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Designing and Leading the Entrepreneurial Organization

MIT Sloan School of Management
Hiring as a Process

- What are we looking for?
- What is the time frame?
- Who is involved?
- Where do we look?
- What are the critical criteria?
- How are candidates evaluated?
- Who decides?
Hiring Process

PeopleStreet
- CEO driven
- Professional Recruiter
- Multiple data sources/interview styles (external)

Vermeer
- Founder & Investor driven
- Executive Search Firm
- Multiple data sources/interview styles (internal)