operating Statistics-2001 .....  11
Aircraft Orders .....  .11
Return on Investment Net profitplus interest expense (on long-termdebt) divided by long-term debt plusAirline Fuel Efficiency
.11
Airline Noise Reduction . 18
stockholders' equity (net worth)
Airline Statistics-200117

## Revenue Passenger Enplanement

. . 6
Balance Sheet
10
Daily Departures
12
Employees

FAA Aviation Forecasts .....
Financial Results
11
Freight and Express Yield
. 16
. 16
ncome Statement
ncome Statement
12
et Fuel Price and Consumption
et Fuel Price and Consumption ..... 17
Operating Expenses-2001
. 20
Operating Fleet-ATA Airlines .....  . 6
Operating Revenues
16
Operating Revenues-2001 ..... 10
Passenger Capacity Growth Rates
10
10
Passenger Load Factor
Passenger Load Factor
. . 9
. . 9
Passenger Volumes
6
6
Passenger Yield .....  . 11
Safety ..... 6
icket Prices vs. Consumer Prices
19
Top 25 Airlines-2001 ..... 23
op 25 Domestic Airline Markets-2001 ..... 23
Top 25 U.S. Airports-2001
Top 25 U.S. Airports-2001
. 15
. 15
Traffic and Operations-Detail
6
U.S. Scheduled Airlines-2001 .....  19

Trip Segment Length The distance traveled coupon). Average is computed as the ratio of revenue passenger miles flown to revenue passengers enplaned.
U.S. Scheduled Airlines Carriers certificated under Chapter 4 I I ofTitle 49 of the U.S. Code (formerly Section 401 of the Federal Aviation Act), and which operate large aircraft designed to have a maximum seating capacity of more than 60 seats or a maximum payload of more than 18,000 pounds.
Yield Average revenue per revenue passenger mile or revenue ton mile.

## AEROMEXICO Alfonso Pasquel, President and CEO

Aeromexico was harshly affected by the events of September 2001 and by the economic downturn in the North American economies. Nevertheless, through ongoing improvement in business processes and a return to normal demand levels, we expect to return to profitability late in 2002

As Mexico increases its integration in the global economic and political scenes, Aeromexico too is increasing its integration with the international aviation community. Our founding membership in SkyTeam is fundamental in this effort commercially, and our participation in key industry organizations such as ATA, IATA and AITAL enable us to wield influence in many industry and government areas crucial to our success.



KLM ROYAL DUTCH AIRLINES Leo M. van Wijk, President and CEO
Our industry was hit hard during 200I, and KLM was no exception. The use of passenger planes as weapons has made the September II tragedy a disaster unlike any other. KLM acted swiftly and is determined to survive the worst crisis of our industry since World War II. Thanks to the solidarity of our staff, their ability to improvise and their flexibility, we are now slowly overcoming the unsurpassed difficulties of the past months. Our target for fiscal year 2002-2003, which began on April I, is to restore profitability. It is my conviction that the people of KLM have everything it takes to do just that.


MEXICANA Fernando Flores, President and CEO
Mexicana Airlines has a very valuable asset-its employees. Being the fourth oldest airline in the world, Mexicana has grown hand in hand with aviation history and, over the years, has created a priceless team of highly committed people.

After the events of September II, Mexicana had to respond, as did all airlines in the world. The urgent need to reduce costs and the call for employment preservation led us to very innovative solutions. Negotiation with our main unions allowed us to adjust supply to the market and still preserve our human capital. These innovative measures should allow us to get through this difficult period and allow us to climb again to high altitude in the near future - with our whole team.

## MEMBERS

Airborne Express
145 Hunter Drive
Wilmington, OH 45177
937-382-5591
Carl D. Donaway*
Chairman and CEO
ABX Air, Inc.
Alaska Airlines, Inc.
P.O. Box 68900

Seattle-Tacoma Int'l Airport
Seattle, WA 98168
206-433-3200
John F. Kelly*
Chairman
Aloha Airlines, Inc.
P.O. Box 30028

Honolulu, HI 96820
808-484-1111
Glenn R. Zander*
President and CEO
America West Airlines, Inc.
4000 E. Sky Harbor Blvd.
Phoenix, AZ 85034
480-693-0800
W. Douglas Parker*

