## Introduction to the American Political Process

## Elections

## Campaigns and Elections: An Introduction

Several topics in the next three lectures:
$>$ The spatial model revisited - electoral responsiveness
> The mechanics of the process: How do we choose our leaders?
> The campaign: Strategy and tactics
$>$ The role of the media
> Campaign financing
> How do people decide for whom to vote?
> The place of negative campaigning

## The Spatial Model Revisited

- Apply to elections

Electoral system matters: PR vs. Plurality rule
Plurality rule system

- One-dimensional policy space
- Single-peaked utility function
- Majority rule

Prediction: candidate convergence



## Where's the convergence?

- Presidential candidates?
- Congressional candidates?
- Why does the median voter theorem fail?

Primaries?
Candidate reputation?
Different distinct medians?

- Importance of parties


## Political Parties in American Politics

- Parties serve goals of candidates

Parties regulate competition for office
Parties avoid chaos in Congress
"Party" in government can lead to "party" in the electorate
Parties can coordinate action across different levels of government

- Perverse consequences


## Campaigns and Elections

- The importance of elections
- Elections ensure that government can be responsive to its citizens
- Properties of elections legitimate process

Elections are regular
Everyone gets one vote
Procedures are in place so we can (usually) agree who won

## Presidential Nominations

- Nominations: A historical perspective
- How are candidates selected?

Primary elections
Local caucuses

## Money Raised



## Money Spent



## The Modern System

- Evolution over time

1912-1924: The first wave of primaries
1924-1968: Party leader centered politics
1972-Today: The second wave of primaries


## Presidential Nomination

Unintended consequences
Frontloading

## New Hampshire

$7^{\text {th }}$ Smallest State
2 million residents
"First in the nation" Primary
2000 Turnout:
238,606 Republicans
-154,639 Democrats

## The Dynamics of the Electoral Campaign

- Winnowing
- The "Big Mo"

Election - The horserace
OPre-Election: Name recognition and money

- The Horserace

Creating Momentum

## CNN/USA Today Poll

|  | $1 / 17-1 / 19$ | $1 / 20-1 / 22$ |
| :--- | :--- | :--- |
| Kerry | $17 \%$ | $34 \%$ |
| Dean | $32 \%$ | $22 \%$ |

## Money Raised



## Money Spent



