Global Health Innovators Panel Discussion (Teaching Plan)

- Jim Cohick, Senior Vice President of Specialty Programs, Cure International
- Brian Mullaney, Co-founder and CEO, WonderWork
- Shivani Garg Patel, Co-founder, Samahope

1. **Introduction for panelists** (2-3 minutes for each panelist)
   a. Highlight key aspects of your personal or professional background in a sentence (students will have seen bios), then
   b. Give us the one-sentence overview of what your organization does, and
   c. Explain why you focus on surgery
   d. (discussion on the latter if the moment seems right)

2. **For panelists:** Now that you've heard from the other two guests, I'd like you each to put a question to one of the others. What do you want to know about Cure International, WonderWork, or SamaSurgery? (1-2 minutes each)

3. **Discussion question for panelists:** What are your thoughts on how scale, quality, and organizational sustainability are linked? What is the connection for your organization? (5 minutes for each panelist)

4. **Discussion with students:** How do they see the three factors playing out with their partner organizations. What is the linkage for their partners? What seems to work, what doesn’t?

5. **Additional discussion for panelists, if needed:** How do you personally use your business and management training and experience for global health? What does the MBA toolkit have to offer the field? This can take any form or aspect of professional experience and training that allows you to be more effective in your efforts to increase surgical services.