Political Science 17.20 Introduction to American Politics

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Political Choice Lecture 15 (April 4, 2013)

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2 Vote Choice



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1 Models of Political Choice

2 Vote Choice

3 Partisanship

Three Perspective on Political Choice

- Rational
- 2 Cognitive
- 3 Motivational

- Well-defined preferences (utility) over outcomes
- Rational accounting of uncertainty/ignorance
 - \rightarrow expected utility (outcome \times probability)
- Risk aversion

Cognitive

- Cognitive limitations → systematic deviations from rationality (prospect theory)
- Biases:
 - \blacksquare Status quo \rightarrow loss aversion, risk seeking in the domain of losses

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- Framing effects
- Heuristics

Motivational

- Motivated reasoning
- Affective dissonance
- Perceptual bias

Common Elements

Humans are:

- Intentional
- 2 Limited



1 Models of Political Choice



3 Partisanship

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- Voting is by far the most common formal political decision faced by ordinary citizens.
- Reduction of choices to Yes/No or Democrat/Republican makes citizen participation feasible, but it also creates opportunities for the exercise of the second dimension of power (agenda control).

The Three Major Factors Affecting Vote Choice

(a) < (a) < (b) < (b)

In reverse order of importance:

- Candidate traits (valence)
- 2 Policy issues (spatial)
- 3 Party



1 Models of Political Choice

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The Primacy of Party ID

- Party identification (PID) is a psychological act of attachment or self-categorization with one of the parties.
- PID fundamentally structures citizens engagement with the political world
- Direct as well as indirect effects
- Few true independents, at least among the politically active

socialization, group identity, predispositions \downarrow party identification \downarrow \downarrow \downarrow issue positions \rightarrow vote choice

- Realignment: durable shift in parties' group bases of support
- Dealignment: decline of partisanship (1960s–70s)
- Revival of partisanship
 - \rightarrow Growing connection between partisanship and vote choice
 - \rightarrow Partisan polarization/sorting (elite \rightarrow mass)

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