Chairman, President and CEO
America West Airlines and AWHC

## American Airlines, Inc.

 P.O. Box 619616 DFW Airport, TX 75261 817-963-1234Donald J. Carty*
Chairman and CEO
American Airlines and AMR

## American Trans Air, Inc.

P.O. Box 51609

Indianapolis, IN 46251
317-247-4000
John P. Tague*
President and CEO

## Atlas Air, Inc.

2000 Westchester Avenue
Purchase, NY 10577
914-701-8000
Richard H. Shuyler*
CEO
Continental Airlines, Inc.
1600 Smith Street
Houston, TX 77002
713-324-5000
Gordon M. Bethune*
Chairman and CEO
Delta Air Lines, Inc.
P.O. Box 20706

Atlanta, GA 30320
404-715-2600
Leo F. Mullin*
Chairman and CEO

DHL Airways, Inc.
P.O. Box 66633

Chicago, IL 60666
Chicago, IL 642 -6300
Joseph R. O'Gorman*
Chairman, President and CEO

## Emery Worldwide Airlines

One Emery Plaza
Vandalia, OH 45377
937-415-7500
Jerry Trimarco*
CEO

## Evergreen International

Airlines, Inc.
3850 Three Mile Lane
McMinnville, OR 97128
503-472-0011
Anthony E. Bauckham*
President
FedEx Corporation
942 South Shady Grove Road
Memphis, TN 38120
901-369-3600
Frederick W. Smith*
Chairman and CEO

## Hawaiian Airlines

P. B. Box 30008

Honolulu, HI 96820
808-835-3700
Paul J. Casey*
Vice Chairman, President and CEO

## JetBlue Airways Corp.

 80-02 Kew Gardens Road Kew Gardens, NY 11415 718-286-7900David G. Neeleman* CEO
Midwest Express Airlines, Inc. 6744 South Howell Avenue
Oak Creek, WI 53154
414-570-4000
Timothy E. Hoeksema*
Chairman, President and CEO

## Northwest Airlines, Inc.

2700 Lone Oak Parkway
St. Paul, MN 55121
612-726-2111
Richard H. Anderson*
CEO
Polar Air Cargo
100 Oceangate, 15th Floor
Long Beach, CA 90802
562-528-7227
Jim Jensen*
President and COO
Southwest Airlines Co
P.O. Box 36611, Love Field

Dallas, TX 75235
214-792-4000
Herbert D. Kelleher*
Chairman

## United Airlines, Inc.

P.O. Box 66100

Chicago, IL 60666
847-700-4000
John W. Creighton, Jr.*
Chairman and CEO

## UPS Airlines

1400 N. Hurstbourne Parkway
Louisville, KY 40223
502-329-3000
Thomas H. Weidemeyer* President

## US Airways, Inc.

2345 Crystal Drive
Arlington, VA 22227
703-872-7000
David N. Siegel*
President and CEO
US Airways Group, Inc.

ASSOCIATE MEMBERS

## Aeromexico

Paseo de la Reforma 445
12th Floor
Mexico City, D. F. 06500
Mexico
525-133-4004
Alfonso Pasquel
President and CEO

## Air Canada

Air Canada Centre
P.O. Box 14000

Porval, Quebec
Dorval, Quebec
Canada H4Y 1H4
Canada H4Y 1H
$514-422-5000$
Robert A. Milton
President and CEO
KLM Royal Dutch Airlines
Amsterdamseweg 55
1182 GP, Amstelveen
The Netherlands
31-20-649-9123
Leo M. van Wijk
President and CEO

## Mexicana

Xola 535, 30th Floor
Mexico City, D.F. 03100
Mexico
525-448-3000
Fernando Flores
President and CEO

[^2]

## AIR TRANSPORT ASSOCIATION

Air Transport Association of America, Inc.
1301 Pennsylvania Avenue, NW - Suite 1100
Washington, DC 20004-1707
USA
202-626-4000
www.airlines.org


[^0]:    I Financial results exclude fresh-start accounting extraordinary gains of Continental and Trans World.
    2 Financial results include cash compensation remitted to air carriers under the Air Transportation Safety and System Stabilization Act (P.L. I07-42).

[^1]:    * Includes all commercial airports in a metropolitan area.
    ** Outbound plus inbound; does not include connecting passengers.

[^2]:    * Member, ATA Board of Directors.

    1 Effective May 17, 2002, John W. Adams assumed the titles of Chairman, President and CEO.

